

IPO Report

Choice

**“SUBSCRIBE” to
Trualt Bioenergy Ltd.**

Well-diversified biofuel player offering value-driven growth potential.



Salient features of the IPO:

- **Trualt Bioenergy Ltd.** (TBL), Incorporated on March 31, 2021, the company is among India's largest biofuel producers, strategically positioned as a leading and diversified player in the biofuels sector, with a strong focus on ethanol. It holds the distinction of being India's largest ethanol producer by installed capacity, with a total installed capacity of 2,000 Kilo litres per day (KLPD) and an operational capacity of 1,800 KLPD as of March 31, 2025. In Fiscal 2025, the company accounted for approximately 3.6% of India's total ethanol production capacity, making it one of the dominant players in the industry.
- This public issue is a combination of fresh issue (Rs. 750cr) and OFS (Rs. 84.9 - 89.2cr). The company will not receive any proceeds from the OFS portion. From the fresh issue net proceeds, the company will be utilizing Rs. 150.68cr for funding capital expenditure towards setting- up multi-feed stock operations to pave- way for utilizing grains as an additional raw material in ethanol plant at TBL unit 4 of 300 KLPD capacity, Rs. 425cr for Funding the working capital requirements. Residual proceeds will be used for general corporate purposes.

Key competitive strengths:

- Largest Installed Capacity for Production of Ethanol in India
- Integrated Resource Management, Creating Scalable Operations
- Strategically Located Production Infrastructure, with a Focus on Technological Innovation and Sustainability
- Well-positioned to Capture Favourable Industry Tailwinds
- Entrenched Customer Relationships, Creating a Strong Demand Pipeline

Business strategy:

- Diversify Sources of Ethanol Production
- Focus on Increasing the CBG Capabilities
- Commence Production of 2G Ethanol
- Venture Into Sustainable Aviation Fuel Supply
- Increase Supply of Products Allied with the Production Processes, such as FOM
- Grow Through MoUs, Pilot Projects, JV and Strategic Acquisitions

Risk and concerns:

- Dependent on Sale of Ethanol
- Dependent on policies of the Government of India
- Customer concentration risk
- Limited operating history
- Competition

Issue details

Price band	Rs. 472 - 496 per share
Face value	Rs. 10
Shares for fresh issue	1.512 - 1.589cr shares
Shares for OFS	0.180cr shares
Fresh issue size	Rs. 750cr
OFS issue size	Rs. 84.96 - 89.28cr
Total issue size	1.692 - 1.769cr shares (Rs. 834.96 - 839.28cr)
Bidding date	25 th Sep. - 29 th Sep. 2025
Implied MCAP at higher price band	Rs. 4,253.3cr
Implied enterprise value at higher price band	Rs. 5,035.2cr
Book running lead manager	DAM Capital Advisors Ltd., and SBI Capital Markets Ltd.
Registrar	Bigshare Services Pvt. Ltd.
Sector	Biofuels
Promoters	Vijaykumar Murugesh Nirani, Vishal Nirani and Sushmitha Vijaykumar Nirani

Category	Percent of issue (%)	Number of shares
QIB portion	50%	0.846 - 0.884cr shares
Non institutional portion (Big)	10%	0.169 - 0.177cr shares
Non institutional portion (Small)	5%	0.085 - 0.088cr shares
Retail portion	35%	0.592 - 0.619cr shares

Indicative IPO process time line

Finalization of basis of allotment	30 th Sep. 2025
Unblocking of ASBA account	01 st Oct. 2025
Credit to demat accounts	01 st Oct. 2025
Commencement of trading	03 rd Oct. 2025

Pre and post - issue shareholding pattern

	Pre-issue	Post-issue
Promoter & promoter group	88.20%	70.55%
Public	11.80%	29.45%
Non-promoter & Non-public	0.00%	0.00%
Total	100.00%	100.00%

Retail application money at higher cut-off price per lot

Number of shares per lot	30
Application money	Rs. 14,880 per lot

Valuation Overview and IPO Rating

- TBL is among India's leading biofuel producers, with ethanol accounting for about 80% of its revenue. As of March 31, 2025, it holds the distinction of being the country's largest ethanol producer by installed capacity, totaling 2,000 KLPD, with an operational capacity of 1,800 KLPD. In FY25, the company commanded a significant market share of 3.6% in ethanol production capacity.
- There are no directly comparable peers with a business model identical to the company; however, for valuation purposes, we have considered players operating in related segments. At the upper end of its price band, TBL is valued at a P/E of 29.9x (FY25 EPS: Rs. 17.1) and an EV/Sales of 2.6x, which seems to attractive at this valuation. The company has strategically positioned itself as a leading and diversified player in the biofuel industry, with operations well aligned to a broad range of government policies. TBL plans to commission 1,300 KLPD dual-feed units capable of processing damaged food grains, broken rice, and maize, enhancing operational flexibility and optimizing feedstock utilization. These initiatives are expected to deliver cost efficiencies and margin expansion.
- The company enjoys a first-mover advantage in emerging business verticals such as 2G ethanol, sustainable aviation fuel (SAF), and biofuel dispensing stations, positioning itself as a well-diversified player in the biofuels sector. This early entry, combined with its expanding portfolio, provides a strong platform to achieve economies of scale, further strengthening its competitive position. Backed by a scalable business model, significant growth potential, and sustainable profitability margins, the company is well-placed to capitalize on industry opportunities. Considering these factors, we recommend a "SUBSCRIBE" rating.

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Peer Comparison:

Company name	FV (Rs.)	CMP (Rs.)	MCAP (Rs. cr)	EV (Rs.)	6M Return (%)	12M Return (%)	FY25 Revenue (Rs. cr)	FY25 EBITDA (Rs. cr)	FY25 PAT (Rs. cr)	FY25 EBITDA margin (%)	FY25 PAT margin (%)
Truault Bioenergy Ltd.	10	496	4,253	5,035.2	-	-	1,908	309	147	16.2%	7.7%
Balrampur Chini Mills Ltd	1	496	10,016	12,640	2.6%	-9.7%	5,415	711	437	13.1%	8.1%
Triveni Engineering and Industries Ltd	1	346	7,574	9,499	-6.5%	-25.3%	5,689	479	238	8.4%	4.2%
Dalmia Bharat Sugar & Industries Ltd	2	368	2,979	3,666	9.7%	-20.8%	3,746	470	387	12.5%	10.3%
Average										11.4%	7.5%

Company name	3Y top-line growth (CAGR)	3Y EBITDA growth (CAGR)	3Y PAT growth (CAGR)	Average 3Y EBITDA margin	Average 3Y PAT margin	3Y average RoE	3Y average RoCE	Avg 3Y Receivable days	Avg 3Y Inventroy Days	Avg 3Y Payable Days	Net Worth
Truault Bioenergy Ltd.	58.2%	71.5%	103.4%	15.1%	5.0%	15.3%	7.2%	53	52	93	1,519
Balrampur Chini Mills Ltd	7.7%	16.7%	24.0%	12.8%	7.9%	13.1%	12.6%	9	183	31	3,795
Triveni Engineering and Industries Ltd	0.6%	-12.0%	-63.6%	10.5%	14.6%	33.5%	26.9%	21	128	38	3,111
Dalmia Bharat Sugar & Industries Ltd	7.3%	3.7%	24.4%	13.4%	9.1%	10.7%	11.0%	16	157	44	3,234
Average	5.2%	2.8%	-5.0%	12.2%	10.5%	19.1%	16.8%	15	156	37	

Company name	Total Debt	Cash	FY25 RoE (%)	FY25 RoCE (%)	P / E	P / B	EV / Sales	EV / EBITDA	MCAP / Sales	EPS (Rs.)	BVPS (Rs.)	D/E
Truault Bioenergy Ltd.	1,682	900	9.7%	10.1%	29.0	2.8	2.6	16.3	2.2	17.1	177.1	1.1
Balrampur Chini Mills Ltd	2,627	3	11.5%	11.1%	22.9	2.6	2.3	17.8	1.8	21.6	188	0.7
Triveni Engineering and Industries Ltd	1,980	55	7.7%	8.7%	31.8	2.4	1.7	19.8	1.3	10.9	142	0.6
Dalmia Bharat Sugar & Industries Ltd	1,044	357	12.0%	9.6%	7.7	0.9	1.0	7.8	0.8	47.8	400	0.3
Average			10.4%	9.8%	20.8	2.0	1.7	15.1	1.3			0.6

Note: Considered financials for the period during FY23-25 (with IPO adjustments); Source: Choice Broking Research

Key Highlights of the Industry and the Company:

- India's ethanol demand is projected to grow at a 17.7% CAGR through FY26, rising from 828 crore litres in FY23 to 1,350 crore litres by 2026. This growth is driven by higher blending targets under the Ethanol Blended Petrol (EBP) Program, potential use in diesel blending, flex-fuel vehicles, cooking fuel, and sustainable aviation fuel (SAF), reflecting India's strong push for sustainable energy and a greener future.
- The government's EBP programme currently achieves an average 19.05% blending (July 2025) and targets 20% blending by Ethanol Supply Year (ESY) 2025-26. At this level, ethanol demand is projected to reach 1,016cr litres, driving the ethanol industry's value from about Rs. 9,000cr to over Rs. 50,000cr a surge of 500%.
- The company plans to set up a 200 KLPD 2G ethanol plant, using 800,000 MT of surplus bagasse as feedstock. This diversification of raw materials will enhance operational flexibility, reduce seasonal dependence, and strengthen scalability.
- TBL operates five distillery units in Karnataka, of which four are active, with a total operational ethanol capacity of 1,800 KLPD. Its ethanol capacity utilization was 74.06%, 42.63%, and 45.08% in FY23, FY24, and FY25, respectively. About 72% of revenue comes from supplying ethanol to three OMCs via competitive bidding, and 99% of overall revenue is generated from its top ten customers.
- Through subsidiary Leafiniti, TBL was among the first producers of CBG under the Government of India's SATAT scheme (2018) as noted in its RHP. Leafiniti operates a 10.20 TPD CBG plant that also produces solid and liquid fermented organic manure (FOM). TBL is rapidly scaling its CBG capacity and, on August 11, 2025, signed a share subscription-cum-shareholders' agreement with GAIL to set up 20 phased CBG units, with GAIL taking up to a 49% stake in Leafiniti, positioning TBL to become a leading CBG/bio-CNG producer in India.
- On 18 November 2024, TBL signed an MoU with a leading Japanese trading and investment firm and a Japanese gas company to form a JV for 3-5 CBG plants in India, enhancing its strategic partnerships and expanding its CBG operations. CBG capacity utilization improved significantly, rising from 42.46% in FY23 to 32.28% in FY24, and further surged to 85.73% in FY25.
- According to RHP, the Indian biogas market is projected to reach USD 2.25 bn by 2029 with a 6.3% CAGR (2022-2029). To promote sustainable energy, the Government of India mandated City Gas Distribution (CGD) companies to blend compressed biogas (CBG) with natural gas for CNG (transport) and PNG (domestic). Starting voluntarily until FY25, blending becomes mandatory at 1% in FY26, 3% in FY27, 4% in FY28, and 5% by FY29.
- TBL signed a non-binding term sheet on February 18, 2025, and a MoU on October 25, 2024, with Sumitomo Corporation Asia & Oceania Pte. Ltd. to explore collaboration in the bioenergy sector. The partnership's initial phase focuses on setting up four CBG plants three in Karnataka and one in Maharashtra with plans to expand into ethanol and sustainable aviation fuel projects in the future.

Continue:

- TBL ensures reliable and cost-effective access to key raw materials for ethanol production by sourcing 100% of its sugarcane syrup and about 80% of its molasses from sugar manufacturing facilities within its Promoter Group. This integrated supply chain not only differentiates TBL from competitors but also secures sufficient raw material availability to support its planned capacity expansion.
- As of the date of this RHP, TBL has entered into supply contracts (dated April 25, 2024) with Nirani Sugars Ltd. (formerly MRN Chamundi Canepower and Biorefineries Ltd.), a Promoter Group company engaged in producing sugar syrup/juice, molasses, clear juice, and bagasse. Nirani Sugars accounts for approximately 53% of TBL's total raw material purchases. TBL has also executed similar agreements with MRN Bhima Sugar and Power Pvt. Ltd. and MRN Canepower and Biorefineries Pvt. Ltd. to secure raw materials for ethanol production.
- TBL plans to move further up the value chain by converting ethanol into Sustainable Aviation Fuel (SAF). It has signed a process license agreement with UOP LLC for Ethanol-to-Jet technology to produce high-quality renewable jet fuel. The company intends to set up a facility with an annual capacity of 10 crore litres of SAF, positioning it among the world's largest ethanol-to-SAF producers, according to RHP. With international flights expected to face mandatory carbon offset requirements under CORSIA from 2027 and the Indian government setting a 1% SAF blending target for the same year, TBL aims to scale its facility to meet this growing demand.
- Under the SATAT scheme, the company's subsidiary has secured long-term CBG offtake agreements with two OMCs for ten and fifteen years, ensuring a strong demand pipeline. The solid waste generated from CBG production is processed into Fermented Organic Manure (FOM), which is sold to fertilizer companies, manure producers, and farmers. Additionally, TBL received a purchase order on May 12, 2025 (effective April 24, 2025 to March 31, 2026) from a leading Indian public sector chemical and fertilizer manufacturer, enabling FOM sales at Rs.5,565 per MT (inclusive of GST).
- The company plans to commission 1,300 KLPD of dual-feed capacity to enhance operational flexibility and optimize feedstock use. These units can process damaged food grains, broken rice, and maize and typically operate 330–340 days a year. Additionally, bagasse-based cogeneration plants provide a cost advantage over coal-based systems, lowering both fuel expenses and power generation costs.
- TBL produces extra-neutral alcohol (ENA), a key raw material for alcoholic beverages, and captures CO₂ generated during production to manufacture dry ice and liquid CO₂. In India, the CO₂ market is expanding, driven by its wide use across food and beverages, healthcare, chemicals, and oil & gas industries, supported by rapid industrialisation and improving living standards.
- TBL currently operates five dispensing stations in Mudhol, Jamkhandi, Badami, and Kerakalmatti (Bagalkot district, Karnataka) as of March 31, 2025. With the Government of India's strong focus on non-fossil fuel vehicles and leveraging its Ethanol and CBG production capabilities, the company plans to expand its network of biofuel dispensing stations across India. Positioned to be recognized as a private OMC alongside Reliance BP, Shell, and Nayara Energy, these stations will offer petrol, diesel, CBG, E93, EV charging points, battery replacement services, and non-fuel retail facilities to meet the growing demand for cleaner energy solutions.

Revenue bifurcation (Rs. Cr)					
Particulars	FY23	FY24	FY5	CAGR over FY23-25	Annual growth over FY24
Revenue from Sale of Ethanol	700.81	956.36	1,433.94	43.04%	49.94%
% of revenue	92.65%	78.79%	82.06%		
Revenue from Sale of CBG	0.00	5.42	22.90		322.50%
% of revenue	0.00%	0.45%	1.31%		
Revenue from FOM	0.00	0.32	0.90		180.24%
% of revenue	0.00%	0.03%	0.05%		
ENA	52.72	245.98	283.67	131.97%	15.32%
% of revenue	6.97%	20.27%	16.23%		
CO2	2.91	5.71	6.01	43.75%	5.21%
% of revenue	0.38%	0.47%	0.34%		
Total	756.43	1,213.8	1,747.4	51.99%	43.96%

Financial statements:

Restated profit and loss statement (Rs. cr)					
	FY23	FY24	FY25	CAGR over FY23-25	Annual growth over FY24
Revenue from operations	762.4	1,223.4	1,907.7	58.2%	55.9%
Cost of material consumed	(567.3)	(771.5)	(1,041.6)	35.5%	35.0%
Purchase of Stock-in-trade	(16.8)	(38.4)	(282.9)	310.6%	636.2%
Change in inventories of finished goods	82.7	6.0	52.8	-20.1%	782.4%
Gross profit	261.0	419.5	636.1	56.1%	51.6%
Employee benefit expenses	(8.6)	(24.3)	(39.9)	115.4%	63.9%
Other expenses	(147.3)	(207.1)	(287.1)	39.6%	38.7%
EBITDA	105.0	188.1	309.1	71.5%	64.4%
Depreciation & amortization expenses	(20.8)	(56.9)	(66.9)	79.5%	17.5%
EBIT	84.3	131.2	242.3	69.5%	84.7%
Finance costs	(35.3)	(143.1)	(143.6)	101.7%	0.4%
Other income	0.0	56.8	60.8		7.1%
PBT	49.0	44.9	159.4	80.4%	255.3%
Tax expenses	(13.5)	(13.1)	(12.8)	-2.7%	-2.0%
Reported PAT	35.5	31.8	146.6	103.4%	361.0%

Restated balance sheet statement (Rs. cr)					
	FY23	FY24	FY25	CAGR over FY23-25	Annual growth over FY24
Equity share capital	61.1	61.1	70.6	7.5%	15.6%
Other Equity	179.4	203.5	698.4	97.3%	243.1%
Non-current borrowings	1,070.3	979.6	1,117.2	2.2%	14.0%
Non-current lease liabilities	-	-	5.2		
Other non-current financial liabilities	11.2	0.0	0.0	-98.1%	0.0%
Provisions	0.6	2.0	3.2	124.1%	63.2%
Other non-current liabilities	-	6.1	7.6		23.9%
Deferred tax liabilities (net)	90.8	105.3	80.0	-6.1%	-24.0%
Trade payables	308.7	153.6	485.7	25.4%	216.2%
Current borrowings	79.8	705.1	432.5	132.9%	-38.7%
Current lease liabilities	-	-	1.7		
Other current financial liabilities	51.9	200.4	125.1	55.3%	-37.6%
Current Provisions	0.0	0.1	0.2	130.6%	68.4%
Other current liabilities	2.1	2.2	2.3	4.0%	5.3%
Total liabilities	1,856.0	2,419.1	3,029.7	27.8%	25.2%
PP&E	1,148.6	1,276.4	1,680.0	20.9%	31.6%
Capital work-in-progress	9.6	201.3	2.8	-46.3%	-98.6%
Goodwill	47.9	51.6	51.6	3.8%	0.0%
Right of use assets	-	-	6.8		
Other intangible assets	105.1	98.7	87.5	-8.8%	-11.4%
Other non-current financial assets	-	-	1.9		
Deferred tax assets	-	0.8	-		
Other non-current assets	80.7	132.3	137.0	30.3%	3.6%
Inventories	153.5	159.5	210.2	17.0%	31.8%
Trade receivables	86.5	298.2	339.3	98.0%	13.8%
Cash & cash equivalents	4.8	23.4	149.8	459.8%	541.4%
Other bank balances	-	0.1	-		
Investments	-	10.0	4.4		-56.4%
Other current financial assets	169.4	5.5	16.2	-69.1%	193.5%
Government grants	-	50.4	98.4		95.1%
Income tax assets	-	4.0	1.8		-55.0%
Other current assets	49.9	107.1	242.3	120.3%	126.2%
Total assets	1,856.0	2,419.1	3,029.7	27.8%	25.2%

Source: Choice Equity Broking

Restated cash flow statement (Rs. cr)					
	FY23	FY24	FY25	CAGR over FY23-25	Annual growth over FY24
Cash flow before working capital changes	105.1	244.7	298.2	68.4%	21.9%
Working capital changes	128.4	(205.3)	28.8	-52.6%	-114.0%
Cash flow from operating activities	233.5	35.5	329.2	18.7%	828.0%
Purchase of PP&E	(275.5)	(356.8)	(259.6)	-2.9%	-27.2%
Cash flow from investing activities	(1,148.6)	(383.7)	(242.5)	-54.0%	-36.8%
Cash flow from financing activities	919.8	366.8	39.7	-79.2%	-89.2%
Net cash flow	4.7	18.6	126.4	417.6%	580.8%
Opening balance of cash	0.1	4.8	23.4	1856.5%	388.6%
Cash and Cash equivalents at the end of the year	4.8	23.4	149.8	459.8%	541.4%

Financial ratios					
Particulars	FY23	FY24	FY25	CAGR over FY23-25	Annual growth over FY24
Profitability ratios					
Revenue growth rate	-	60.5%	55.9%	-	(454) bps
Gross profit growth rate	-	60.7%	51.6%	-	(908) bps
Gross profit margin	34.2%	34.3%	33.3%	(89) bps	(94) bps
EBITDA growth rate	-	79.1%	64.4%	-	(1,469) bps
EBITDA margin	13.8%	15.4%	16.2%	243 bps	83 bps
EBIT growth rate	-	55.6%	84.7%	-	2,908 bps
EBIT margin	11.1%	10.7%	12.7%	164 bps	198 bps
Reported PAT growth rate	-	-10.3%	361.0%	-	-
Reported PAT margin	4.7%	2.6%	7.7%	304 bps	509 bps
Turnover ratios					
Inventory receivable turnover ratio	5.0	7.8	10.3	44.1%	32.0%
Trade receivable turnover ratio	8.8	6.4	6.0	-17.6%	-5.9%
Accounts payable turnover ratio	2.5	5.3	6.0	55.5%	12.8%
Fixed asset turnover ratio	0.6	0.8	1.0	33.9%	38.8%
Total asset turnover ratio	0.4	0.5	0.6	23.8%	24.5%
Cash Conversion					
Inventories days	73	47	35	-30.6%	-24.2%
Trade receivables days	41	57	61	21.3%	6.3%
Trade payables days	(148)	(69)	(61)	-35.7%	-11.3%
Cash conversion cycle	(33)	35	35	-	0.2%
Liquidity ratios					
Current ratio	1.0	0.6	1.0	-1.7%	63.6%
Quick ratio	0.7	0.5	0.8	7.6%	73.1%
Total debt	1,213.2	1,885.1	1,681.6	17.7%	-10.8%
Net debt	1,208.4	1,861.8	1,531.8	12.6%	-17.7%
Debt to equity	5.0	7.1	2.2	-34.2%	-69.3%
Net debt to EBITDA	11.5	9.9	5.0	-34.4%	-49.9%
Cash flow ratios					
CFO to PAT	6.6	1.1	2.2	-41.6%	101.3%
CFO to Capex	0.8	0.1	1.3	22.3%	1175.5%
CFO to total debt	0.2	0.0	0.2	0.9%	940.3%
CFO to current liabilities	1.7	0.0	0.6	-42.0%	1399.7%
Return ratios					
RoIC (%)	5.0%	8.3%	12.7%	772 bps	443 bps
RoE (%)	14.7%	12.0%	19.1%	432 bps	705 bps
RoA (%)	1.9%	1.3%	4.8%	293 bps	353 bps
RoCE (%)	5.5%	5.9%	10.1%	466 bps	427 bps
Per Share data					
Restated EPS (Rs.)	4.1	3.7	17.1	103.4%	361.0%
BVPS (Rs.)	28.0	30.9	89.7	78.8%	190.6%
Operating cash flow per share (Rs.)	27.2	4.1	38.4	18.7%	828.0%

Source: Choice Equity Broking

IPO rating rationale

Subscribe: An IPO with strong growth prospects and valuation comfort.

Subscribe for Long Term: Relatively better growth prospects but with valuation discomfort.

Avoid: Concerns on both fundamentals and demanded valuation.

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