

Date: March 17, 2017

General Manager Listing Department BSE Limited P.J. Tower, Dalal Street Mumbai 400 001 Vice President
Listing Department
National Stock Exchange of India Limited
'Exchange Plaza', Bandra-Kurla Complex
Bandra (East), Mumbai 400 051

## Re: INITIAL PUBLIC OFFERING OF EQUITY SHARES OF FACE VALUE OF RS. 10 EACH (THE "EQUITY SHARES") OF CL EDUCATE LIMITED ("COMPANY") ("THE OFFER")

The IPO Committee of the Board of Directors of the Company at its meeting held on March 17, 2017 in consultation with Kotak Mahindra Capital Company Limited, the Book Running Lead Manager, have finalized allocation of **1,428,000** Equity Shares in aggregate, to Anchor Investors at a price of Rs. **502** per Equity Share (including share premium of Rs. **492** per Equity Share) in the following manner:

| S. No. | Name of Anchor Investor  | No. of Equity<br>Shares<br>allocated | No. of Equity Shares<br>allocated as a percentage of<br>Equity Shares available for<br>allocation under the Anchor<br>Investor Portion (%) |
|--------|--|--------------------------------------|--|
|        | HDFC TRUSTEE COMPANY -HDFC   |                                      |  |
| 1      | PRUDENCE FUND  | 199,230                              | 13.95  |
| 2      | DSP BLACKROCK MICRO CAP FUND   | 199,230                              | 13.95  |
| 3      | OCEAN DIAL GATEWAY TO INDIA<br>MAURITIUS LIMITED                               | 199,230                              | 13.95  |
| 4      | ASHOKA PTE LIMITED   | 199,230                              | 13.95  |
| 5A     | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM BALANCED FUND                             | 67,860                               | 4.75   |
| 5B     | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM MONTHLY INCOME<br>PLAN AGGRESSIVE PLAN    | 30,856                               | 2.16   |
| 5C     | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM LONG TERM TAX<br>ADVANTAGE FUND           | 6,728                                | 0.47   |
| 5D     | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM LONG TERM TAX<br>ADVANTAGE FUND SERIES II | 4,872                                | 0.34   |
| 5E     | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM SELECT MICRO CAP<br>SERIES XI             | 29,754                               | 2.08   |
| 5F     | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM SELECT MICRO CAP<br>SERIES XII            | 21,808                               | 1.53   |





|    | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM LONG TERM MICRO   |           |      |
|----|--|-----------|------|
| 5G | CAP TAX ADVANTAGE FUND SERIES III (TAXMICR3)   | 37,352    | 2.62 |
|    | CANARA HSBC ORIENTAL BANK OF COMMERCE LIFE INSURANCE   |           |      |
| 6  | COMPANY LIMITED  | 133,044   | 9.32 |
|    | HDFC STANDARD LIFE INSURANCE   |           | M M  |
| 7  | CO LTD   | 99,602    | 6.97 |
| 8A | PRINCIPAL TRUSTEE COMPANY<br>PVT LTD A/C PRINCIPAL MUTUAL<br>FUND-PRINCIPAL BALANCE FUND       | 9,960     | 0.70 |
| 8B | PRINCIPAL TRUSTEE COMPANY<br>PVT LTD A/C PRINCIPAL MUTUAL<br>FUND-PRINCIPAL TAX SAVING<br>FUND | 36,855    | 2.58 |
| 8C | PRINCIPAL TRUSTEE COMPANY<br>PVT LTD A/C PRINCIPAL MUTUAL<br>FUND-PRINCIPAL GROWTH FUND        | 52,787    | 3.70 |
| 9  | ICICI LOMBARD GENERAL INSURANCE COMPANY LIMITED  | 99,602    | 6.97 |
|    | Total  | 1,428,000 | 100  |

4 mutual funds have applied through a total of 12 schemes Set forth below is a scheme-wise details of mutual funds:

| S.No. | Name of Anchor Investor  | No. of Equity Shares<br>allocated | No. of Equity Shares<br>allocated as a percentage<br>of Equity Shares<br>available for allocation<br>under the Anchor<br>Investor Portion (%) |
|-------|--|-----------------------------------|---|
| 1     | HDFC TRUSTEE COMPANY -HDFC PRUDENCE FUND                                       | 199,230                           | 13.95   |
| 2     | DSP BLACKROCK MICRO CAP<br>FUND  | 199,230                           | 13.95   |
| 3A    | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM BALANCED FUND                             | 67,860                            | 4.75  |
| 3В    | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM MONTHLY INCOME<br>PLAN AGGRESSIVE PLAN    | 30,856                            | 2.16  |
| 3C    | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM LONG TERM TAX<br>ADVANTAGE FUND           | 6,728                             | 0.47  |
| 3D    | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM LONG TERM TAX<br>ADVANTAGE FUND SERIES II | 4,872                             | 0.34  |





|    | Total  |         |       |
|----|--|---------|-------|
|    | The Control of the Co | 697,292 | 48.83 |
| 4C | PRINCIPAL TRUSTEE COMPANY<br>PVT LTD A/C PRINCIPAL MUTUAL<br>FUND-PRINCIPAL GROWTH FUND  | 52,787  | 3.70  |
| 4B | PRINCIPAL TRUSTEE COMPANY PVT LTD A/C PRINCIPAL MUTUAL FUND-PRINCIPAL TAX SAVING FUND  | 36,855  | 2.58  |
| 4A | PRINCIPAL TRUSTEE COMPANY<br>PVT LTD A/C PRINCIPAL MUTUAL<br>FUND-PRINCIPAL BALANCE FUND   | 9,960   | 0.70  |
| 3G | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM LONG TERM MICRO<br>CAP TAX ADVANTAGE FUND<br>SERIES III (TAXMICR3)  | 37,352  | 2.62  |
| 3F | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM SELECT MICRO CAP<br>SERIES XII  | 21,808  | 1.53  |
| 3E | SUNDARAM MUTUAL FUND A/C<br>SUNDARAM SELECT MICRO CAP<br>SERIES XI   | 29,754  | 2.08  |

As per the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2009, as amended, in case the Offer Price discovered through the book building process is higher than the Anchor Investor Offer Price, Anchor investors shall be required to pay the difference in accordance with the terms and conditions, as specified in the revised CAN.

We request you to make the above information public by disclosing the same on your website.

All capitalized terms used and not defined herein shall have the respective meanings assigned to them in the Red Herring Prospectus.

Thanking you,

Yours faithfully,

Authorised Signatory

For CL Educate Limited

Name: Rachna Sharma

Designation: Company Secretary and Compliance Officer