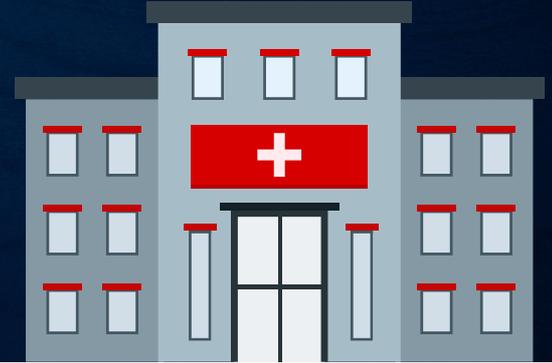




# IPO NOTE

## GPT HEALTHCARE LIMITED



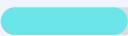
Rating:  
**NEUTRAL**



### ISSUE OFFER

Issue Opens on	FEB 22, 2024
Issue Close on	FEB 26, 2024
Total IPO size (cr)	₹525.14
Fresh issue (cr)	₹40.00
Offer For Sale (cr)	₹ 485.14
Price Band (INR)	177-186
Market Lot	80
Face Value (INR)	10
Retail Allocation	35%
Listing On	NSE, BSE

### ISSUE BREAK-UP (%)

QIB Portion		50%
NII Portion		15%
Retail Portion		35%

### SHAREHOLDING (No. of Shares)

<b>Pre Issue</b>	<b>Post Issue</b>
79,904,286	82,054,823

### INDICATIVE TIMETABLE

Finalisation of Basis of Allotment	27-02-2024
Refunds/Unblocking ASBA Fund	28-02-2024
Credit of equity shares to DP A/c	28-02-2024
Trading commences	29-02-2024

Under the ILS Hospitals brand, GPT Healthcare Limited manages a network of mid-sized, full-service, multispecialty hospitals in Eastern India that offer integrated healthcare services with an emphasis on secondary and tertiary care. The organization provides a variety of medical treatments across more than 35 specializations and superspecialties.

### OBJECTS OF THE ISSUE

- Payment of certain outstanding borrowings of the company.
- General corporate purposes.

### OUTLOOK & VALUATION

In Eastern India, GPT Healthcare Ltd. (GHL) is a prominent regional corporate healthcare company with respect to the quantity of hospitals and beds. It provides a wide range of medical treatments in more than 35 specializations and super specialties.

The company has strategically concentrated on the comparatively unexplored healthcare industry in Eastern India, where it operates in three cities. The company's location and specialty mixes are both very diversified. On the other hand, the company faces competition from other healthcare service providers and it has a low occupancy rate.

The issue is coming at a PE valuation of 38.1x which seems fairly priced. But considering all the other factors we suggest Investors to carefully evaluate their risk tolerance and conduct further due diligence before making an investment decision.



## KEY MANAGERIAL PERSONNEL

01

### Dwarika Prasad Tantia

Chairman and Whole-time Director of the Company. He graduated from the University of Calcutta in 1974 . He has over 41 years of experience in the infrastructure and healthcare industry. He is the founding member of ILS Hospitals and oversees international business 241 development, project execution and new business ventures.

02

### Dr. Om Tantia

Managing Director of the Company. He has over 40 years of experience as a medical practitioner and has undertaken many laproscopic procedures and has been recognised as a surgeon of excellence by Surgical Review Corporation, USA.

03

### Anurag Tantia

Whole-time Director of the Company. He holds a degree of Bachelor of Science in management with honours from the University of Illinois. He has more than 12 years of experience in healthcare management and looks after the day-to-day operations of the Company.

04

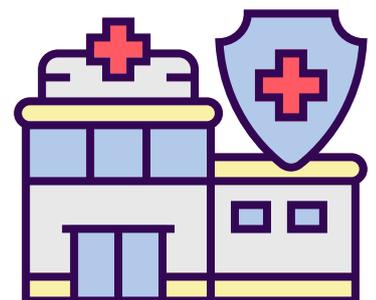
### Kriti Tantia

Chief Financial Officer of the Company. She holds a bachelor's degree in commerce from the University of Calcutta and is a member of the Institute of Chartered Accountants of India (ICAI). She secured an all India rank of 38 in the exam conducted by ICAI.

05

### Ankur Sharma

Company Secretary and Compliance Officer of the Company. Prior to joining the Company, he has completed his training as prescribed by Institute of Company Secretaries of India, with M.K. Sharma & Associates, Practicing Company Secretary and has experience in secretarial and compliance matters.



## COMPANY PROFILE

- The company operates a chain of mid-sized full-service hospitals under the brand ILS and provides integrated healthcare services, with a focus on secondary and tertiary care.
- The company operates four multidisciplinary hospitals with a total capacity of 561 beds.
- The company offers a comprehensive range of healthcare services across over 35 specialties and super specialties, including internal medicine and diabetology, nephrology (including renal transplants), laparoscopic and general surgery, gynecology and obstetrics, critical care, gastroenterology, orthopedics and joint replacements.
- The company strategically focuses on the relatively under-penetrated healthcare market in Eastern India where the company has a presence in three cities.
- The company had 1,855 employees, 85 full-time consultants, and 465 visiting consultants.

## COMPETITIVE STRENGTHS

- Well-diversified specialty mix and location mix
- Ability to attract, train and retain quality medical professionals.
- Track record of operating and financial performance and growth
- Professional management and experienced leadership.
- Strong foothold in under-penetrated and densely populated healthcare delivery markets.
- Strong value proposition for stakeholders

## KEY STRATEGIES

- Strengthen our existing hospitals and their offerings.
- Add new capabilities and specialties.
- Strategically grow presence in adjacent markets.
- Focus on flexible and asset-light expansion for quick break-even.
- Implementation of initiatives to improve existing operational efficiencies

## KEY CONCERNS

- Face competition from other healthcare service providers.
- The bed Occupancy Rate of the Company is lower than some of the listed peers.
- Dependent on certain specialties.
- keep pace with technological changes regularly.
- Highly regulated industry.

**COMPARISON WITH LISTED INDUSTRY PEERS (AS ON 31ST MARCH 2023)**

Name of the Company	EPS (Basic)	NAV	P/E	Total Income (Mn)	RoNW (%)
<b>GPT Healthcare Limited</b>	<b>4.88</b>	<b>20.54</b>	<b>-</b>	<b>3,610.37</b>	<b>23.77%</b>
<b>Peer Group</b>					
Global Health Limited	12.57	89.65	90.29	26,942.48	13.56%
Krishna Institute of Medical Sciences Limited	42.03	206.47	49.51	21,976.78	20.35%
Jupiter Life Line Hospitals Limited	12.95	64.70	81.73	8,925.43	19.94%
Yatharth Hospital & Trauma Care Services Limited	10.09	27.84	37.66	5,202.93	36.06%
Kovai Medical Center & Hospital Limited	105.80	656.65	29.93	10,197.47	16.11%
Shalby Limited	6.27	85.54	49.01	8,049.21	7.33%

**FINANCIALS (RESTATED CONSOLIDATED)**

PARTICULARS (RS. IN MILLIONS)	FY 2023	FY 2022	FY 2021
<b>Equity Share Capital</b>	799.04	799.04	179.41
<b>Other Equity</b>	854.58	782.78	759.60
<b>Net Worth</b>	1,653.62	1,581.82	1,339.01
<b>Total Borrowings</b>	402.67	724.43	1,022.92
<b>Revenue from Operations</b>	3,610.37	3,374.15	2,427.53
<b>EBITDA</b>	3,667.31	3,424.03	2,488.63
<b>Profit/loss before Tax</b>	559.69	540.79	288.83
<b>Net profit for the year</b>	390.08	416.63	210.93


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