MARWADI
FINANCIAL SERVICES

#IPOlogy

IPO DETAILS

GK ENERGY LIMITED

ISSUE OPEN	ISSUE CLOSE
19 Sep, 2025	23 Sep, 2025

Min. Lot Size	Issue Price Band
98 Shares	₹145 - ₹153

Issue Size

Fresh Issue:
2.61 Cr Eq shares
(₹400.00 Cr)

OFS:
0.42 Cr Eq shares
(₹64.26 Cr)

Face Value
₹2

Industry
Capital Goods

Listing at
NSE, BSE

Rating

Subscribe

APPLY NOW

Marwadi Shares and Finance Limited
Corporate Office: Marwadi Financial Plaza, Nana Mava Main Road, Off 150ft Ring Road, Rajkot - 360001, Gujarat.
Registered Office: X-Change Plaza, Office No. 1201 to 1205, 12th Floor, Building No. - 53E, Zone - 5, Road 5E, Gift City, Gandhinagar - 382355, Gujarat.
0281 7174 100/0281 6192 100 **CIN of MSFL:** U65910GJ1992PLC017544

For Facts & Figures

GK ENERGY LIMITED

Rationale

Considering the FY25 EPS of Rs 6.57 on a post issue basis, the company is set to list at a P/E of approximately ~23.30x with a market cap of Rs 3,103 Cr whereas its peers namely Shakti Pumps (india) Ltd and Oswal Pumps Ltd are trading at P/E ratios of approximately ~26x and ~33x respectively.

We assign "Subscribe" rating to this IPO as the company leading pure play provider of the EPC of solar-powered pump systems with a track record of profitable financial performance and rapidly increasing growth. Also, valuations are reasonable considering the growth potential of the company.

Objectives of the issue

Funding long-term working capital requirements;

General Corporate Purposes

Company Overview

GK Energy Ltd is India's largest pure play provider of engineering, procurement and commissioning (EPC) services for solar-powered agricultural water pump systems under Component B of the Central Government's Pradhan Mantri Kisan Urja Suraksha evam Utthan Mahabhiyan scheme (the PM-KUSUM Scheme) as measured by the number of solar-powered pump systems installed under the PM KUSUM Scheme in the period from January 1, 2022 to July 31, 2025.

The company offers farmers an end-to-end single source solution for the survey, design, supply, assembly and installation, testing, commissioning and maintenance of solar-powered pump systems.

The company primarily provide the EPC for solar-powered pump systems, which comprises direct-to-beneficiary sales and sales to others. Under direct-to-beneficiary sales, the company supplies GK Energy solar pump systems to farmers who select it on government portals under schemes like PM-KUSUM, with orders placed by state nodal or implementing agencies. It also supplies solar dual water pump systems (with water storage) to local government bodies. Sales to others include orders placed directly with the company by customers for solar pump systems.

As of FY25, the company derived 99% of its revenue from EPC for solar-powered pump systems and 1% revenue from Other operating revenue.

As at August 15, 2025, the company had an Order Book of ₹1,028.96 crore consisting of an SPPS Order Book of ₹1,008.88 crore and orders for rooftop solar systems of ₹20.08 crore.

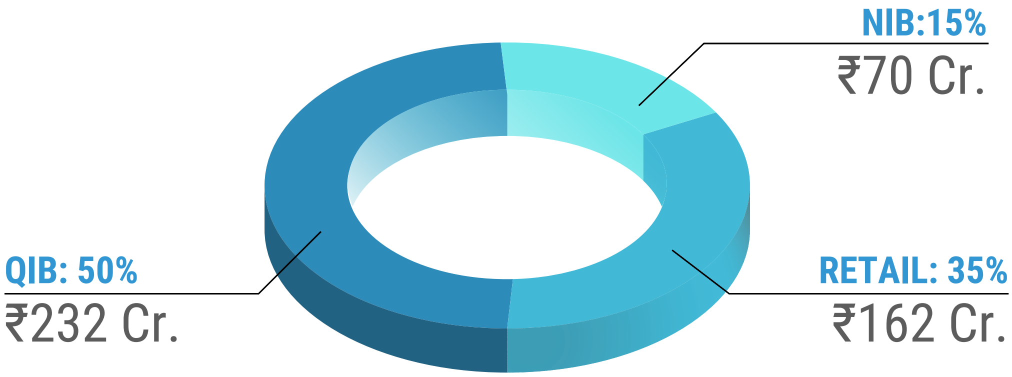
Transition to Solar Panel Production

The company currently operate an asset-light business model. The company sources solar panels, pumps and various other components of solar-powered pump systems under the "GK Energy" brand from different specialised vendors. However, the company is planning to backward integrate its business by manufacturing own solar panels.

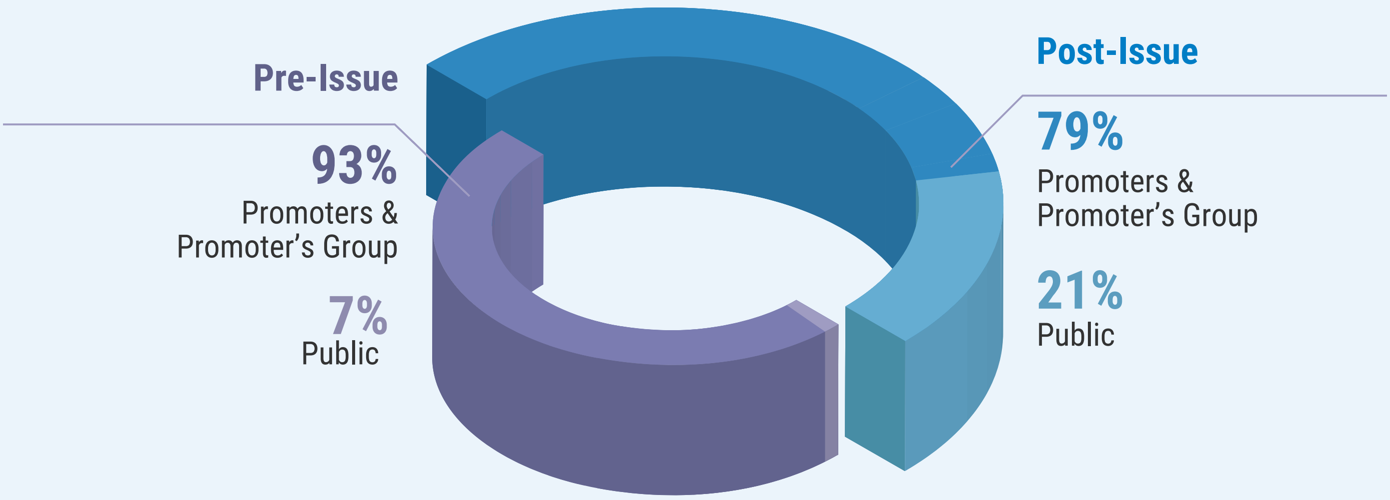
GK ENERGY LIMITED

Issue Details

Issue Break-Up



Shareholding Pattern



Capital Structure (in ₹ Cr.)

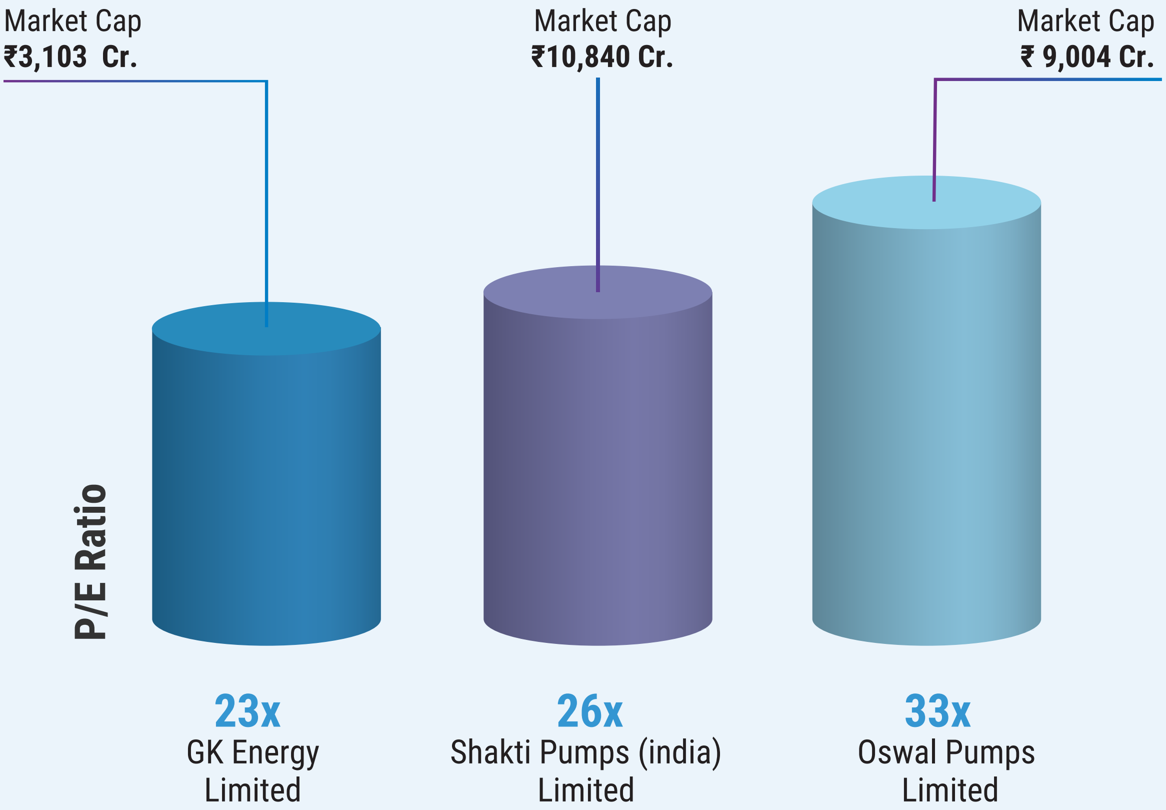
75 Cr
Authorised Equity Share Capital

35 Cr
Paid-Up Capital (Pre-Offer)

41 Cr
Paid-Up Capital (Post-Offer)

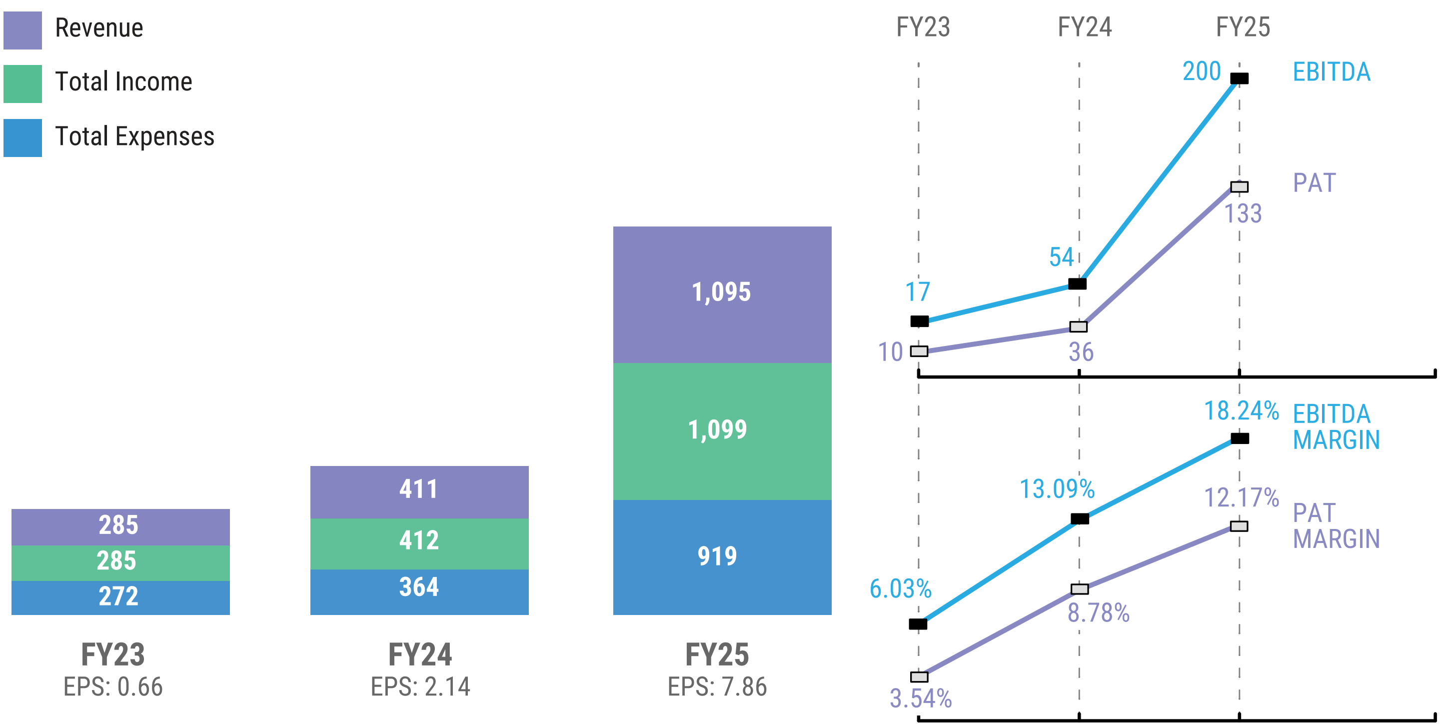
GK ENERGY LIMITED

Valuations and Peer Comparison



Market Cap data of listed securities as on September 17, 2025

Financial Snapshot (in ₹ Cr.)



MARWADI
FINANCIAL SERVICES

GK ENERGY LIMITED

Business Insights

Competitive Strengths

- The leading pure play provider of the EPC of solar-powered pump systems in Maharashtra under the PM KUSUM Scheme in terms of pump systems installed as at July 31, 2025, with a presence in Haryana, Rajasthan, Uttar Pradesh, Chhattisgarh and Madhya Pradesh.
- Decentralised infrastructure and localised workforce enables the company to operate across broad geographic areas in five states.
- Comprehensive support, from installation to after-sales service, thus ensuring a seamless experience for the farmer and increased customer satisfaction.
- Track record of profitable financial performance and rapidly increasing growth.
- Experienced senior management with in-depth sector expertise.
- Well-positioned to seize opportunities in the rooftop solar market

Business Strategy

- Replicate the company's success in Maharashtra in the high-potential states of Haryana, Rajasthan, Uttar Pradesh and Madhya Pradesh.
- Diversify sources of revenue by installing rooftop solar systems.
- Backward integrate by manufacturing own solar panels.
- Development of a dedicated vendor ecosystem for various components of solar-powered pump and rooftop systems through organic and inorganic means.
- Exploring other solar market opportunities.

Risks

- The company relies on a limited number of third-party suppliers for components and materials for business. A failure by a key supplier to perform could have a material adverse effect on the company's business, financial condition, results of operations and cash flows.
- Any realisation of company's contingent liabilities could adversely affect financial condition, results of operations and cash flows.
- Any failure to recover trade receivables could materially and adversely affect company's business, financial condition, results of operations and cash flows.

Promoters and Management Details

Gopal Rajaram Kabra - Chairman, Managing Director and Chief Executive Officer

Mehul Ajit Shah - Whole-time Director and Chief Operating Officer

Navaniit Mandhaani - Non-Executive Director