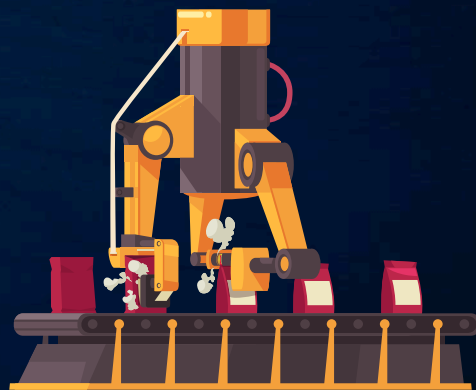




# IPO NOTE

## MAMATA MACHINERY LIMITED



Rating:  
**SUBSCRIBE**



### ISSUE OFFER

|                            |              |
|----------------------------|--------------|
| Issue Opens on             | DEC 19, 2024 |
| Issue Close on             | DEC 23, 2024 |
| Total IPO size (cr)        | ₹179.39      |
| Fresh issue (cr)           | NIL          |
| Offer For Sale (cr)        | ₹179.39      |
| Price Band (INR)           | 230-243      |
| Market Lot                 | 61           |
| Face Value (INR)           | 10           |
| Listing At                 | NSE, BSE     |
| Market Capitalization (cr) | 597.78       |

### ISSUE BREAK-UP (%)

|                |                        |     |
|----------------|------------------------|-----|
| QIB Portion    | <div><div></div></div> | 50% |
| NII Portion    | <div><div></div></div> | 15% |
| Retail Portion | <div><div></div></div> | 35% |

### PROMOTER HOLDING %

| Pre Issue | Post Issue |
|-----------|------------|
| 92.45%    | 62.45 %    |

### INDICATIVE TIMETABLE

|                              |            |
|------------------------------|------------|
| Basis of Allotment           | 24-12-2024 |
| Refunds/Unblocking ASBA Fund | 26-12-2024 |
| Credit of Share to Demat A/c | 26-12-2024 |
| Listing Date                 | 27-12-2024 |

Mamata Machinery Limited manufactures and exports plastic bags and pouch-making machines, packaging machines, and extrusion equipment. It provides end-to-end manufacturing solutions for the packaging industry.

### OBJECTS OF THE ISSUE

- The company will not receive any proceeds of the Offer.

### FINANCIALS (RESTATED CONSOLIDATED)

| PARTICULARS (IN CRORE)      | FY 2024 | FY 2023 | FY 2022 |
|-----------------------------|---------|---------|---------|
| Equity Share Capital        | 2.7     | 2.9     | 2.9     |
| Net Worth                   | 132     | 127     | 104     |
| RoCE%                       | 31.29%  | 15.71%  | 25.73%  |
| Revenue                     | 236     | 200     | 192     |
| Operating Profit Margin %   | 19.94%  | 11.82%  | 15.57%  |
| Net Profit/Loss of the year | 36.1    | 22.5    | 21.6    |

### FINANCIAL RATIOS OF FY24



D/E



P/E



Asset Turnover

### OUTLOOK & VALUATION

- A leading exporter of bag and pouch-making machinery, catering to global markets.
- The company operates internationally, with a manufacturing unit in the US.
- Steady growth in revenue and profit highlights strong fundamentals.
- The IPO is priced reasonably at fair PE valuation.
- Recommendation: Investors are suggested to subscribe to this IPO.



## COMPANY PROFILE

- Products manufactured using its machines are used across several industries as packaging applications, such as the packing of food and FMCG products.
- Its machineries are also utilized in non-packaging applications, such as e-commerce bags and garment packaging bags.
- It supply machinery and equipment through a global sales network.
- It sell its machines under the brand name “Vega” and “Win”.
- The company operates two machine manufacturing facilities, one in India and one in the USA.



## COMPETITIVE STRATEGIES

- Leverage its industry-leading capabilities by continuing to diversify its customer base and increase penetration in new geographies.
- Continue to innovate across product categories.
- Reduce operating costs and improve operational efficiencies.



## KEY CONCERNS

- It faces significant competitive pressures in its industry.
- It derives a significant portion of its revenue from operations from sales outside India.
- The majority of its business comes from export business.
- Partial or complete bans on packaging material in respect to its products may severely impact its business.
- Exposed to foreign currency fluctuation risks.

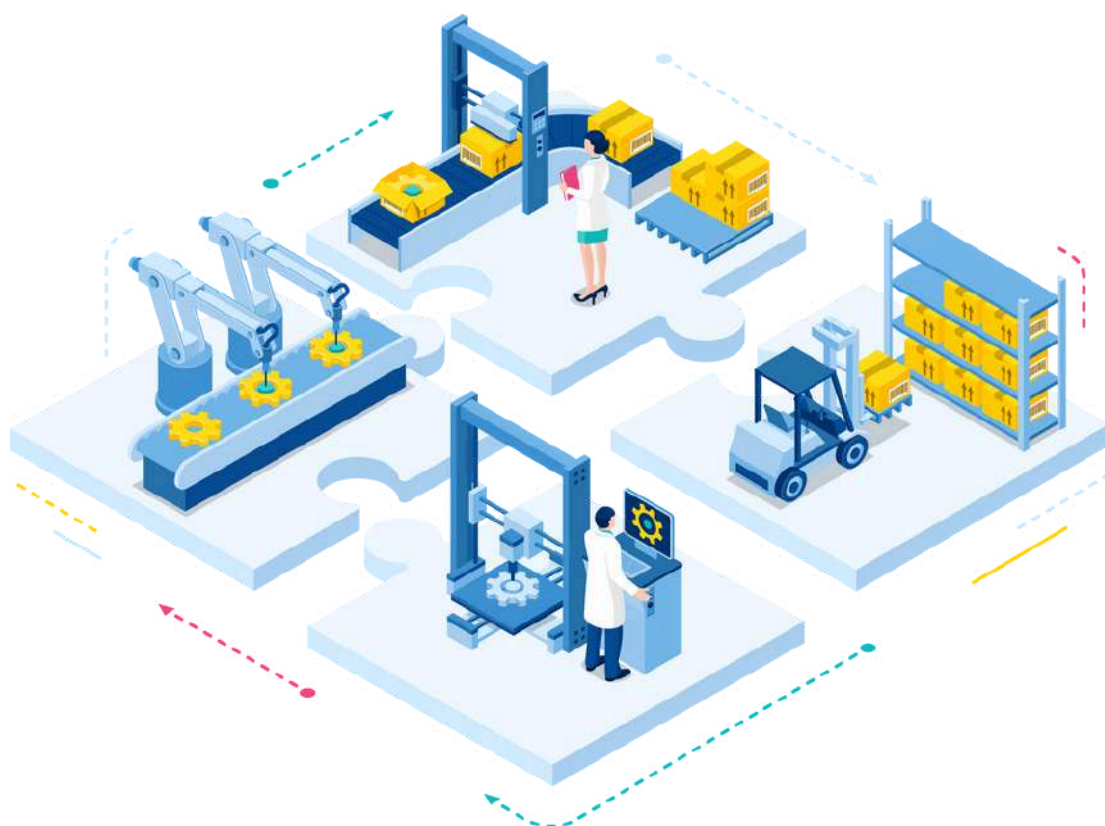


## KEY STRENGTHS

- Among the leading exporter of machinery and equipment for bag and pouch making machinery, packaging machinery.
- Advanced manufacturing infrastructure and material knowledge.
- Technology-driven operations with a strong focus on quality.
- Customer-centric operations.
- Skilled and experienced management team.

## COMPARISON WITH LISTED INDUSTRY PEERS

| Name of the Company             | EPS (Basic)  | NAV          | P/E          | TOTAL INCOME (In CR.) | ROCE%         |
|---------------------------------|--------------|--------------|--------------|-----------------------|---------------|
| <b>Mamata Machinery Limited</b> | <b>14.65</b> | <b>53.59</b> | <b>16.59</b> | <b>241.3</b>          | <b>31.29%</b> |
| <b>Peer Group</b>               |              |              |              |                       |               |
| Rajoo Engineers Limited         | 3.41         | 20.59        | 57.16        | 201.2                 | 18.97%        |
| Windsor Machines Limited        | (1.19)       | 41.07        | NA           | 356.9                 | 1.90%         |
| Kabra Extrusion Technik Limited | 9.80         | 134.5 2      | 30.6 4       | 614.6                 | 8.97%         |



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