



IPO NOTE



BAJAJ HOUSING FINANCE LIMITED



ISSUE OFFER SEP 09, 2024 Issue Opens on Issue Close on SEP 11, 2024 Total IPO size (cr) ₹6,560.00 Fresh issue (cr) ₹3,560.00 Offer For Sale (cr) ₹3,000.00 Price Band (INR) ₹66 - ₹70 Market Lot 214 Face Value (INR) ₹10 Listing At NSE, BSE Market Capitalization (cr) ₹58297.03

ISSUE BREAK-UP (%)	
QIB Portion	50%
NII Portion	15%
Retail Portion	35%

PROMOTER HOLDING %				
Pre Issue	Post Issue			
100%	88.75%			

INDICATIVE TIMETABLE			
Basis of Allotment	12-09-2024		
Refunds/Unblocking ASBA Fund	13-09-2024		
Credit of Share to Demat A/c	13-09-2024		
Listing Date	16-09-2024		

A non-deposit Housing Finance Company registered with the National Housing Bank since September 24, 2015, and engaged in mortgage lending since Fiscal 2018.

OBJECTS OF THE ISSUE

 Augment capital base to meet future business requirements of the company towards onward lending.

FINANCIALS (RESTATED CONSOLIDATED)

PARTICULARS (IN CRORE)	FY 2024	FY 2023	FY 2022
Equity Share Capital	6,712.16	6,712.16	4,883.33
Net Worth	12,233.5	10,503.19	6,741.36
Assets under Management	91,370.4	69,227.9	53,321.72
Revenue	7,202.36	5,269.24	3,481.75
Net Interest Margin %	4.1%	4.5%	4.0%
Net Profit of the year	1,731.2	1,257.8	709.62

FINANCIAL RATIOS OF FY24



OUTLOOK & VALUATION

- Bajaj Housing Finance benefits from the legacy of the renowned Bajaj Group.
- The company has demonstrated consistent growth in both revenue and profit, with favorable financial metrics.
- The IPO's valuation is reasonable.
- There is significant anticipation and demand for the IPO.
- Given the company's strong heritage, financial performance, and market excitement, we recommend subscribing to the IPO for potential listing gains and long-term value appreciation.

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COMPANY PROFILE

- Offer tailored financial solutions for home and commercial property purchases and renovations.
- Offers comprehensive mortgage products including home loans, LAP, lease rental discounting, and developer financing.
- leading HFC in India across multiple parameters.

- 215 branches in 174 locations across 20 states and
 3 UTs (as of June 30, 2024).
- It has partnered with multiple insurance providers to offer bundled products to its customers.
- It has developed customized credit evaluation procedures and operational workflows.



COMPETITIVE STRATEGIES

- Continue to leverage technology and analytics to enhance productivity.
- Diversifying and strengthening market presence.
- Continue to attract, train and retain talented employees.

• Continue to diversify its borrowing profile.



KEY CONCERNS

- Inability to fully recover collateral or defaulted loan amounts.
- The potential impact of macroeconomic factors.
- Geographic concentration of assets.
- Significant exposure to real estate.
- Dependence on external distribution network.



KEY STRENGTHS

- Distinguished heritage of the "Bajaj" brand.
- Second largest HFC in India (AUM).
- Strategic presence with omni-channel sourcing strategy.
- Well-defined credit evaluation and risk management practices.
- Access to diversified and cost-effective borrowing sources.





COMPARISON WITH LISTED INDUSTRY PEERS

Name of the Company	EPS (Basic)	NAV	P/B	TOTAL INCOME (In CR.)	RoAA (%)
Bajaj Housing Finance Limited	2.6	18.2	3.8	7,617.71	2.4%
Peer Group					
LIC Housing Finance Limited	86.5	572.3	1.2	27,277.8	1.7%
PNB Housing Finance Limited	58.4	576.6	1.4	7,057.09	2.5%
Can Fin Homes Limited	56.4	326.2	2.6	3,524.69	2.3%
Aadhar Housing Finance	19.0	104.3	3.8	2,586.98	4.9%
Aavas Financiers	62.0	476.8	3.5	2,020.69	3.9%
Aptus Value Housing Finance	12.3	75.5	4.0	1,416.84	7.5%
Home First Finance	34.7	239.7	4.3	1,156.55	4.3%



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