



“Subscribe ,”

HD Fire Protect Limited is India's second-largest manufacturer of fire protection equipment and systems by operating income and the largest exporter by value in FY25. With over three decades of experience, The company offers a diversified portfolio across eight product categories, catering to industrial, commercial and residential applications. It has a presence in over 90 countries and a strong certification portfolio comprising 21 UL listings and 87 FM approvals, strengthening its competitive positioning. The company operates a debt-free balance sheet and is focused on capacity utilisation, product innovation and international expansion to drive future growth



HD FIRE PROTECT LIMITED

Mahesh M. Ojha || Vice President Research & Business Development ||

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.: INZ000216538 (Stock Broker), INH00001428 (Research Analyst)



601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai



research@kcsecurities.com



www.kcsecurities.com

ONE Page Summary

HD FIRE PROTECT LIMITED**IPO Details**

Issue Opens	Tuesday, Oct 13, 2026
Issue Close	Thursday, Oct 15, 2026
Total Size	₹ 712 Crs.
Price Band	₹ 258-271
Face Value	₹ 5/- Per Eq. Shares

Recommendation:**“Subscribe,,****Company Background**

HD FIRE PROTECT LIMITED is an Indian manufacturer and supplier of fire protection equipment and systems, offering a comprehensive portfolio spanning water, foam, and gas-based fire suppression systems, which are also generally known as **fire fighting products**. They develop majority of their products in-house with proprietary designs to meet national and international standards, serving high-hazard industrial applications as well as residential and commercial sectors. According to the CRISIL Report, they were the **second-largest manufacturer of fire protection equipment and systems in India in terms of operating income** (revenue from operations) in Fiscal 2025 and the **largest exporter by value** (equipment) in Fiscal 2025.

They have **export sales in 49 countries as of the three months period ended June 30, 2026** and **more than 90 countries** as of Fiscal 2026. With more than **three decades of experience**, they have established themselves as a globally recognized and reliable brand. Since the commencement of their business, they have consistently focused on providing locally manufactured fire protection equipment and systems as import-substitutes. They are also the **first Indian fire protection equipment and systems manufacturer to receive FM approval for range of products used in low expansion foam system namely foam concentrates, bladder tanks, proportioners, topside discharge devices and foam water sprinkler discharge devices** (Source: CRISIL Report). Further, they are also the first Indian company focused on fire protection equipment and systems manufacturing to receive ASME U (pressure vessels) **stamp certification** (Source: CRISIL Report). With 21 and 87 UL Listed and FM Approved certifications, as per UL product certifications and FM product certifications respectively, they have the highest number of UL Listed and FM Approved product certifications amongst the fire protection equipment focused peers in India as of September 2026 (Source: CRISIL Report). As of June 30, 2026, their offerings are **spread across 8 product categories, namely - (a)** sprinklers, alarm valves and accessories, **(b)** deluge valves, deluge skids and pre-action systems, **(c)** foam equipment and suppression systems, **(d)** monitors and monitor nozzles, **(e)** systems valves and accessories, **(f)** water spray nozzles, **(g)** custom engineered systems, and **(h)** gas suppression systems, covering a wide spectrum of **(a)** industrial end use in sectors such as industrials, heavy engineering, aerospace, oil & gas, refining and petrochemicals, power & energy, pharmaceuticals, data centres, warehousing amongst others; and **(b)** residential and commercial end use in sectors such as hospitality, healthcare, retail, education, banking and warehousing.

Investment Rationale & Recommendation

HD Fire Protect Limited offers a compelling investment proposition, supported by its strong market position, extensive global presence, diversified product portfolio and certification-led entry barriers. The company caters to multiple end-user industries, including oil & gas, petrochemicals, power, data centres, warehousing and healthcare, providing diversified growth opportunities.

Its financial performance remains healthy, with FY24–FY26 revenue, EBITDA and PAT CAGR of 14.5%, 18.8% and 15.3%, respectively, supported by improving operating margins and strong return ratios. A growing order book, scope for higher capacity utilisation, manufacturing and R&D expansion, and the proposed Saudi Arabian joint venture are expected to support future growth, while its debt-free balance sheet and healthy cash flows provide financial flexibility. The global fire protection equipment market is projected to grow at a CAGR of 6.5–7.5% during 2025–2030, driven by stringent fire safety regulations, infrastructure development and rising safety awareness. At the upper price band, the issue is valued at 40.7x FY26 earnings, which appears reasonable considering the company's competitive strengths, financial performance and long-term growth prospects. Hence, **We recommend SUBSCRIBE to the issue from a medium- to long-term investment perspective..**

Mahesh M. Ojha ||Vice President – Research & Business Development ||Email – mahesh.ojha@kcsecurities.com 022-6723 6126

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.:INZ000216538(StockBroker), INH00001428(Research Analyst)



601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai



research@kcsecurities.com



02267236000



www.kcsecurities.com

Anchor Bid on : Monday, Oct 12, 2026
 Issue Opens on : Tuesday, Oct 13, 2026
 Issue closes on : Thursday, Oct 15, 2026

Indicative Timetable

Activity	On or about
Finalisation of Basis of Allotment	16-10-2026
Refunds/Unblocking ASBA Fund	19-10-2026
Credit of equity shares to DP A/c	19-10-2026
Trading commences	21-10-2026

Issue - Break up

Category	No of Shares @ Upper Price Band	Amt. in Rs. Crs. Upper Price Band
QIB* (including anchor): 50%	1,31,06,680	355.19
NIB: - 15%	39,32,005	106.56
NIB: Bid above Rs.10/- lac	26,21,337	71.04
NIB: Bid between Rs.2/- lac to Rs.10/- lac	13,10,668	35.52
Retail: 35%	91,74,677	248.63
Employee Reservation:	71,138	1.75
Total (100%)	2,62,84,500	712.13

NIB - 2 = NII Bid Above ₹ 10 Lakhs || NIB - 1 + NII Bid Between ₹ 2 to 10 Lakhs

Issue highlights

IPO Funds Utilization : The HD Fire Protect Ltd. IPO is a 100% Offer for Sale (OFS), so the company will not receive any funding and the entire IPO proceeds will go to the selling shareholders.

Offer Details

Offer for Sale by	No. Of Shares	Amount in Crs. (INR ₹)	WACA Per Equity Shares (INR ₹)
Harish Narshi Dharamshi	89,83,700	243.46	0.05
Kusum Harish Dharamshi	1,73,00,800	468.85	0.09
Total	2,62,84,500	712.31	

Issue Details

DETAILED NOTE

Issue Size - ₹ 712.13 Cr

Face Value - ₹ 5/-

Price Band - ₹ 258-271

Bid Lot - 55 and in multiples

Employee Discount - ₹ 25/-

Shareholding (No. of Shares)

Pre-issue	Post-issue*
17,52,30,000	17,52,30,000

*@Lower price Band ^@ Upper Price Band

Post - Issue	No. Of Shares	(%)
Promoter & Promoter Group	148,945,500	85
Public & Others	26,284,500	15

BRLM's - Ambit Pvt. Ltd., IIFL Capital / Anand Rathi Advisors

Registrar - MUFG Intime India Pvt.Ltd.

Category	Retail Category	Small HNI 2 -10 Lakhs	Big HNI > ₹ 10 Lakhs
Min. Bid Lot	55 Shares	770 Shares	3740 Shares
Min. Bid	₹14,905^	₹ 2,08,670^	₹10,13,540^

Brief biographies of Directors

Harish Narshi Dharamshi, aged 72 years, is the Chairman and Managing Director of Company. He holds a bachelor's degree in mechanical engineering from B.V.B. College of Engineering and Technology, Karnatak University. He has been associated with M/s H.D. Fire Protect Company (a partnership firm established by himself) since April 27, 1990 which was subsequently, acquired by our Company on April 1, 2005 and has over 36 years of experience in formulation of corporate strategy, strategic decision making, business expansion and innovation in the fire protection industry. Previously, he was also associated with Vijay Systems Engineers for a period of 5 years. He is a member of the UL Standards Technical Committee of UL-260. He has received the Girnar Fire Fighting Award in 2022 from the Bruhad Mumbai Gujarati Samaj, the 'All India Industrialist of the Year Award' in 2021 from the Federation of Industries of India and the Lifetime Achievement Award from the Institute of Fire Engineers (India), and has also been felicitated by the Fire Protection Association of India as a treasurer of its managing committee.

Miheer Sadanand Ghotikar, aged 44 years, is a Whole-Time Director of Company. He holds a bachelors of engineering degree in biomedical engineering from the Thadomal Shahani College of Engineering, University of Mumbai and a master's of science degree in biomedical engineering from the College of Engineering, University of South Florida. He was previously associated with Pilgrim Software Inc. (USA), Baxter Healthcare Corporation (USA) and University of South Florida as a Graduate Research Assistant. He is a member of the UL Standards Technical Committee of UL-162 and UL-2901 and also serves on the NFPA Committee on water spray fixed systems. He has received the 'Covid Yodha Udyojak Award 2020' presented by Mumbai Tarun Bharat and Governor of Maharashtra State, 'Navratna Pursakar' from Anand Charitable Trust, the 'Rotary Vocational Excellence Award' from the Rotary Club of Thane North End and the 'Wealth Creator Award' in the manufacturer category at the Wealth Creator Awards 2023 organised by Mumbai Tarun Bharat. He also completed Owner / President Management Program from Harvard Business School in 2015. He has over 16 years of experience in international business operations, manufacturing, product development, technology infrastructure and corporate strategy.

Parika Miheer Ghotikar, aged 43 years, is a Whole-Time Director of Company. She holds a bachelors of science degree in mechanical engineering from the College of Engineering, University of Toledo and a master's degree in engineering and management from The Case School of Engineering and The Weatherhead School of Management at Case Western Reserve University. She also holds a diploma of licentiate of mechanical engineering from Veermata Jijabai Technological Institute, Matunga, Mumbai. She was previously associated with Deloitte and Touche Consulting (USA). She has over 16 years of experience in business systems integration, finance and treasury management, administration and human resource.

Anik Narendra Dharamshi, aged 42 years, is a Whole-Time Director of Company. He holds a bachelors of engineering degree in mechanical engineering from the Lokmanya Tilak Jankalyan Shiksha Sanstha's Lokmanya Tilak College of Engineering, University of Mumbai and a master of science degree in manufacturing engineering and management from the University of Birmingham. He is currently serving as the President of the Fire Protection Association of India. He has been associated with our Company for over 16 years. He has over 16 years of experience in business operations, procurement, international supply chain management, product strategy and corporate administration.

Navin Muthu Ram, aged 53 years, is an Independent Director of Company. He has completed the owner/president management program from Harvard Business School. He is also a director of Pipe Hangers & Supports Private Limited, Cauvery Smart Food & AgroTech Private Limited and OriginWave Tech Soft Private Limited. He has served as an independent director of Ultramarine Specialty Chemicals Limited and Ultramarine & Pigments Limited. He was previously associated with Goldman Sachs Group, Inc. He has over 21 years of experience in financial analysis as the founder of OriginWave Techsoft Private Limited, including over 20 years of experience of holding directorships in various other companies.

Sudha Ravi, aged 71 years, is an Independent Director of Company. She holds a bachelor's degree in science from the University of Madras and a bachelor's degree in law from the University of Mumbai. She is also a certified associate of the Indian Institute of Banking and Finance. She has held various roles at the State Bank of India, both in India and overseas, and has also served as an executive director of Piramal Finance Private Limited and Piramal Fund Management Private Limited and chief executive officer of PHL Capital Private Limited. She has over 36 years of experience in banking and financial services. She has served as the chairperson of the ASSOCHAM National Council of Non-Banking Financial Companies. She has been honoured by the Indian American Community of Metropolitan Area of Washington D.C. for her distinguished services in promoting cordial and friendly relations between the Indian American community and the State Bank of India.

Source: RHP

Nagesh Dinkar Pinge, aged 67 years, is an Independent Director of Company. He holds a bachelor's degree in law from the University of Bombay. He is also an associate member of the Institute of Chartered Accountants of India. He was previously associated with ICICI Bank Limited, JSW Energy Limited, Reliance Retail Limited and Tata Motors Limited. He has 20 years of experience in audit and related activities. He has been awarded with the CA. CFO-Engineering & Capital Goods Sector Award for exceptional performance as a CA. CFO in the engineering & capital goods sector category for the year, 2014, and award for outstanding contribution in the field of internal audit in 2017, from the Asian Confederation of Institutes of Internal Auditors.

Ramesh Chandak, aged 79 years, is an Independent Director of Company. He is a member of the Institute of Chartered Accountants of India. He has completed the Leading Change and Organisation Renewal Program from Harvard Business School. He was previously the managing director of KEC International Limited, a director on the board of Prince Pipes and Fittings Limited and Parag Milk Foods Limited. He has over 16 years of experience in company administration. He has served as the president of the Maheshwari Vidya Pracharak Mandal and president of the Indian Electrical and Electronics' Manufacturers' Association. He is also a trustee of the Victoria Memorial School for the Blind. He was conferred the CA Business Leader – Corporate award in the category of the 'Chief Executive Officer & Managing Director' category at the ICAI Awards 2007.

Business Overview

HD Fire Protect Limited is an Indian manufacturer and supplier of fire protection equipment and systems, offering a comprehensive portfolio of water, foam and gas-based fire suppression solutions for industrial, residential and commercial applications. With over three decades of industry experience, the company has established itself as a recognised domestic and international player in the fire protection industry. According to the CRISIL Report, it was the second-largest manufacturer of fire protection equipment and systems in India by operating income and the largest exporter by equipment value in FY25. The company's product portfolio spans eight categories, including sprinklers, alarm valves and accessories, deluge valves and systems, foam equipment and suppression systems, monitors and monitor nozzles, water spray nozzles, gas suppression systems, system valves and custom-engineered fire protection solutions. These products cater to a wide range of end-user industries, including oil & gas, refining and petrochemicals, heavy engineering, aerospace, power and energy, pharmaceuticals, data centres, warehousing, hospitality, healthcare, retail and infrastructure. The company also undertakes contract manufacturing and white labelling to meet diverse customer requirements.

A key competitive strength is its focus on in-house product development, proprietary designs and import substitution, supported by research and development capabilities and compliance with national and international quality standards. HD Fire Protect was the first Indian manufacturer to receive UL Listing for deluge valves in 1996. It was also the first Indian manufacturer to receive FM approval for a range of products used in low-expansion foam systems and the first Indian fire protection equipment-focused company to receive ASME U-stamp certification for pressure vessels. As of September 2026, the company held 21 UL Listed and 87 FM Approved product certifications, the highest number among fire protection equipment-focused peers in India, according to the CRISIL Report. Its R&D initiatives focus on improving product performance, developing next-generation technologies and meeting evolving global certification and environmental requirements. The company also offers specialised, custom-engineered fire protection skids and advanced systems, including a next-generation pre-action system.

HD Fire Protect operates two manufacturing facilities at Jalgaon MIDC and Thane MIDC in Maharashtra, covering a combined area of 8.50 acres. Its manufacturing infrastructure is supported by a dedicated fire-testing laboratory, industrial warehousing and an R&D centre at Jalgaon. The company is also constructing an additional warehouse at Wagle Estate, Thane, which was expected to be completed by November 2026 as per the RHP. Its emphasis on product quality is reflected in the absence of product recalls and a replacement rate of just 0.01% during the three months ended June 30, 2026 and across the preceding three fiscal years.

The company has built a diversified customer base across domestic and international markets through a stockist-led distribution model in India and a distributor-led network overseas. It supplied products to 2,066 customers in FY26 and exported to more than 90 countries as of March 31, 2026, with exports reaching 49 countries during the three months ended June 30, 2026. Key export markets include the UAE, Saudi Arabia, Brazil, Turkey, Malaysia and Indonesia. Its products have been deployed at several prominent installations, including India's space launch pad at Sriharikota, the Jamnagar refinery, the new Indian Parliament building, Saudi Aramco's Ras Tanura Sea Island site and Oman's Integrated Power & Water Plant Project. These installations demonstrate the company's ability to serve critical, high-hazard applications and its acceptance in international markets.

The company is led by an experienced promoter group, with Chairman and Managing Director Harish Narshi Dharamshi bringing over 41 years of experience in the fire protection industry, while the other promoters have over 16 years of experience each. HD Fire Protect has demonstrated a consistent financial track record, with revenue from operations increasing from ₹3,729.5mn in FY24 to ₹4,892.8mn in FY26, translating into a CAGR of 14.5%. Operating EBITDA grew from ₹1,066.3mn to ₹1,504.6mn over the same period, with the operating EBITDA margin improving from 28.59% in FY24 to 30.75% in FY26. Profit after tax increased from ₹879.2mn in FY24 to ₹1,167.9mn in FY26, while the PAT margin stood at 23.12% in FY26. The order book increased to ₹1,344.5mn as of March 31, 2026, compared with ₹703.5mn in FY25, providing visibility for future execution. Overall, the company's established market position, extensive product certifications, export presence, in-house manufacturing capabilities and exposure to critical fire-safety applications position it to benefit from rising demand for fire protection systems across industrial and infrastructure segments.

key export destinations include UAE, Saudi Arabia, Brazil, Turkey, Malaysia, and Indonesia. The map below details the destinations we export to as on the date of this RHP



Key Performance Indicators

KPIs	Unit	Three Months Ended June 30, 2026	FY2026	FY2025	FY2024
Key Financial Metrics					
Revenue from Operations	₹ mn	1,090.52	4,892.81	4,327.99	3,729.53
Domestic Revenue	₹ mn	727.77	3,170.07	2,731.69	2,465.79
Exports Revenue	₹ mn	354.93	1,684.05	1,552.62	1,232.84
Operating EBITDA	₹ mn	297.25	1,504.59	1,380.08	1,066.32
Operating EBITDA Margin	%	27.26%	30.75%	31.89%	28.59%
Profit After Tax (PAT)	₹ mn	238.65	1,167.87	1,097.18	879.2
PAT Margin	%	20.92%	23.12%	24.35%	22.43%
Return on Equity (RoE)	%	6.13%	30.17%	29.63%	28.41%
Return on Capital Employed (RoCE)	%	8.36%	40.33%	39.63%	37.61%
Fixed Asset Turnover Ratio	Ratio	1.09x*	5.17x	5.18x	4.86x
Inventory Days	Days	109	85	77	85
Trade Receivable Days	Days	61	57	45	48
Trade Payable Days	Days	58	40	39	37
Cash Conversion Cycle	Days	112	102	83	96
Key Operational Metrics					
Number of Customers	No. of customers	905	2,066	2,179	2,114

Key Products



Product Portfolio: Deluge Valves, Deluge Skids and Pre-Action Systems

Sr. No.	Equipment / Product	Applications and Benefits	Pictorial description
1	Deluge Valves	• Provide rapid water-flow control for deluge, pre-action, and foam-based fire suppression systems. • Support quick activation of fire protection systems during emergencies. • Compatible with open sprinkler systems and offer horizontal or vertical installation flexibility. • Available with different trims, including wet pilot, dry pilot, electric release and manual release, catering to diverse application requirements. • Manufactured using durable materials such as cast iron, ductile iron and nickel aluminium bronze to support long service life.	
2	Deluge Skids	• Skid-mounted configurations facilitate deployment in high-risk industrial environments. • Provide an integrated arrangement for fire protection equipment and associated components. • Enable faster and more convenient on-site installation. • Suitable for demanding industrial applications requiring reliable fire suppression solutions.	
3	Pre-Action Systems	• Designed for water-sensitive areas where accidental water discharge must be avoided. • Pre-assembled, compact cabinet design facilitates quick and convenient installation. • Available in single- and double-interlock configurations to meet different protection requirements. • Factory-integrated components reduce installation time and complexity. • Removable panels and viewing windows simplify maintenance and system monitoring. • Optional nitrogen generator compatibility helps prevent internal corrosion and extend system life.	

Product Portfolio: Applications and Benefits

Sr. No.	Equipment / Product	Applications and Benefits	Pictorial description
1	Closed-Bulb Fire Sprinklers	Suitable for fire protection across industrial, commercial and residential environments. - Available with different response times and temperature ratings to meet varying hazard requirements. - Pendent, upright and sidewall configurations provide installation flexibility. - Durable construction supports long-term reliability in demanding conditions. - Chrome, brass and customised finishes allow integration with different architectural requirements.	
2	Test & Drain Valves	- Compact three-position design (OFF, TEST and DRAIN) simplifies system testing and maintenance. - Integral sight glass enables convenient verification of water flow. - Standard K-factor of 5.6, with an optional 4.2 configuration, accommodates different system requirements. - Durable brass construction supports reliability and long service life. - Space-saving design facilitates installation in confined areas.	
3	Concealed-Type Sprinklers	- Provides fire protection for concealed sprinkler piping systems. - Maintains a clean and aesthetically pleasing ceiling appearance. - Available in standard and quick-response variants for different hazard requirements. - Thermosensitive glass-bulb mechanism enables activation during fire events. - Suitable for commercial, residential and architectural spaces where aesthetics are important.	
4	Zone Control Manifold Assembly	- Enables effective management and control of water flow within sprinkler systems. - Facilitates system monitoring, testing and maintenance. - Supports isolation of individual zones without disrupting the entire fire protection network. - Enhances operational reliability and safety. - Suitable for complex commercial, industrial and residential installations.	
5	Flexible Sprinkler Drops	- Speeds up sprinkler installation, relocation and retrofitting. - Supports compliance with NFPA fire protection system design standards. - Corrosion-resistant stainless-steel construction provides durability. - Offers reliable performance under demanding fire protection requirements. - Suitable for projects requiring flexibility and efficiency in sprinkler layout modifications.	
6	Alarm Valves	- Prevents reverse water flow through its check-valve function. - Detects water movement during a fire event and triggers the fire alarm system. - Integrated pressure switch supports monitoring and alarm activation. - Robust construction supports long-term reliability and efficient operation. - Allows connection to a system-side pressure gauge for monitoring system integrity.	

Manufacturing Facilities

Company Operates two manufacturing facilities located in Jalgaon and Thane, Maharashtra, with a combination of owned and long-term leased land. The company has expanded its Jalgaon facility, dedicating one unit to manufacturing operations and another to a fire-testing laboratory, industrial warehouse and R&D centre. It is also constructing a new facility and warehouse at Wagle Estate, Thane, which is expected to be completed by November 2026. These infrastructure expansions are aimed at strengthening manufacturing capabilities, enhancing testing and R&D facilities, and supporting future business growth.

Particulars	Jalgaon Facility	Thane Facility
Location	Jalgaon, Maharashtra	Thane, Maharashtra
Commissioning Year	1998	2015
Covered Area (sq. m.)	27,531.46	450
Headcount as of June 30, 2026	379	153
Type of Fire Protection Equipment and Systems Manufactured	Alarm valves, deluge valves, foam equipment, gas suppression systems, monitors, monitor nozzles, system valves, water spray nozzles and custom-engineered products	Water spray nozzles
Total Covered Area (sq. m.)	27,981.46	
Total Headcount	532	

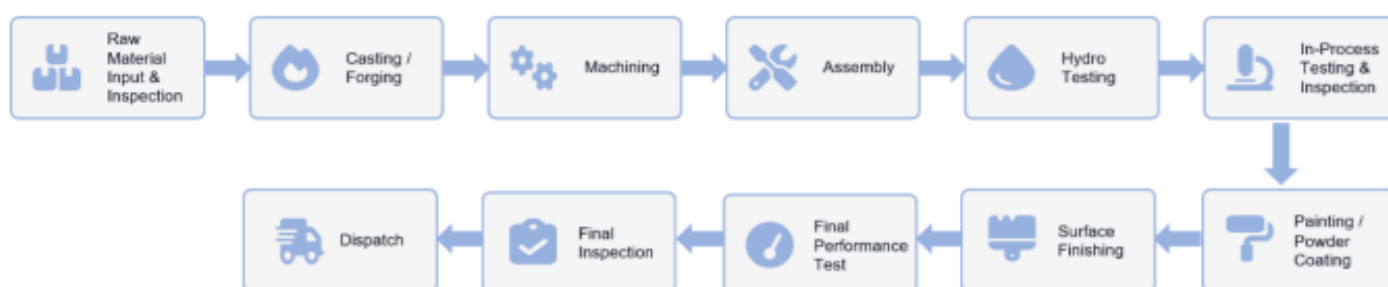


Manufacturing process

HD Fire Protect Limited categorises its manufacturing process into three streams: standard products, fabricated products and custom-engineered products, based on product design and material requirements. Standard products, including alarm valves, deluge valves, foam equipment and water spray nozzles, are manufactured using castings or forgings, which undergo machining, assembly, hydrostatic testing and performance evaluation. Fabricated products, such as foam bladder tanks, monitors and foam discharge devices, involve cutting, forming, welding and assembly, followed by appropriate inspections and testing. Custom-engineered products are developed for project-specific requirements, involving design and engineering, material procurement, fabrication, machining, assembly and performance testing. Quality assurance is integrated throughout the manufacturing process, covering incoming material inspection, in-process quality checks, hydrostatic and performance testing, and final inspection. Depending on product requirements, welding inspections, surface treatments and client or third-party inspections are also undertaken. Products are subsequently documented, packaged and dispatched after meeting the applicable quality assurance plans (QAPs), technical specifications and certification requirements.

manufacturing process carried out at our manufacturing facilities, is also described in the flowcharts below

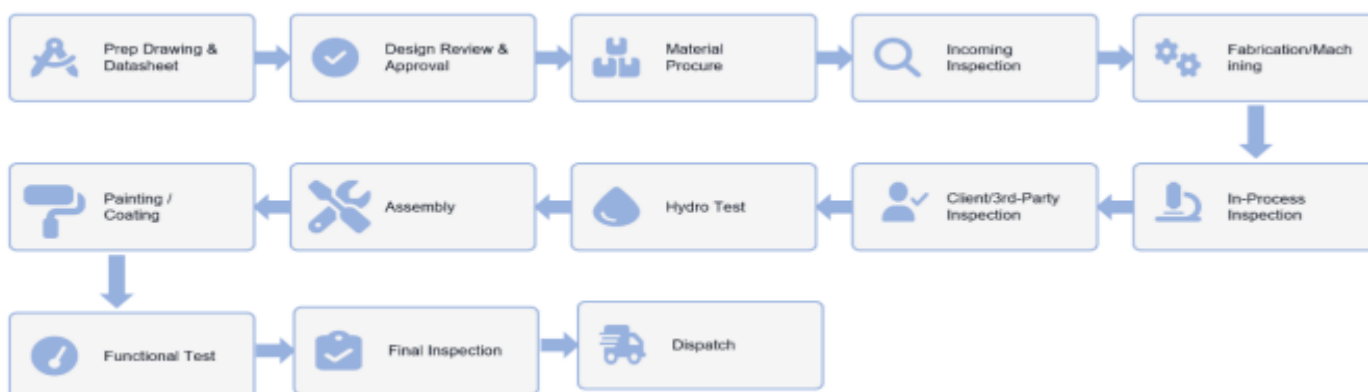
Standard Products



Fabricated Products



Custom Engineering Products



Source: RHP

Contract Manufacturing : Company uses contract manufacturing for selected fire protection products, including sprinklers, valves, strainers, pressure gauges, foam concentrates and nozzles, to enhance scalability, optimize costs and access specialized capabilities. Its diversified sourcing network spans China, Taiwan, South Korea, Vietnam and India. All partners operate under stringent quality controls and applicable international fire protection standards and certifications. The company is also exploring greater localization to strengthen supply chain resilience and improve responsiveness to market demand.

Manufacturing Capacity and Utilisation : The company operates manufacturing facilities in Jalgaon and Thane, Maharashtra. Installed capacity, actual production and capacity utilisation are disclosed for the relevant reporting periods.

Jalgaon Facility

Product Category	Period	Installed Capacity (EPU)	Actual Production (EPU)	Capacity Utilization (%)
Deluge Valves, Deluge Skids & Pre-Action Systems	3 months ended June 30, 2026	16,800	2,992	71.20%
	FY2026	16,800	13,584	80.90%
	FY2025	16,800	13,108	78.02%
	FY2024	16,800	11,169	66.48%
Foam Equipment & Suppression Systems	3 months ended June 30, 2026	48,420	5,650	46.80%
	FY2026	48,420	30,659	63.40%
	FY2025	48,420	41,129	84.94%
	FY2024	48,420	29,528	60.98%
Gas Suppression Systems	3 months ended June 30, 2026	1,550	0	0.00%
	FY2026	1,550	0	0.00%
	FY2025	1,550	847	54.65%
	FY2024	1,550	1,116	72.00%
Monitors & Monitor Nozzles	3 months ended June 30, 2026	4,128	721	70.00%
	FY2026	4,128	3,255	78.90%
	FY2025	4,128	2,969	71.92%
	FY2024	4,128	3,384	81.98%
Sprinklers, Alarm Valves & Accessories	3 months ended June 30, 2026	59,800	7,398	49.60%
	FY2026	59,800	42,084	70.40%
	FY2025	59,800	45,988	76.90%
	FY2024	59,800	37,786	63.19%
Custom-Engineered Systems	3 months ended June 30, 2026	240	15	25.20%
	FY2026	240	171	71.30%
	FY2025	240	150	62.50%
	FY2024	240	76	31.67%

Thane Facility

Product Category	Period	Installed Capacity (EPU)	Actual Production (EPU)	Capacity Utilization (%)
Water Spray Nozzles	3 months ended June 30, 2026	8,00,000	1,31,209	65.60%
	FY2026	8,00,000	7,53,167	94.10%
	FY2025	8,00,000	7,27,833	91.08%
	FY2024	8,00,000	6,52,952	81.62%

Key Strengths

- **Diversified Fire Protection Portfolio:** Offers a broad range of fire protection products and systems, including sprinklers, alarm and deluge valves, foam equipment, gas suppression systems, monitors, nozzles and custom-engineered solutions, enabling it to cater to varied customer requirements.
- **Integrated Manufacturing Capabilities:** Its Jalgaon facility supports vertically integrated manufacturing, including machining, fabrication, assembly and testing. In-house design, engineering and quality-control capabilities support product customization and quality consistency.
- **Quality Certifications and Compliance:** Product testing, quality assurance procedures and applicable international fire protection certifications help the company meet technical requirements across domestic and export markets.
- **Established Manufacturing Infrastructure:** The company operates facilities in Jalgaon and Thane, Maharashtra, with a combined covered area of approximately 27,981 sq. m. and a workforce of 532 employees and contractual workers, as disclosed in the RHP information shared.
- **Custom-Engineered Solutions:** The ability to develop project-specific fire protection systems can help address specialized requirements beyond standard products and support participation in complex industrial and infrastructure projects.
- **Diversified Product Sourcing:** Contract manufacturing arrangements across India and overseas markets provide access to specialized products and capabilities, complementing in-house manufacturing and supporting portfolio breadth.

Key Strategies

- **Expansion of Manufacturing Capabilities:** Invest in plant and machinery to strengthen production capabilities, improve operational efficiency and cater to growing demand for fire protection equipment.
- **Greater Localisation of Sourcing:** Explore opportunities to localise contract-manufactured products and diversify suppliers to reduce dependence on overseas sourcing and strengthen supply-chain resilience.
- **Product Portfolio Expansion:** Continue developing and supplying a wide range of standard, fabricated and custom-engineered fire protection products to meet diverse customer and project requirements.
- **Focus on Quality and Certifications:** Strengthen quality assurance, product testing and compliance with applicable international fire protection standards to maintain product reliability and access a wider customer base.
- **Operational Efficiency and Capacity Utilisation:** Improve utilisation of existing manufacturing facilities through better production planning, process optimisation and efficient deployment of manufacturing resources.
- **Strengthening Customer and Market Reach:** Leverage its existing product portfolio and engineering capabilities to serve customers across industrial and infrastructure applications and explore opportunities in domestic and export markets.

Key Risks

- **Dependence on Key Customers:** A reduction in orders or loss of major customers could adversely affect revenue, capacity utilisation and profitability, particularly where customer relationships are not supported by long-term supply agreements.
- **Dependence on Third-Party Manufacturers:** Contract manufacturing exposes the company to risks relating to supplier reliability, product quality, delivery delays and availability of specialised products.
- **Import and Supply-Chain Risks:** Sourcing certain products from China, Taiwan, South Korea and Vietnam exposes the company to foreign-exchange fluctuations, geopolitical developments, trade restrictions and logistics disruptions.
- **Regulatory and Certification Risks:** Fire protection products must comply with applicable safety standards, technical specifications and certification requirements. Failure to maintain these standards could affect product acceptance and business operations.

Peer Comparison

There are no listed players in India in fire protection equipment and systems industry. The peer group of our Company has been determined on the basis of companies listed on Indian stock exchanges, which operate within the capital goods and industrial equipment sector, supplying engineered products to infrastructure,

Name of Company	Face Value (₹ per share)	Total Income (₹ million)	EPS – Basic (₹)	EPS – Diluted (₹)	P/E (Basic EPS)	P/E (Diluted EPS)	RoNW (%)	NAV (₹ per share)
HD Fire Protect Limited	5	5,051.15	6.66	6.66	NA	NA	31.07%	21.45
Listed Peers								
Azad Engineering Limited	2	6,486.29	20.57	20.57	145.65	145.65	8.74%	236.74
KSB Limited	2	27,548.69	15.54	15.54	55.68	55.68	16.11%	96.46
Kirloskar Pneumatic Company Limited	2	18,144.60	39.45	39.39	17.18	17.2	20.36%	192.25
Elgi Equipment Limited	1	40,685.00	13.65	13.61	44.7	44.83	19.28%	70.41
Ingersoll-Rand (India) Limited	10	14,307.97	81.1	81.1	51.39	51.39	20.36%	195.04

All the financial information for listed industry peers mentioned above is on a consolidated basis (unless otherwise available only on standalone basis) and is sourced from the financial statements of the respective companies for the year ended March 31, 2026/December 31, 2025 (In case of KSB Limited) submitted to stock exchanges. • Financial information of our Company has been derived from the Restated Financial Information. • PE ratio has been calculated based on the closing market price as on September 30, 2026 divided by diluted EPS. for the year ended March 31, 2026/December 31, 2025 (in case of KSB Limited). • Return on Net Worth (%) = Ratio of Profit/(loss) for the year attributable to owners of the company for the Fiscal to Net Worth as of the last day of the relevant Fiscal. • Net Asset Value per Equity Share = Net Asset Value/ Net Worth divided by Weighted average number of equity shares outstanding during the year. • Net Worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation, in accordance with Regulation 2(1)(hh) of the SEBI ICDR Regulations RHP Page No. 124

Restated Consolidated Statement of Profit and Loss

(₹ in Crs)

Particulars	30th June' 2026	FY2026	FY2025	FY2024
INCOME				
Revenue from Operations	109.05	489.28	432.8	372.95
Other Income	5.02	15.83	17.88	19.07
Total Income (I)	114.07	505.12	450.68	392.02
EXPENDITURE				
Cost of Materials Consumed	34.37	123.08	119.37	111.9
Purchases of Stock-in-Trade	40.24	132.2	100.3	80.84
Changes in Inventories of Finished Goods, Stock-in-Trade and Work-in-Progress	-19.04	-5.39	-8.51	3.95
Employee Benefits Expense	11.23	45.68	42.03	35.42
Finance Costs	0.02	0.17	0.03	0.01
Depreciation and Amortisation Expense	2.21	10.14	9.14	9.34
Other Expenses	12.52	43.26	41.63	34.22
Total Expenses (II)	81.56	349.14	303.96	275.67
Profit Before Exceptional Items and Tax (I – II)	32.51	155.98	146.71	116.35
Exceptional Items	–	–	–	–
Profit Before Tax	32.51	155.98	146.71	116.35
Tax Expense				
Current Tax	8.07	41.17	36.32	28.03
Deferred Tax	0.57	-1.97	0.68	0.4
Profit for the Period/Year (III)	23.87	116.79	109.72	87.92
Other Comprehensive Income				
Remeasurement of Defined Benefit Plans	-0.31	0.41	-0.13	-0.51
Equity Instruments through Other Comprehensive Income	0.23	3.44	0.53	10.6
Income Tax on Items Not Reclassified to Profit & Loss	0.04	-0.49	-0.15	-1.22
Effective Portion of Gains/Losses on Hedging Instruments	0.05	-0.07	0	0
Income Tax on Items Reclassified to Profit & Loss	-0.01	0.17	0	0
Other Comprehensive Income (IV)	0.01	3.31	0.25	8.88
Total Comprehensive Income (III + IV)	23.87	120.1	109.97	96.8
Earnings Per Share (₹)				
Basic and Diluted EPS	1.36*	6.66	6.26	5.01

Restated Consolidated Statement of Assets and Liabilities

(₹ in Crs)

Particulars	Jun. 30, 2026	Mar. 31, 2026	Mar. 31, 2025	Mar. 31, 2024
Non-Current Assets				
Property, Plant and Equipment	78.73	80.91	86.85	75.14
Capital Work-in-Progress	22.69	17.64	4.10	0.98
Intangible Assets	0.02	0.03	0.70	0.074
Investments	126.74	78.88	127.40	90.53
Other Financial Assets	8.06	12.65	26.15	13.9
Other Non-Current Assets	4.54	2.3	0.10	0.567
Total Non-Current Assets	240.78	192.41	245.3	181.19
Current Assets				
Inventories	105.41	87.36	69.9	55.14
Trade Receivables	55.28	93.71	57.8	47.96
Cash and Cash Equivalents	13.85	14.87	17.5	20.91
Bank Balances Other than Cash Equivalents	16.61	4.57	6.08	12.46
Other Financial Assets	31.92	31.36	44.35	69.95
Current Tax Assets (Net)		0.13	0.9	0
Other Current Assets	13.75	7.63	8.25	5.02
Total Current Assets	236.82	239.63	204.78	211.44
TOTAL ASSETS	477.6	432.04	450.08	392.63
Equity & Liabilities				
Equity Share Capital	87.62	87.62	87.62	2.66
Other Equity	313.41	289.53	309.62	340.76
Total Equity	401.02	377.15	397.23	343.41
Non-Current Liabilities				
Other Financial Liabilities	—	—	—	0.03
Provisions	2.34	1.94	0.98	1.22
Deferred Tax Liabilities (Net)	0.57	0.03	2.67	2.07
Total Non-Current Liabilities	2.91	1.97	3.65	3.32
Current Liabilities				
Trade Payables – MSME	19.86	19.18	11.26	14.33
Trade Payables – Other than MSME	22.35	10.6	13.52	6.56
Other Financial Liabilities	8.46	8.61	5.16	5.45
Other Current Liabilities	18.74	13.11	18.11	18.07
Provisions	1.59	1.41	1.15	1.13
Current Tax Liabilities (Net)	2.67	—	—	0.35
Total Current Liabilities	73.67	52.92	49.2	45.901
TOTAL EQUITY AND LIABILITIES	477.6	432.04	450.08	392.63

Restated Consolidated Statement of Assets and Liabilities

(₹ in Crs)

Particulars	30th June'2026	FY2026	FY2025	FY2024
A. Cash Flow from Operating Activities				
Profit Before Tax	32.51	155.98	146.71	116.35
Depreciation and Amortisation	2.21	10.14	9.14	9.34
Other Adjustments, Net	(2.40)	(10.60)	(15.45)	(17.97)
Operating Profit Before Working Capital Changes	32.27	155.12	142.06	109.75
Changes in Working Capital	19.14	(21.34)	(43.10)	(15.55)
Cash Generated from Operations	52.41	133.77	98.96	94.20
Taxes Paid	(5.22)	(40.85)	(37.10)	(29.88)
Net Cash Generated from Operating Activities (A)	47.20	92.92	98.32	63.72
B. Cash Flow from Investing Activities				
Purchase of Property, Plant and Equipment	(0.03)	(4.15)	(15.99)	(7.24)
Capital Work-in-Progress	(0.51)	(13.74)	(8.05)	(0.95)
Investments, Net	(39.51)	37.13	(34.64)	(28.67)
Sale of Property, Plant and Equipment	0.01	0.30	0.05	0.02
Interest and Dividend Income	(8.83)	21.43	5.03	3.60
Net Cash Generated/(Used) in Investing Activities (B)	(49.08)	40.97	(52.56)	(32.98)
C. Cash Flow from Financing Activities				
Interest Income	0.88	4.30	6.98	6.11
Interest Expense	(0.02)	(0.17)	(0.03)	(0.01)
Dividend Paid	—	(140.18)	(56.15)	(19.00)
Buyback of Shares with Tax	—	—	—	(28.81)
Net Cash Generated/(Used) in Financing Activities (C)	0.86	(136.06)	(49.20)	(22.90)
Net Increase/(Decrease) in Cash and Cash Equivalents (A+B+C)	(1.03)	(2.17)	(3.44)	7.85
Cash and Cash Equivalents at Beginning of Period/Year	0.15	1.75	2.09	1.30
Cash and Cash Equivalents at End of Period/Year	1.38	1.49	1.75	2.09

KC Securities (Kantilal Chhaganlal Securities) Outlook

- **Rating - Subscribe with Medium to Long Term Horizon**
- **Valuation:** At the upper price band, the company is valued at 40.7x FY26E P/E, which appears reasonable as per company's growth
- **Growth :** FY24–FY26 revenue, EBITDA and PAT CAGR of 14.5%, 18.8% and 15.3%, respectively, alongside improving operating margins and strong return ratios. A growing order book, scope for better capacity utilisation and expansion of manufacturing and R&D infrastructure provide visibility for future growth
- **Order Book:** order book nearly doubled to Rs. 134.4cr in FY26 and reached Rs. 158.6cr by June 2026.
- **Industry Outlook :** The global fire protection equipment market is expected to grow at a CAGR of 6.5–7.5% during 2025–2030, reaching US\$85–90 billion, driven by stringent fire safety regulations, infrastructure development and rising safety awareness. North America remains the largest market, while Asia-Pacific and the Middle East & Africa are expected to be the fastest-growing regions, supported by rapid urbanisation, industrial expansion and increasing investments in commercial and industrial infrastructure.

Research Analyst Compliance & Disclaimer

DISCLAIMER Kantilal Chhaganlal Securities Pvt Limited (defined as "KCSPL" or "Research Entity") a company duly incorporated under the Companies Act, 1956 (CIN No U74140MH2001PTC132459) having its Registered office situated at 601-602, Inizio Business Centre, Cardinal Gracious Road, Chakala, Andheri East, Mumbai – 400 099 is regulated by the Securities and Exchange Board of India ("SEBI") and is licensed to carry on the business of broking, Research Analyst and other related activities. E-mail address: research@kcsecurities.com Contact details 022 67236000 Investor Grievance e-mail address- investorcomplains@kcsecurities.com. This Report has been prepared by KCSPL in the capacity of a Research Analyst having SEBI Registration No. INH00001428 and Enlistment no. 5096 with BSE and distributed as per SEBI (Research Analysts) Regulations 2014. This report does not constitute an offer or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Securities as defined in clause (h) of section 2 of the Securities Contracts (Regulation) Act, 1956 includes Financial Instruments and Currency Derivatives. The information contained herein is from publicly available data or other sources believed to be reliable. This report is provided for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Each recipient of this report should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in Securities referred to in this document (including the merits and risks involved), and should consult his own advisors to determine the merits and risks of such investment. The investment discussed or views expressed may not be suitable for all investors. This information is strictly confidential and is being furnished to you solely for your information. This information should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject KCSPL and associates, subsidiaries / group companies to any registration or licensing requirements within such jurisdiction. The distribution of this report in certain jurisdictions may be restricted by law, and persons in whose possession this report comes, should observe, any such restrictions. The information given in this report is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This information is subject to change without any prior notice. KCSPL reserves the right to make modifications and alterations to this statement as may be required from time to time. KCSPL or any of its associates / group companies shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. KCSPL is committed to providing independent and transparent recommendation to its clients. Neither KCSPL nor any of its associates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including loss of revenue or lost profits that may arise from or in connection with the use of the information. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein. Past performance is not necessarily a guide to future performance. The disclosures of interest statements incorporated in this report are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. The information provided in these reports remains, unless otherwise stated, the copyright of KCSPL. All layout, design, original artwork, concepts and other Intellectual Properties, remains the property and copyright of KCSPL and may not be used in any form or for any purpose whatsoever by any party without the express written permission of the copyright holders. KCSPL shall not be liable for any delay or any other interruption which may occur in presenting the data due to any reason including network (Internet) reasons or snags in the system, breakdown of the system or any other equipment, server breakdown, maintenance shutdown, breakdown of communication services or inability of the KCSPL to present the data. In no event shall KCSPL be liable for any damages, including without limitation direct or indirect, special, incidental, or consequential damages, losses or expenses arising in connection with the data presented by the KCSPL through this report. Though this report is disseminated to all the customers simultaneously, not all customers may receive this report at the same time. We will not treat recipients other than intended recipients as customers by virtue of their receiving this report. KCSPL and its associates, officer, directors, and employees, research analyst (including relatives) worldwide may: (a) from time to time, have long or short positions in, and buy or sell the Securities, mentioned herein or (b) be engaged in any other transaction involving such Securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company/company(ies) discussed herein or act as advisor or lender/borrower to such company(ies) or have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance. (c) KCSPL may have proprietary long/short position in the above mentioned scrip(s) and therefore should be considered as interested. (d) The views provided herein are general in nature and do not consider risk appetite or investment objective of any particular investor; readers are requested to take independent professional advice before investing. This should not be construed as invitation or solicitation to do business with KCSPL. KCSPL or its associates may have received compensation from the subject company in the past 12 months. KCSPL or its associates may have managed or co-managed public offering of securities for the subject company in the past 12 months. KCSPL or its associates may have received compensation for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. KCSPL or its associates may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. KCSPL or its associates have not received any compensation or other benefits from the Subject Company or third party in connection with the research report. Research analyst or his/her relative or KCSPL's associates may have financial interest in the subject company. KCSPL and/or its Group Companies, their Directors, affiliates and/or employees may have interests/ positions, financial or otherwise in the Securities/Currencies and other investment products mentioned in this report. KCSPL, its associates, research analyst and his/her relative may have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance. Participants in foreign exchange transactions may incur risks arising from several factors, including the following: (i) exchange rates can be volatile and are subject to large fluctuations; (ii) the value of currencies may be affected by numerous market factors, including world and national economic, political and regulatory events, events in equity and debt markets and changes in interest rates; and (iii) currencies may be subject to devaluation or government imposed exchange controls which could affect the value of the currency. Investors in securities such as ADRs and Currency Derivatives, whose values are affected by the currency of an underlying security, effectively assume currency risk. Research analyst has served as an officer, director or employee of subject Company in the last 12 month period ending on the last day of the month immediately preceding the date of publication of the Report.: No KCSPL has financial interest in the subject companies: No KCSPL's Associates may have actual / beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report. Research analyst or his/her relative may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report. No Subject company may have been client during twelve months preceding the date of distribution of the research report. There were no instances of non-compliance by KCSPL on any matter related to the capital markets, resulting in significant and material disciplinary action during the last three years. A graph of daily closing prices of the securities is also available at www.nseindia.com Artificial Intelligence ("AI") tools may have been used (i) during the information gathering stage for compiling or collating the data from-(a) publicly available data sources; (b) databases to which KCSPL subscribes; and (c) internally generated research data, and/or (ii) for compiling summaries of the report.

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.:INZ000216538(Stock Broker), INH00001428(Research Analyst)

601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai

research@kcsecurities.com

02267236000

www.kcsecurities.com

Research Analyst Compliance & Disclaimer

This research report is issued by Kantilal Chhaganlal Securities Pvt Ltd, a SEBI-registered Stock Broker (Reg. No.: INZ000216538) and Research Analyst (Reg. No.: INH00001428),.

Regulatory Disclosures– SEBI (Research Analyst) Regulations, 2014

Kantilal Chhaganlal Securities Pvt Ltd and its associates may have financial interests in the subject company, which will be disclosed where relevant. The Research Analyst(s) or their relatives do not have any material conflict of interest or beneficial ownership of 1% or more in the subject company. The Research Analyst(s) has not received any compensation from the subject company in the past twelve months for any product or service. The Research Analyst(s) has not served as an officer, director, or employee of the subject company. The firm and the analyst(s) are not engaged in market making activities for the subject company. This report has been prepared independently and objectively, without any undue influence or pressure from the company or any third party.

Disclaimer & Risk Statement

This report is meant solely for the internal use of empanelled institutional clients and may not be reproduced, distributed, or published in whole or in part without the prior written consent of Kantilal Chhaganlal Securities Pvt Ltd. The information contained herein is based on publicly available data, internal analysis, and sources believed to be reliable, but we do not guarantee its accuracy or completeness.

For Download Click on Link KCI Trade App :



WhatsApp Channel: <https://tinyurl.com/Kcspl1954wa>

Telegram Channel: <https://tinyurl.com/kcspl1954t>

Instagram: <https://tinyurl.com/Kcspl1954ig>

Facebook: <https://tinyurl.com/Kcspl1954fb>



<https://kcsecurities.com/trade-online/>

Kantilal Chhaganlal Securities Pvt Ltd

SEBI Reg. Nos.: INZ000216538 (Stock Broker), INH00001428 (Research Analyst)

601/602 Inizio Business Centre, Cardinal Gracious Road Opposite Proctor and Gamble, Chakala, Andheri East, Mumbai

research@kcsecurities.com

02267236000

www.kcsecurities.com