



IPO Note

Company Name: "Sambhy Steel Tubes Limited"

Date: 23 June 2025



About the Company

Sambhv Steel Tubes Ltd. (SSTL) is one of the key manufacturers of electric resistance welded ("ERW") steel pipes and structural tubes (hollow section) in India in terms of installed capacity as of March 31, 2024. Its backward integration processes allow SSTL to manufacture a range of finished products including ERW black pipes and tubes (hollow section), pre-galvanized (GP) pipes, Cold Rolled Full Hard ("CRFH") Pipes and galvanized iron ("GI") pipes and steel door frames, using intermediate products such as sponge iron, blooms/slabs and hot rolled ("HR") coil, cold rolled ("CR") coil (mild steel) and GP coils which are manufactured in-house. According to the CRISIL Report, it is one of the two players in India manufacturing ERW steel pipes and tubes (along with hollow section pipes and tubes) using narrow-width HR coil, as of December 31, 2024.

SSTL's products are rust resistant and tailored to meet specific market requirements, ensuring wide application across multiple sectors including housing and infrastructure, transportation, agriculture, automobile. telecommunications, oil and gas, engineering, solar energy, fire-fighting systems, and for support structures of conveyors. It has a wide distribution network in India which extends across 15 states and one union territory as of December 31, 2024. According to the CRISIL Report, the company is amongst a very limited number of players in India, manufacturing stainless steel coils with backward integration and currently have the capability of manufacturing stainless steel ("SS") blooms/slabs which are captively consumed to produce HR coil, hot rolled annealed pickled ("SS HRAP") coil and CR coil.

Outlook & Valuation

SSTL is one of the key manufacturers of ERW steel pipes and related products with vase variety. The company specializes in some variety of steel pipes and tubes. It posted steady growth in its top and bottom lines for the last three fiscals. Its major expansion plans have gone on stream and will bring additions to its revenue and profits in coming years. Based on its recent financial data, the issue appears fully priced. Though prima facie it appears fully priced issue, Investors may park funds for medium to long term. On the financial performance front, for the last three fiscals, the company has posted a total income/net profit of Rs. 820.75 cr. / Rs. 72.11 cr. (FY22), Rs. 939.00 cr. / Rs. 60.38 cr. (FY23), and Rs. 1289.38 cr. / Rs. 82.44 cr. (FY24) – (on a standalone basis for three fiscals).

According to the management, its bottom line for FY23 is attributed to higher provisioning for new capacities that went on stream and 9M-FY25 lower profits is due to higher depreciation, higher employees' cost, finance cost, and amortization adjustments. Since company will clear its debt to the tune of Rs. 390 cr. post IPO, it will lower its finance cost and translate into higher net profits. Addition from new capacities will help in boosted top and bottom lines.

Recommendation :	Su	bscri	be :	tor	Long	Term
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Issue Details:				
Price Band (Rs)	Rs 67- Rs 71			
Issue Size	119 Cr			
Lot Size	211 shares			
Issue Opens	June 25, 2025			
Issue Closes	June 27, 2025			
Lead Manager	Nuvama Wealth Management Limited, Motilal Oswal Investment Advisors Limited			
Registrar	Kfin Technologies limited			
Listing Date	Jul 02, 2025			
Listing on	BSE, NSE			

We recommend to subscribe the IPO with a long-term perspective.

Indicative Timetable					
Finalization of Basis of allotment	July 01, 2025				
Refund/ Unblocking of ASBA	July 01, 2025				
Credit of Equity Shares to DP A/C	July 02, 2025				

Issue Breakup				
QIB	Not more than 50.00% of the Net offer			
RETAIL	Not less than 35.00% of the Offer			
NII	Not less than 15.00% of the Offer			
TOTAL	100%			

Promotor Shareholding				
Pre Issue Share Holding	71.9%			
Post Issue Share Holding	57.4%			



Objective of The Issue

The company propose to utilise the Net Proceeds towards funding the following objects:

- Pre-payment or scheduled re-payment of a portion of certain outstanding borrowings availed by the Company; and
- General corporate purposes

Business Overview

Sambhv Steel Tubes Ltd. (SSTL) is one of the key manufacturers of electric resistance welded ("ERW") steel pipes and structural tubes (hollow section) in India in terms of installed capacity as of March 31, 2024. Its backward integration processes allow SSTL to manufacture a range of finished products including ERW black pipes and tubes (hollow section), pre-galvanized (GP) pipes, Cold Rolled Full Hard ("CRFH") Pipes and galvanized iron ("GI") pipes and steel door frames, using intermediate products such as sponge iron, blooms/slabs and hot rolled ("HR") coil, cold rolled ("CR") coil (mild steel) and GP coils which are manufactured in-house. According to the CRISIL Report, it is one of the two players in India manufacturing ERW steel pipes and tubes (along with hollow section pipes and tubes) using narrow-width HR coil, as of December 31, 2024.

SSTL's products are rust resistant and tailored to meet specific market requirements, ensuring wide application sectors including housing and multiple transportation. water infrastructure. agriculture. automobile, telecommunications, oil and gas, engineering, solar energy, fire-fighting systems, and for support structures of conveyors. It has a wide distribution network in India which extends across 15 states and one union territory as of December 31, 2024. According to the CRISIL Report, the company is amongst a very limited number of players in India, manufacturing stainless steel coils with backward integration and currently have the capability of manufacturing stainless steel ("SS") blooms/slabs which are captively consumed to produce HR coil, hot rolled annealed pickled ("SS HRAP") coil and CR coil.

It produces narrow-width HR coil which allows the company to manufacture ERW black pipes and tubes of thickness as per customer requirements and reduces its dependency on external HR coil suppliers, thus giving it a competitive edge. As of March 31, 2024 and March 31, 2025, it had a total installed capacity of 1,122,400 metric tons per annum ("MTPA") and 1,698,000 MTPA, respectively of high-quality steel (intermediate and finished) products. In order to boost productivity and sustainability, it has installed a captive power plant which, as of March 31, 2025, operates with an installed capacity of 25 MW (comprising a 16 MW waste heat recovery boiler ("WHRB") and nine MW atmospheric fluidized bed combustion ("AFBC") system) that provides a localized source of power to its Sarora (Tilda) Facility. The company has also, in Fiscal 2025, expanded the installed capacity of captive power plant from 15 MW as of March 31, 2024 to 25 MW as of March 31, 2025.

Financials

Income Statement	(Rs in million)				
Particulars	9MFY25	FY24	FY23	FY22	
Revenue from Operation	10,160.92	12,857.57	9,372.20	8,193.49	
Other income	27.14	36.18	17.84	14.04	
Total Income	10188.06	12893.75	9390.04	8207.53	
Cost of material consumed	7,362.91	8,287.16	6,700.23	6,344.50	
Purchase of traded goods	75.69	1,056.93	569.19	135.44	
Changes in inventory	-372.39	-142.25	-302.41	-281.87	
Employee Benefit Exp	607.92	571.33	414.61	234.65	
Finance Cost	307.91	318.15	218.16	191.24	
Depriciation	225.86	209.1	161.51	101.2	
Other expenses	1,423.12	1,485.68	817.58	515.62	
Total expenses	9,631.02	11,786.10	8,578.87	7,240.78	
Profit before tax	557.04	1,107.65	811.17	966.75	
Total Tax expenses	150.19	283.26	207.34	245.67	
Profit after tax	406.85	824.39	603.83	721.08	
Basic EPS	1.69	3.79	3.01	3.59	

Cash Flow Statement	(Rs in million)			
Particulars	9MFY25	FY24	FY23	FY22
Net Profit before tax	557.04	1107.65	811.17	966.75
Cash generated from Operating Activity	-239.67	1,605.43	946.71	443.04
NET CASH FLOW FROM OPERATING ACTIVITY	-421.26	1,424.28	655.52	344.95
NET CASH FLOW FROM INVESTING ACTIVITY	-2,001.28	-3,116.00	-849	-1,002.48
NET CASH FLOW FROM FINANCING ACTIVITY	2,357.44	1,765.59	194.85	656.84
NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENT	-65.1	73.87	1.37	-0.69
Cash and Cash Equivalent at the beginning of the year	75.84	1.97	0.6	1.29
Cash and Cash Equivalent at the end of the year	10.74	75.84	1.97	0.6



Balance Sheet	(Rs in million)			
Particulars	9MFY25	FY24	FY23	FY22
ASSETS				
Non Current Assets				
Property, Plant and Equipment	7,539.75	3,367.36	2,940.38	2,352.79
Capital WIP	786.03	2,156.08	215.08	166.96
Goodwill	5.57	-	-	-
Other Intangible Assets	0.24	0.51	1.28	1.87
Investments	0.03	-	-	-
Loans	1.6	0.9	0.49	0.19
Other Financial Assets	259.7	152.74	86.78	58.24
Other Non current Assets	612.9	570.63	213.64	115.12
Total Non Current Assets	9205.8	6248.2	3457.7	2695.2
Current Assets				
Inventories	2,600.42	1,490.59	1,414.47	1,215.12
Trade Receivable	1,360.22	940.97	345.65	156.44
Cash and cash equivalent	11.22	75.84	1.97	0.6
Bank Balance	79.3	354.03	75.06	83.29
Loans	9.5	4.65	1.77	1.88
Other Financial Assets	10.27	16.75	3.62	1.96
Other current assets	784.79	270.29	221.17	430.63
Current Tax Assets	56.65	270.29	221.17	430.03
Total Current Assets	4912.4	- 3153.1	2063.7	1889.9
Total Assets	14118	9401	5522	4586
Total Assets	14110	9401	5522	4300
EQUITIES AND LIABILITIES				
Equity Share Capital	2,410.02	2,410.02	200.9	200.9
Other Equity	2,374.55	1,972.80	1,903.07	1,292.07
Total Equity	4,784.57	4,382.82	2,103.97	1,492.97
Non Current Liabilities				
Borrowings	3,453.59	1,814.28	1,689.92	1,365.00
Lease Liability	20.68	35.35	22.36	2.04
Provisions	25.63	14.01	8.46	8.94
Deffered Tax	279.83	187.5	142.07	97.02
Total Non Current Liabilities	3,779.73	2,051.14	1,862.81	1473
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Borrowings	2,737.90	1,654.48	1,137.80	1,047.88
Lease Liability	2.43	1.29	0.45	1.48
Trade Payable	1,795.69	977.68	282.85	309.78
Other Financial liability	922.37	127.61	68.73	49.42
Other Current Liabilities	87.4	134.79	56.54	79.88
Provisions	8.1	2.48	1.49	0.29
Current Tax Liability	-	69.05	6.72	130.39
Total Current liabilities	5554	2967	1555	1619
Total Equities and Liabilities	14118	9401	5521	4585



Directors Profile

Suresh Kumar Goyal is the Chairman and Executive Director of Company and has been on the Board since March 25, 2024. He holds a bachelor's degree in commerce from Pt. Ravishankar Shukla University, Raipur. Previously, he has been a director on the board of directors of Ganpati Sponge Iron Private Limited, Goyal Realty & Agriculture Private Limited, Hindupur Steel & Alloys Private Limited and S. Pyarelal Ispat Private Limited.

Vikas Kumar Goyal is the Managing Director and Chief Executive Officer of Company and has been on the Board since the incorporation of Company. He holds bachelor's degree in commerce from Pt. Ravishankar Shukla University, Raipur.

Bhavesh Khetan is the Executive Director and Chief Operating Officer of Company and has been on the Board since July 22, 2023. He holds a bachelor's degree in commerce from Pt. Ravishankar Shukla University, Raipur. Prior to joining Company, he was associated as a proprietor with Vinayak Traders which is involved in trading of iron, scrap and coal. He has over 10 years of experience in trading of iron, scrap and coal.

Nidhi Thakkar is the Independent Director of Company and has been on the Board since September 12, 2024. She has passed the final examination of bachelor's degree in engineering (chemical engineering) from Pt. Ravishankar Shukla University, Raipur and post graduate diploma in business administration with specialization in operations and finance from Symbiosis Centre for Distance Learning, Pune.

Manoj Khetan is the Independent Director of Company and has been on the Board since September 12, 2024. He has passed the final examination of the bachelor's degree in commerce from the University of Bombay. He has also been admitted as a fellow member of the Institute of Chartered Accountants of India.

Kishore Kumar Singh is the Independent Director of Company and has been on the Board since September 12, 2024. He holds a bachelor's degree in science (engineering) from Ranchi University and bachelor's degree in law from Ravishankar University, Raipur. He also holds a master's degree in business administration from Indira Gandhi National Open University, New Delhi.

Market Opportunity

The demand for steel pipes and tubes in India is expected to grow at a CAGR of 8-9% between fiscals 2025-2029 to 18-20 million tonnes per annum in fiscal 2029, primarily owing to government initiatives to augment urban structural infrastructure and irrigation sector and to infuse investments in the oil and gas sector.

- Water supply, sanitation, irrigation, and flood control have consistently been top end-use sectors for the steel pipes and tubes industry and are expected to continue to drive their demand over the next few years. Government led schemes such as Jal Jeevan Mission, Har Ghar Nal Yojana, etc. will also support the demand growth for steel pipes and tubes.
- □ The company's move to introduce products in stainless steel segment also provides massive opportunity in India, as overall stainless steel demand is expected to grow in the range of 7-9% over the next 5 years. The demand for stainless steel pipes and tubes is also expected to grow at a similar pace primarily on the account of growths in process, oil and gas, automobile and infrastructure industries, which are moving towards preferring stainless steel grades over other steel grades in the different components.

Key Risk of The Business

- ☐ Under-utilization of the company's manufacturing capacities, or the inability to efficiently utilize its expanded capacities, could negatively impact its business operations, future growth prospects, and overall financial performance.
- ☐ A rise in the cost or a shortage in the supply of critical raw materials—such as iron ore, coal, iron ore pellets, sponge iron, and mild steel scrap—sourced from suppliers may materially affect the company's business, profitability, operating results, margins, cash flows, and financial health.
- ☐ Additionally, the company's financing agreements include restrictive covenants that may limit its operational flexibility. These constraints could affect the company's ability to implement strategic initiatives, respond to industry changes, or pursue expansion and diversification plans effectively.



Competitive Strength

- □ Sambhv Steel is the only company in India with a single location backward integrated manufacturing facility for ERW steel pipes and tubes with presence across the value chain as of December 31, 2024. The company is also the only player in India to manufacture narrow-width HR coil with backward integration capability, as of December 31, 2024. The company's backward integration processes allow it to manufacture a range of finished products including ERW pipes and tubes (hollow section), pre galvanized ("GP") pipes and galvanized iron ("GI") pipes, using intermediate products such as sponge iron, blooms/slabs and hot rolled ("HR") coil which are manufactured inhouse. Further, the company is one of the two players in India manufacturing ERW steel pipes and tubes (along with hollow section pipes and tubes) using narrow-width HR coil as of December 31, 2024. Furthermore, the company is the only ERW steel pipes and tubes manufacturer in India that refines steel directly from iron ore instead of making products from aftermarket coil.
- □ Sambhv Steel is the only company in India producing narrow-width HR coils through a secondary manufacturing route, using induction furnaces and direct reduced iron ("DRI"). The backward integration capability helps the company to reduce inventory management costs and logistics costs.

Threats

- □ Increasing globalization of steel and related products poses a threat to the Indian steel pipes industry from domestic and international manufacturers of the entire value chain products including sponge iron, blooms, HR coils, ERW black pipes, GI pipes, HR coils and CR coils.
- When the oil prices are high, there is an increase in inflation, current account deficit, and fiscal deficit in major oil importing nations like India and China. This cuts government and private sector spending especially in the oil and gas sector, leading to a threat of reduced demand of ERW pipes and tubes in the oil and gas end use industry. Moreover, if there is a decline in the oil prices, there is a negative impact on government spending in nations like Saudi Arabia, Nigeria, and the UAE (United Arab Emirates), as they are heavily dependent on revenues from crude oil export. This reduces the ERW pipes demand in the oil exporting countries, and acts as a export side threat for the Indian ERW pipes and tubes industry.



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Investments in the securities market are subject to market risk, read all related documents carefully before investing.

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