

Global Civil Projects Ltd.

IPO Note



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Major Government establishments and institutes maker

Globe Civil Projects Ltd, incorporated in 2002 and converted to a public company in 2024, is a Delhi-based infrastructure development company engaged in EPC (engineering, procurement, construction) contracts. The company executes government contracts involving roads, flyovers, bridges, sewerage systems, and civil structures, primarily for municipal corporations and urban local bodies.

It operates in the fast-expanding Indian urban infrastructure sector and has executed over 55 projects since inception. As of FY24, it had an order book exceeding ₹900 Cr. The company maintains strong EBITDA margins (33.2% in FY24) and reported 3-year revenue CAGR of ~8%.

Strengths –

1. Robust Track Record with Government Credentials
2. Strong Financial Growth and Profitability
3. Diversified Project Portfolio and Client Mix

Weaknesses –

1. Geographical Revenue Concentration
2. Low Recent Bid Conversion Rate
3. Dependence on Subcontractors and Labour Supply

The IPO is entirely a fresh issue and aims to fund working capital needs and strengthen the balance sheet to support future growth.

Industry	Infrastructure
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Scrip Details

Listing	NSE & BSE
Open Date	June 24, 2025
Close Date	June 26, 2025
Price Band	INR 67 - 71
Face Value	INR 10
Market Lot	211 Shares
Minimum Lot	1

Issue Structure

Issue Size (cr)	INR 119
Issue Size (Shares)	1,67,60,560
QIB Share (%)	≤ 50%
Non-Inst Share (%)	≥ 15%
Retail Share (%)	≥ 35%
Pre Issue sh. (cr)	4.29
Post Issue sh. (cr)	5.97
Post Issue Market Cap (cr)	423.87

Shareholding (%)	Pre (%)	Post (%)
Promoter	88.14	63.43
Public	11.86	36.57
TOTAL	100	100

Key Consolidated Financial Data (INR in Cr, unless specified)

Revenue	EBITDA	Net Profit	EBITDA Margin (%)	PAT Margin (%)	EPS	ROE (%)	ROCE (%)	P/E (x)
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FY22	286.78	23.99	5.20	8.36	1.81	1.21	13.39	9.05	21.53
FY23	235.17	22.63	4.86	9.62	2.06	1.13	14.56	7.78	19.28
FY24	334.81	47.30	15.38	14.13	4.59	3.58	18.10	19.80	36.22

Source: Ventura Research & Company update

Issue Structure and Offer Details

Patil Automation IPO is a bookbuilding of INR 119 crores. The issue is of 1,67,60,560 fresh shares.

Issue Structure	
Investor Category	Allocation
QIB	Not more than 50% of the Offer
NII (HNI)	Not less than 15% of the Offer
Retail	Not less than 35% of the Offer

Number of shares based on a higher price band of INR 71

Source: Company Reports

Objects of the Issue

The Company proposes utilizing the proceeds towards the following objects:

- 1. Funding of working capital requirements – INR 75 crore (63%)**
 To meet the company's working capital needs for Fiscal 2025 and Fiscal 2026, enabling the company to negotiate better business terms and support growth.
- 2. Capital expenditure towards purchase of construction equipment/machineries – INR 14.3 crore (12%)**
 To fund the company's expansion plans and development of new projects to be undertaken.
- 3. General Corporate Purposes – INR 29.7 Crore (25%)**
 The remaining Net Proceeds will be used for general corporate purposes, including potential inorganic acquisitions aimed at improving operational synergies, financial performance, and technology integration.

Financial Summary

Fig in INR Cr (unless specified)	FY22	FY23	FY24	Fig in INR Cr (unless specified)	FY22	FY23	FY24
Income Statement				Per share data & Yields			
Revenue	286.8	235.2	334.8	Adjusted EPS (INR)	1.2	1.1	3.6
<i>YoY Growth (%)</i>		<i>(18.0)</i>	<i>42.4</i>	Adjusted Cash EPS (INR)	2.0	1.9	4.5
Raw Material Cost	214.9	164.6	232.8	Adjusted BVPS (INR)	13.4	14.6	18.1
<i>RM Cost to Sales (%)</i>	<i>74.9</i>	<i>70.0</i>	<i>69.5</i>	Adjusted CFO per share (INR)	1.7	(2.6)	1.0
Employee Cost	5.8	5.0	7.8	CFO Yield (%)	2.4	(3.7)	1.4
<i>Employee Cost to Sales (%)</i>	<i>2.0</i>	<i>2.1</i>	<i>2.3</i>	Adjusted FCF per share (INR)	(20.7)	3.3	(41.4)
Other Expenses	42.1	42.9	46.9	FCF Yield (%)	(29.2)	4.6	(58.3)
<i>Other Exp to Sales (%)</i>	<i>14.7</i>	<i>18.2</i>	<i>14.0</i>	Solvency Ratio (X)			
EBITDA	24.0	22.6	47.3	Total Debt to Equity	1.9	1.8	4.5
<i>Margin (%)</i>	<i>8.4</i>	<i>9.6</i>	<i>14.1</i>	Net Debt to Equity	4.5	6.3	2.9
<i>YoY Growth (%)</i>		<i>(5.7)</i>	<i>109.1</i>	Net Debt to EBITDA	10.8	17.4	4.7
Depreciation & Amortization	3.2	3.2	3.8	Return Ratios (%)			
EBIT	20.7	19.4	43.5	Return on Equity	9.1	7.8	19.8
<i>Margin (%)</i>	<i>7.2</i>	<i>8.3</i>	<i>13.0</i>	Return on Capital Employed	21.5	19.3	36.2
<i>YoY Growth (%)</i>		<i>(6.3)</i>	<i>123.8</i>	Return on Invested Capital	36.7	30.1	36.2
Other Income	0.0	0.0	0.0	Working Capital Ratios			
Bill discounting & other charges	13.7	12.7	22.5	Payable Days (Nos)	44	66	39
Fin Charges Coverage (X)	1.5	1.5	1.9	Inventory Days (Nos)	102.0	125.0	102.1
Exceptional Item	0.0	0.0	0.0	Receivable Days (Nos)	47	106	106
PBT	7.0	6.7	21.0	Net Working Capital Days (Nos)	105	165	169
<i>Margin (%)</i>	<i>2.4</i>	<i>2.9</i>	<i>6.3</i>	Net Working Capital to Sales (%)	28.8	45.2	46.3
<i>YoY Growth (%)</i>		<i>(4.0)</i>	<i>211.5</i>	Valuation (X)			
Tax Expense	1.8	1.9	5.6	P/E	58.6	62.7	19.8
<i>Tax Rate (%)</i>	<i>25.9</i>	<i>27.9</i>	<i>26.7</i>	P/BV	5.3	4.9	3.9
PAT	5.2	4.9	15.4	EV/EBITDA	23.5	30.9	11.1
<i>Margin (%)</i>	<i>1.8</i>	<i>2.1</i>	<i>4.6</i>	EV/Sales	2.0	3.0	1.6
<i>YoY Growth (%)</i>		<i>(6.7)</i>	<i>216.7</i>	Cash Flow Statement			
Min Int/Sh of Assoc	0.0	0.0	0.0	PBT	7.0	6.7	21.0
Net Profit	5.2	4.9	15.4	Adjustments	16.7	14.6	24.2
<i>Margin (%)</i>	<i>1.8</i>	<i>2.1</i>	<i>4.6</i>	Change in Working Capital	(14.5)	(30.6)	(35.4)
<i>YoY Growth (%)</i>		<i>(6.7)</i>	<i>216.7</i>	Less: Tax Paid	(1.8)	(1.9)	(5.6)
Balance Sheet				Cash Flow from Operations	7.4	(11.2)	4.2
Share Capital	2.5	2.5	2.5	Net Capital Expenditure	0.2	(3.5)	(11.6)
Total Reserves	55.0	60.0	75.2	Income from Investments	0.0	0.1	0.3
Shareholders Fund	57.5	62.4	77.7	Cash Flow from Investing	0.2	(3.5)	(11.3)
Long Term Borrowings	14.6	12.9	12.1	Change in Borrowings	1.2	27.5	31.9
Deferred Tax Assets / Liabilities (net)	(1.0)	(0.9)	(1.2)	Less: Finance Cost	(13.7)	(12.7)	(22.5)
Other Long Term Liabilities	14.3	29.8	35.5	Proceeds from Equity	3.0	0.0	0.0
Long Term Trade Payables	0.0	0.0	0.0	Buyback of Shares	0.0	0.0	0.0
Long Term Provisions	0.5	0.4	0.5	Dividend Paid	0.0	0.0	(2.4)
Total Liabilities	85.9	104.7	124.5	Cash flow from Financing	(9.6)	14.8	7.0
Net Block	19.0	19.9	27.8	Net Cash Flow	(2.0)	0.1	(0.1)
Capital Work in Progress	0.0	0.0	0.0	Forex Effect	0.0	0.0	0.0
Other Intangible assets	0.0	0.0	0.0	Opening Balance of Cash	2.2	0.2	0.3
Non Current Investments	6.0	15.3	4.0	Closing Balance of Cash	0.2	0.3	0.2
Long Term Loans & Advances	0.0	0.0	0.0				
Other Non Current Assets	0.2	0.2	0.2				
Net Current Assets	60.8	69.2	92.5				
Total Assets	85.9	104.7	124.5				

Source: Company Reports

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