## IPO NOTE





# HYUNDAI MOTOR INDIA LIMITED 14.10.2024





- Hyundai Motor India Limited is part of the Hyundai Motor Group, the world's third largest auto original equipment manufacturer ("OEM") based on passenger vehicle sales in CY2023, according to the CRISIL Report.
- They have been the second largest auto OEM in the Indian passenger vehicles market since Fiscal 2009 (in terms of domestic sales volumes) according to the CRISIL Report. They have a track record of manufacturing and selling four-wheeler passenger vehicles that are reliable, safe, feature-rich, innovative and backed by the latest technology.
- This is demonstrated in their portfolio of 13 models across multiple passenger vehicle segments by body type such as sedans, hatchbacks, sports-utility vehicles ("SUVs") and battery electric vehicles ("EVs").
- They also manufacture parts, such as transmissions and engines that they use for their manufacturing process or sales.
- ♦ According to the CRISIL Report, they were India's secondlargest exporter of passenger vehicles from April 1, 2021, through June 30, 2024.
- ♦ Since 1998 and up to June 30, 2024, they have sold more than 12 million units of passenger vehicles in India and through exports.
- ♦ They believe their current market position is because of:
- their wide product offerings;
  - stakeholder relationships and operations;
  - the strong Hyundai brand in India;
  - their ability to leverage new technologies to enhance operational and manufacturing efficiency;
    and
  - their ability to expand into new businesses such as EVs through innovation.
- ♦ In CY2023, they were among the top three contributors to HMC's global sales volumes, and their contribution to HMC's sales volumes has increased from 15.48% in CY2018 to 18.19% in CY2023.
- The company's models include the Grand i10 NIOS, i20, i20 N Line, AURA, Elantra, Venue, Venue N Line, Verna, Creta, Creta N Line, Alcazar, Tucson, and the all-electric SUV Ioniq 5. IONIQ 5 also won the Green Car of the Year award in 2024.
- As of December 31, 2023, the company had partnered with 363 dealer companies for distribution and sales in India.
- HMIL's manufacturing plant is near Chennai and can produce its full range of vehicle models.
- The company exports its products to Africa, the Middle East, Bangladesh, Nepal, Bhutan, and Sri Lanka.

| Issue Details  |                   |  |  |  |
|--|-------------------|--|--|--|
| Price Band (in ₹ per share)  | 1865-1960         |  |  |  |
| Issue size (in ₹ Crore)  | 26519.31-27870.16 |  |  |  |
| Fresh Issue (in ₹ Crore)   | NA                |  |  |  |
| OFS (in ₹ Crore)   | 26519.31-27870.16 |  |  |  |
| Issue open date  | 15.10.2024        |  |  |  |
| Issue close date   | 17.10.2024        |  |  |  |
| Tentative date of Allotment  | 18.10.2024        |  |  |  |
| Tentative date of Listing  | 22.10.2024        |  |  |  |
| Total number of shares (lakhs)   | 1421.94           |  |  |  |
| No. of shares for QIBs (50%) (lakhs)                                     | 707.47-707.45     |  |  |  |
| No. of shares for NII (15%) (lakhs)                                      | 212.24            |  |  |  |
| No. of shares for S-HNI (33%)(lakhs)                                     | 70.75             |  |  |  |
| No. of shares for B-HNI (66%)(lakhs)                                     | 141.49            |  |  |  |
| No. of shares for retail investors (35%) (lakhs)                         | 495.23-495.22     |  |  |  |
| No of shares for Employee Reservation (lakhs)                            | 7.78              |  |  |  |
| Minimum order quantity   | 7                 |  |  |  |
| Face value (in ₹)  | 10.00             |  |  |  |
| Amount for retail investors (1 lot) (in ₹)                               | 13055-13720       |  |  |  |
| Maximum no. of shares for Retail investors at Lower Band                 | 105 (15 lots)     |  |  |  |
| Maximum no. of shares for Retail investors at Upper<br>Band              | 98 (14 lots)      |  |  |  |
| Maximum amount for retail investors at lower band -<br>upper band (in ₹) | 195825-192080     |  |  |  |
| Minimum no. of shares for sHNI (2 Lakhs) at upper band                   | 105 (15 lots)     |  |  |  |
| Maximum no. of shares for sHNI (10 Lakhs) at upper<br>band               | 504 (72 lots)     |  |  |  |
| Minimum number of shares for bHNI at upper band                          | 511 (73 lots)     |  |  |  |
| Exchanges to be listed on  | BSE & NSE         |  |  |  |

#### **Promoters**

HYUNDAI MOTOR COMPANY

### **Objects of the Offer**

- **♦** to carry out the Offer for Sale of up to 142,194,700 Equity Shares of the face value of ₹ 10 each by the Promoter Selling Shareholder;
- achieve the benefits of listing the Equity Shares on the Stock Exchanges.





| BRIEF FINANCIALS                           |           |          |          |          |  |
|--|-----------|----------|----------|----------|--|
| PARTICULARS (Rs. Cr) *                     | Q1FY25    | FY24     | FY23     | FY22     |  |
| Share Capital                              | 812.54    | 812.54   | 812.54   | 812.54   |  |
| Net Worth                                  | 12,148.71 | 10665.65 | 20054.81 | 16856.25 |  |
| <b>Revenue from Operations</b>             | 17,344.23 | 69829.05 | 60307.58 | 47378.43 |  |
| EBITDA (excluding other income)            | 2,340.25  | 9132.61  | 7548.78  | 5486.08  |  |
| EBITDA Margin (%) (excluding other income) | 13.49     | 13.08    | 12.52    | 11.58    |  |
| Profit/(Loss) After Tax                    | 1,489.65  | 6060.04  | 4709.25  | 2901.59  |  |
| EPS (in Rs.)                               | 73.32^    | 74.58    | 57.96    | 35.71    |  |
| Net Asset Value (in Rs.)                   | 149.52    | 131.26   | 246.82   | 207.45   |  |
| Total Borrowing                            | 758.14    | 767.91   | 1158.60  | 1140.03  |  |
| P/E <sup>#</sup>                           | 26.73^    | 26.28    | NA       | NA       |  |
| P/B <sup>#</sup>                           | 13.11     | 14.93    | NA       | NA       |  |

<sup>\*</sup>Restated consolidated financials; #Calculated at upper price band; ^Annualised

| Prof | fit | & | Loss | State | ment |
|------|-----|---|------|-------|------|
|------|-----|---|------|-------|------|

| Profit & Loss Statement                      |          |          |          |
|--|----------|----------|----------|
| Particulars (In Crores)                      | FY2022   | FY2023   | FY2024   |
| INCOME                                       |          |          |          |
| Revenue from operations                      | 47378.43 | 60307.58 | 69829.06 |
| Other income                                 | 587.62   | 1129.06  | 1473.27  |
| Total income                                 | 47966.05 | 61436.64 | 71302.33 |
| YoY Growth (%)                               | -        | 28.08%   | 16.06%   |
| Employee benefit expenses                    | 1647.64  | 1766.23  | 1975.49  |
| Employee Expenses-% of Revenue               | 3.44%    | 2.87%    | 2.77%    |
| Cost of material consumed                    | 35230.81 | 44508.64 | 51297.99 |
| Cost of Material-% of Revenue                | 73.45%   | 72.45%   | 71.94%   |
| Purchases of stock-in-trade                  | 656.41   | 656.42   | 433.43   |
| Changes in inventories of finished goods and |          |          |          |
| work in progress                             | -62.12   | -135.12  | -138.47  |
| Other expenses                               | 4439.77  | 6009.87  | 7182.05  |
| Cost of materials consumed for own use       | -20.16   | -47.23   | -54.04   |
| EBIDTA                                       | 5486.09  | 7548.78  | 9132.62  |
| EBIDTA Margin (%)                            | 11.58%   | 12.52%   | 13.08%   |
| Depreciation and amortisation expense        | 2169.59  | 2189.87  | 2207.93  |
| EBIT   | 3316.50  | 5358.91  | 6924.69  |
| EBIT Margin (%)                              | 7.00%    | 8.89%    | 9.92%    |
| Finance cost                                 | 131.91   | 142.40   | 158.08   |
| Profit before tax and Exceptional items      | 3772.21  | 6345.58  | 8239.87  |
| Tax expenses                                 |          |          |          |
| Current tax                                  | 1037.79  | 1841.45  | 2296.53  |
| Deferred tax (credit)/charge                 | -167.17  | -205.13  | -116.70  |
| Total tax expenses                           | 870.62   | 1636.33  | 2179.83  |
| Profit for the year                          | 2901.59  | 4709.25  | 6060.04  |
| PAT Margin (%)                               | 6.12%    | 7.81%    | 8.68%    |
| Earnings per share                           |          |          |          |
| Basic earnings per share (₹)                 | 35.71    | 57.96    | 74.58    |

#### **Cashflow Statement**

| casimow statement  |          |          |           |
|--|----------|----------|-----------|
| Particulars (In Crores)  | FY2022   | FY2023   | FY2024    |
| Cash generated from operating activities                               | 5905.18  | 8697.04  | 11551.75  |
| Income tax paid (net of refunds)                                       | -766.77  | -2132.78 | -2299.80  |
| Net cash generated from operating activities                           | 5138.41  | 6564.26  | 9251.96   |
| Net cash used in investing activities                                  | -905.29  | -1411.62 | -10090.47 |
| Net cash used in financing activities                                  | -1662.04 | -1579.23 | -15930.07 |
| Net increase/ (decrease) in cash and cash equivalents                  | 2571.08  | 3573.40  | -16768.59 |
| Cash and cash equivalent as at 1 April                                 | 11567.63 | 14138.84 | 17741.15  |
| Effect of exchange rate fluctuations on cash and cash equivalents held | 0.14     | 28.91    | 0.66      |
| Cash and cash equivalent as at year end                                | 14138.84 | 17741.15 | 973.22    |
|  |          |          |           |

| Balance Sheet   |          |          |          |
|---|----------|----------|----------|
| Particulars (In Crores)                               | FY2022   | FY2023   | FY2024   |
| Assets  |          |          |          |
| Non-current assets                                    |          |          |          |
| Property, plant and equipment                         | 6229.05  | 5765.64  | 6713.56  |
| Capital work in progress                              | 529.13   | 1336.64  | 652.84   |
| Right-of-use assets                                   | 66.30    | 57.77    | 618.34   |
| Intangible assets                                     | 375.86   | 327.03   | 282.53   |
| Financial assets                                      |          |          |          |
| Other financial assets                                | 49.40    | 51.70    | 62.41    |
| Deferred tax assets (net)                             | 615.67   | 826.60   | 947.79   |
| Non-current tax assets (net)                          | 208.15   | 614.67   | 688.64   |
| Other non-current assets                              | 204.66   | 231.34   | 259.09   |
| Total non- current assets                             | 8278.22  | 9211.37  | 10225.20 |
| Current assets  |          |          |          |
| Inventories   | 2881.12  | 3422.41  | 3315.63  |
| Financial assets                                      |          | -        |          |
| Trade receivables                                     | 2182.41  | 2897.19  | 2510.03  |
| Cash and cash equivalents                             | 14138.84 | 17741.15 | 973.22   |
| Bank balances other than                              | -        | -        | 8044.13  |
| Loans   | 15.49    | 65.95    | -        |
| Other financial assets                                | 300.52   | 453.96   | 343.92   |
| Other current assets                                  | 561.46   | 781.32   | 937.12   |
| Total Current Assets                                  | 20079.84 | 25361.97 | 16124.04 |
| Total assets  | 28358.06 | 34573.34 | 26349.25 |
| Equity and liabilities                                | 20330.00 | 34373.34 | 20343.23 |
| Equity  |          |          |          |
| Equity share capital                                  | 812.54   | 812.54   | 812.54   |
| Other equity  | 012.54   | 012.54   | 012.54   |
| Reserves and Surplus                                  | 16043.71 | 19242.28 | 9853.12  |
| Total equity  | 16856.26 | 20054.82 | 10665.66 |
| Liabilities   | 10830.20 | 20034.82 | 10003.00 |
| Non-Current liabilities                               |          |          |          |
| Financial liabilities                                 |          |          |          |
| Borrowings  | 766.71   | 706.57   | 622.80   |
|   | 30.75    | 26.72    |          |
| Lease liabilities                                     | + +      |          | 55.77    |
| Provision Other and a surrent liebilities             | 774.30   | 803.77   | 846.74   |
| Other non-current liabilities                         | 737.81   | 975.96   | 1161.10  |
| Total Non-Current liabilities                         | 2309.57  | 2513.01  | 2686.40  |
| Current liabilities                                   |          |          |          |
| Financial liabilities                                 | 272.22   | 452.00   | 445.40   |
| Borrowings  | 373.32   | 452.03   | 145.12   |
| Lease liabilities                                     | 6.90     | 4.02     | 9.56     |
| Trade payables  | -        | -        | -        |
| Total outstanding dues of micro and small enterprises | 127.50   | 153.69   | 215.82   |
| Total outstanding dues of creditors other than micro  |          |          |          |
| and small enterprises                                 | 5277.93  | 7287.14  | 7277.24  |
| Other financial liabilities                           | 426.34   | 806.75   | 575.97   |
| Other current liabilities                             | 2378.92  | 2534.22  | 3932.79  |
| Provision   | 402.73   | 453.91   | 452.82   |
| Current Tax Liabilities (Net)                         | 198.59   | 313.76   | 387.87   |
| Total Current liabilities                             | 9192.24  | 12005.52 | 12997.19 |
| Total liabilities                                     | 11501.80 | 14518.52 | 15683.59 |
| Total equity and liabilities                          | 28358.06 | 34573.34 | 26349.25 |





