

# IPO Coverage

## Travel Food Services Limited

02 July 2025

Price Band  
₹ 1045 - ₹ 1100

Issue Size  
₹ 2000.00 Cr

Issue Open Date  
07 July 25

Issue Close Date  
09 July 25

Promoters (Pre IPO)  
100.00%

Promoters (Post IPO)  
86.19%

Min Bid Lot Size  
13 Shares

Sector  
Consumer Ser.

### Other Issue Details

Offer for sale:

₹ 2000.00 Cr

Face Value:

₹ 1/Share

Listing At:

NSE, BSE

Retail Reservation:

35.00%

### Objective of the Issue

- This Initial Public Offering (IPO) constitutes only an Offer for Sale, wherein proceeds from the IPO will be allocated to the promoters divesting their shares.

### Tentative Schedule

Stages	As on or Around date
Finalization of Basis of Allotment	10 July 2025
Refunds/Unblocking ASBA Fund	11 July 2025
Credit of equity shares to DP A/c	11 July 2025
Listing Date	14 July 2025

### Company Profile:

- Business:** Travel Food Services Limited, incorporated in 2007, is an Indian airport travel quick service restaurant and lounge. Travel QSR business comprises a range of curated food and beverage concepts across cuisines, brands and formats, which have been adapted to cater to customers' demands for speed and convenience within travel environments.
- Network:** The company's F&B brand portfolio, comprising 117 partner and in-house brands, is in the operation of 397 Travel QSRs across India and Malaysia, as of June 2024.

### Management - Experienced Promoters | Board & Senior Team | Marquee Investors

Ashwani Kumar Puri  
Chairman

Varun Kapur  
M.D. & CEO

Vikas Kapoor  
C.F.O.

Neeta Singh  
Company Secretary

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### Financial Snapshot

Financials (INR Cr)	FY25	FY24	FY23
Equity Share Capital	13.16	3.87	3.87
Net worth	1048.45	869.04	651.12
Revenue from ops.	1687.73	1396.32	1067.15
EBITDA	676.34	549.99	458.05
EBITDA Margin (%)	40.07	39.39	42.92
PAT /Loss	379.65	298.12	251.29
EPS	27.58	21.85	18.52
NAV	79.62	66.00	49.45
RONW (%)	34.64	33.12	37.45

#### Growth

The company's revenue remained upwards and stood at Rs 1687.7 crore versus Rs 1396.3 crore and reported CAGR of 16.5 percent from FY23 to FY25

#### Margins

In FY25, Company's EBITDA remained upward and EBITDA Margin increased by 68 basis points and stood at 40.07 percent versus 39.39 percent on YOY basis.

#### Multiple

During FY25, Net Asset Value of the company reported 79.62 versus 66.00 in FY24. RONW of the company stood at 36.6 percent versus 33.12 percent YoY.

### Company's Services

- **Travel Quick Service Restaurants:** Outlets are tailored to suit airport environments, focusing on speed, quality, and traveler preferences. TFS operates nearly 400 QSR outlets across India and Malaysia, offering a mix of in-house and partner brands.
- **Airport Lounges:** TFS manages premium lounges at major Indian airports, providing comfortable seating, meals, Wi-Fi, and other amenities. Access is available to business class passengers, loyalty members, and select cardholders.
- **Retail & Convenience Stores:** TFS runs travel retail kiosks and convenience stores offering packaged foods, travel essentials, and branded merchandise. These stores cater to the quick needs of passengers in transit..
- **Digital & Contactless Services:** TFS has integrated digital platforms for contactless food ordering and lounge bookings. These services enhance convenience and safety, especially in high-traffic airport environments..

### SWOT Analysis

#### STRENGTH

- Leading player in Travel QSR and lounge sectors in Indian airports.
- Diversified F&B brands, offering a mix of global and regional flavors.
- Experienced management team supported by synergistic partnerships.

#### WEAKNESS

- The company is exposed to risks associated with the delay in development of their properties.
- Company op. margin remained volatile in last three fiscal years.

#### Travel Food

#### OPPORTUNITIES

- Grow new space in existing markets and build strategic presence in new market.
- Optimize product offerings and service to grow like-for-like (LFL) sales..
- Explore value through strategic acquisition of asset for expansion.

#### THREATS

- Strong competitive pressure from the industry peers.
- Hospitality industry is cyclical in nature.
- Loss or change in concession agreements may adversely affect its business operations.

### Concluding Remarks

- For the last three fiscal years, the company reported a weighted average EPS of 24.16, and an weighted average RoNW of 34.60 percent. Based on its FY25 annualized earnings, company's PE stood at 38.15 on its upper price band.
- **We recommend subscribing to this IPO with medium to long term horizon as the issue appears fully priced. The company is leader in QSR related services and F&B outlets on airport and highways. The company reported growing headline numbers. As a niche player and first mover in its segment, it holds a strategic advantage.**



B-Wing, Siddhivinayak Towers,  
Nr D.A.V School, Next to Kataria House, Off S.G. Highway, Makarba, Ahmedabad – 380051

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