

Galaxy Surfactants Ltd.

Date: January 25, 2018

To,

| General Manager | Vice President, |
|---------------------------|---|
| Listing Department | Listing Department |
| BSE Limited | National Stock Exchange of India Limited, |
| P.J. Tower, Dalal Street, | Exchange Plaza, C-1, Block G, |
| Mumbai – 400 001 | Bandra Kurla Complex, Bandra (E), |
| | Mumbai —400 051. |

Dear Sir/ Madam,

INITIAL PUBLIC OFFERING OF UP TO 6,331,674 EQUITY SHARES OF FACE VALUE OF Rs.10 EACH ("EQUITY SHARES") OF GALAXY SURFACTANTS LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF Rs. [o] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF Rs. [o] PER EQUITY SHARE) ("OFFER PRICE") AGGREGATING UPTO Rs. [o] MILLION CONSISTING OF AN OFFER OF SALE OF UP TO 39,250 EQUITY SHARES BY THE PERSON LISTED IN PART I OF ANNEXURE A ("PROMOTER SELLING SHAREHOLDER") OF THE RED HERRING PROPSPECTUS DATED JANUARY 16, 2018 ("RHP"), UP TO 2,107,804 EQUITY SHARES BY THE PERSONS LISTED IN PART II OF ANNEXURE A OF THE RHP ("PROMOTER GROUP SELLING SHAREHOLDERS") AND UP TO 4,184,620 EQUITY SHARES BY THE PERSONS LISTED IN PART III OF ANNEXURE A OF THE RHP ("OTHER SELLING SHAREHOLDERS" AND TOGETHER WITH THE PROMOTER SELLING SHAREHOLDER AND PROMOTER GROUP SELLING SHAREHOLDERS THE "SELLING SHAREHOLDERS") ("OFFER"). THE OFFER WILL CONSTITUTE [o]% OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

The IPO Committee of the Board of Directors of the Company, in its meeting held on January 25, 2018, based on the recommendation of the Selling Shareholders' Committee and in consultation with the Book Running Lead Managers to the Offer, have finalized allocation of 1,899,500 Equity Shares, in aggregate to Anchor Investors at Rs. 1,480 per Equity Share (including share premium of Rs. 1,470 per Equity Share) in the following manner:

| Form No. | Name of the Anchor Investor | No. of Equity Shares allocated | % of Anchor Investor Portion | Bid Price (Rs.) | Total Amount invested at the Anchor Investor Allocation Price (Rs.) |
|-------------|---|--------------------------------------|---------------------------------------|-----------------------|---|
| 1 | HDFC TRUSTEE COMPANY LTD- HDFC EQUITY SAVINGS FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 2 | ICICI PRUDENTIAL EQUITY INCOME FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |



Regd. Office:

C-49/2, TTC Industrial Area, Pawne, Navi Mumbai - 400 703, India. CIN No. U39877MH1986PLC039877

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| Form No. | Name of the Anchor Investor | No. of Equity Shares allocated | % of Anchor Investor Portion | Bid Price (Rs.) | Total Amount invested at the Anchor Investor Allocation Price (Rs.) |
|-------------|--|--------------------------------------|---------------------------------------|-----------------------|--|
| 3 | ABU DHABI INVESTMENT AUTHORITY - BEHAVE | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 4 | HSBC GLOBAL INVESTMENT FUNDS - INDIAN EQUITY | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 5A | SBI EQUITY OPPORTUNITIES FUND SERIES I | 3,300 | 0.2% | 1,480 | 4,884,000 |
| 5B | SBI RESURGENT INDIA OPPORTUNITIES SCHEME | 19,700 | 1.0% | 1,480 | 29,156,000 |
| 5C | SBI SMALL AND MIDCAP FUND | 77,000 | 4.1% | 1,480 | 113,960,000 |
| 6 | DSP BLACKROCK MICROCAP FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 7 | Kuwait Investment Authority Fund 225 | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 8 | RELIANCE CAPITAL TRUSTEE CO. LTD - A/C RELIANCE SMALL CAP FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 9A | KOTAK MONTHLY INCOME PLAN | 5,400 | 0.3% | 1,480 | 7,992,000 |
| 9B | KOTAK CLASSIC EQUITY | 10,130 | 0.5% | 1,480 | 14,992,400 |
| 9C | KOTAK MIDCAP | 84,470 | 4.4% | 1,480 | 125,015,600 |
| 10 | THE NOMURA TRUST AND BANKING CO., LTD AS TRUSTEE OF NITM ASIA OPEN | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 11 | KOTAK FUNDS - INDIA MIDCAP FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 12 | RELIANCE STRATEGIC INVESTMENTS LIMITED | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 13 | PICTET - INDIAN EQUITIES | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 14 | HDFC STANDARD LIFE INSURANCE COMPANY LIMITED | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 15 | SUNDARAM MUTUAL FUND A/C SUNDARAM SMILE FUND | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 16 | BAJAJ ALLIANZ LIFE INSURANCE COMPANY LIMITED | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 17 | AXIS DYNAMIC EQUITY FUND | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 18 | BIRLA SUN LIFE INSURANCE COMPANY LIMITED | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 19 | INFINA FINANCE PRIVATE LIMITED | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 20 | COUPLAND CARDIFF FUNDS PLC - CC ASIA ALPHA FUND | 33,790 | 1.8% | 1,480 | 50,009,200 |
| 21A | MAX LIFE INSURANCE CO LTD A/C SHAREHOLDERS FUND ULRSM | 15,207 | 0.8% | 1,480 | 22,506,360 |
| 21B | MAX LIFE INSURANCE CO LTD A/C ULIF 01311/02/08 LIFE HIGHER 104 -HIGH GROWTH FUND | 6,756 | 0.4% | 1,480 | 9,998,880 |





| Form No. | Name of the Anchor Investor | No. of Equity Shares allocated | % of Anchor Investor Portion | Bid Price (Rs.) | Total Amount invested at the Anchor Investor Allocation Price (Rs.) |
|-------------|---|--------------------------------------|---------------------------------------|-----------------------|--|
| 21C | MAX LIFE INSURANCE CO LTD A/C ULIF 00225/06/04 LIFEBALANCE 104 - BALANCED | 11,827 | 0.6% | 1,480 | 17,503,960 |
| 22A | BNP PARIBAS MUTUAL FUND A/C BNP PARIBAS BALANCED FUND | 16,898 | 0.9% | 1,480 | 25,009,040 |
| 22B | BNP PARIBAS MUTUAL FUND A/C BNP PARIBAS ENHANCED ARBITRAGE FUND | 16,892 | 0.9% | 1,480 | 25,000,160 |
| 23A | TATA AIA LIFE INSURANCE CO LTD A/C WHOLE LIFE AGGRESSIVE GROWTH FUND ULIF 010 04/01/07 WLA 110 | 23,650 | 1.2% | 1,480 | 35,002,000 |
| 23B | TATA AIA LIFE INSURANCE CO LTD A/C FUTURE EQUITY PENSION FUND ULIF 020 / 04/02/08 FEP 110 | 10,140 | 0.5% | 1,480 | 15,007,200 |
| 24 | PRINCIPAL TRUSTEE CO. PVT LTD - PRINCIPAL MUTUAL FUND - PRINCIPAL EMERGING BLUECHIP FUND | 33,790 | 1.8% | 1,480 | 50,009,200 |
| 25 | NOMURA SINGAPORE LIMITED | 75,550 | 4.0% | 1,480 | 111,814,000 |
| | Total | 1,899,500 | 100.0% | The state | 2,811,260,000 |

Out of the total allocation of 1,899,500 Equity Shares to the Anchor Investors, 797,580 Equity Shares were allocated to 10 Mutual Funds, which have applied through a total of 15 schemes, scheme-wise details of which are provided below:

| Form No. | Name of the Anchor Investor (Mutual Fund) | No. of Equity Shares allocated | % of Anchor Investor Portion | Bid Price (Rs.) | Total Amount invested at the Anchor Investor Allocation Price (Rs.) |
|-------------|--|---|---------------------------------------|--------------------|---|
| 1 | HDFC TRUSTEE COMPANY LTD- HDFC EQUITY SAVINGS FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 2 | ICICI PRUDENTIAL EQUITY INCOME FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 5A | SBI EQUITY OPPORTUNITIES FUND SERIES I | 3,300 | 0.2% | 1,480 | 4,884,000 |
| 5B | SBI RESURGENT INDIA OPPORTUNITIES SCHEME | 19,700 | 1.0% | 1,480 | 29,156,000 |
| 5C | SBI SMALL AND MIDCAP FUND | 77,000 | 4.1% | 1,480 | 113,960,000 |
| 6 | DSP BLACKROCK MICROCAP FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |





| Form No. | Name of the Anchor Investor (Mutual Fund) | No. of Equity Shares allocated | % of Anchor Investor Portion | Bid Price (Rs.) | Total Amount invested at the Anchor Investor Allocation Price (Rs.) |
|-------------|---|---|---------------------------------------|--------------------|---|
| 8 | RELIANCE CAPITAL TRUSTEE CO. LTD - A/C RELIANCE SMALL CAP FUND | 100,000 | 5.3% | 1,480 | 148,000,000 |
| 9A | KOTAK MONTHLY INCOME PLAN | 5,400 | 0.3% | 1,480 | 7,992,000 |
| 9B | KOTAK CLASSIC EQUITY | 10,130 | 0.5% | 1,480 | 14,992,400 |
| 9C | KOTAK MIDCAP | 84,470 | 4.4% | 1,480 | 125,015,600 |
| 15 | SUNDARAM MUTUAL FUND A/C SUNDARAM SMILE FUND | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 17 | AXIS DYNAMIC EQUITY FUND | 65,000 | 3.4% | 1,480 | 96,200,000 |
| 22A | BNP PARIBAS MUTUAL FUND A/C BNP PARIBAS BALANCED FUND | 16,898 | 0.9% | 1,480 | 25,009,040 |
| 22B | BNP PARIBAS MUTUAL FUND A/C BNP PARIBAS ENHANCED ARBITRAGE FUND | 16,892 | 0.9% | 1,480 | 25,000,160 |
| 24 | PRINCIPAL TRUSTEE CO. PVT LTD - PRINCIPAL MUTUAL FUND - PRINCIPAL EMERGING BLUECHIP FUND | 33,790 | 1.8% | 1,480 | 50,009,200 |
| | | 797,580 | | | 1,180,418,400 |

We request you to make the above mentioned information public by disclosing it on your website.

Please note that the capitalised terms used and not defined herein shall have the respective meanings ascribed to them in the RHP registered with the Registrar of Companies, Maharashtra at Mumbai.

Thanking you.

Yours faithfully,

For Galaxy Surfactants Limited,

Authorised Signatory Name:Niranjan Ketkar

Designation: Company Secretary

cc: Securities and Exchange Board of India

Corporation Finance Department Division of Issues and Listing

Plot C4-A, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051