

# **QUALITY POWER ELECTRICAL EQUIPMENTS LIMITED**

February 13, 2025





Issue Highlights					
Industry	Capital Goods				
Offer for sale (Shares)	14,910,500				
Fresh Issue (Shares)	5,294,118				
Net Offer to the Public	20,204,618				
Issue Size (Rs. Cr.)	810.21-858.70				
Price Band (Rs.)	401-425				
Offer Date	14-Feb-25				
Close Date	18-Feb-25				
Face Value	10				
Lot Size	26 shares				

## About the company

Quality Power Electrical Equipment's Limited, established in 2001, specializes in energy transition equipment and power technologies. The company designs and manufactures high-voltage electrical equipment and solutions for grid connectivity and energy transition, serving the generation, transmission, distribution, and automation sectors. With over 20 years of experience, Quality Power provides critical equipment for HVDC and FACTS networks, enabling the transition of renewable energy to power grids. Its product portfolio includes reactors, transformers, converters, and grid interconnection solutions. The company operates manufacturing facilities in Sangli, Maharashtra, and Aluva, Kerala, and has a subsidiary in Turkey, Endoks. As of March 31, 2024, Quality Power served 210 customers worldwide, including power utilities, industries, and renewable energy entities.

Issue Composition	In shares
Total Issue for Sale	20,204,618
QIB	15,153,464
NIB	3,030,693
Retail	2.020.462

# Strength

Global Leader in Energy Transition and Power Technology: Quality Power Electrical Equipments Limited is a technology-driven company specializing in high-voltage electrical equipment and solutions for energy transition and grid connectivity across power generation, transmission, distribution, and automation. With a strong focus on decarbonization and the adoption of renewable energy, the company is well-positioned to benefit from the ongoing global shift toward sustainability. Quality Power Electrical Equipments Limited also provides innovative solutions for emerging applications, including large-scale renewable energy projects. Among the few global manufacturers of critical high-voltage equipment for HVDC (High Voltage Direct Current) and FACTS (Flexible AC Transmission Systems) networks, Quality Power Electrical Equipments Limited plays a pivotal role in facilitating the integration of renewable energy into traditional power grids. These advanced systems are essential for the global energy transition, ensuring that renewable sources can be efficiently and stably connected to the power grid. With operations in over 100 countries, Quality Power Electrical Equipments Limited serves a diverse range of industries, including automotive, oil and gas, cement, chemicals, renewables, traction & locomotives, steel and metals, and power utilities. This extensive global presence across six continents reinforces the company's standing as a key player in the energy sector, contributing to the advancement of decarbonization efforts, sustainability, and green energy initiatives. The company's product portfolio includes essential technologies such as HVDC and STATCOM systems, which are integral to supporting the green energy transition. These solutions enhance the reliable integration of renewable energy sources into power grids, which is crucial for the world's move toward a low-carbon future. As the global energy transition sector grows, the demand for continuous capacity additions in power generation, transmission, and distribution systems intensifies. By leveraging its deep industry knowledge, Quality Power Electrical Equipments Limited delivers tailored solutions to meet both current demands and future trends. For example, in 2020, the company anticipated the shift from fossil fuels to renewable energy and proactively supplied wave traps for the renewable energy sector. The global market for energy transition equipment and power technologies is set to experience significant growth in the coming decades. This growth is driven by technological advancements, supportive governmental policies, and heightened public awareness of climate change. As businesses and governments accelerate their efforts to decarbonize the energy sector, demand for energy transition technologies will continue to rise. The market for transmission line infrastructure, in particular, is expected to undergo a transformative shift as the energy

generation sector moves toward more sustainable and efficient sources. Regions such as

the USA, Europe, the Middle East, and India are poised for growth in cross-border energy

# Shareholding Pattern (%)

Particulars	Pre-issue	Post-issue
Promoters & promoters group	100.00%	73.91%
QIB	0.00%	19.57%
NIB	0.00%	3.91%
Retail	0.00%	2.61%
Total	100.00%	100.00%

<sup>\*</sup>calculated on the upper price band

# **Objects of the Issue**

Payment of the purchase consideration for the acquisition of Mehru Electrical and Mechanical Engineers Private Limited;

Funding capital expenditure requirements of our Company for purchase plant and machinery; and

Funding inorganic growth through unidentified acquisitions and other strategic initiatives and general corporate purposes.

#### **Book Running Lead Manager**

· Pantomath Capital Advisors Private Limited

#### Name of the registrar

 MUFG Intime India Private Limited (Formerly Link Intime India Private Limited)



trade and multilateral energy transition initiatives. This will likely attract investments and stimulate further development in the sector. The power transmission market is projected to grow at a compound annual growth rate (CAGR) of 6%, from US\$ 112,290 million in CY24 to US\$ 143,467 million in CY28, further highlighting the sector's potential. With its robust sales presence in over 100 countries, Quality Power Electrical Equipments Limited is uniquely positioned to capitalize on this market expansion and increase its global footprint, continuing to lead in the energy transition and power technology sectors.

Demonstrated Growth and Financial Performance for the Six-Month Period Ended September 30, 2024, and the Last Three Fiscal Years: Quality Power Electrical Equipments Limited has demonstrated a strong track record of growth and financial performance, underscoring its ability to thrive in the rapidly evolving energy transition equipment and power technologies sector. The company's established presence, technological expertise, and industry experience have been key factors in its success, enabling it to deliver sustainable and reliable energy solutions to clients worldwide. Since its inception in 2004, when it began with a single operations unit in India, the company has expanded to seven units both domestically and internationally, reflecting its impressive growth trajectory. The financial statements highlight consistent performance, driven by technologydriven operations and low operational costs that have resulted in comparatively higher operating margins. Quality Power Electrical Equipments Limited has effectively scaled its operations with minimal capital expenditure and working capital, allowing for the expansion of its service offerings. The company has maintained profitability since its founding, with continuous growth in its operations during the six-month period ended September 30, 2024, as well as the fiscal years ending March 31, 2024, 2023, and 2022. This strong financial foundation positions Quality Power Electrical Equipments Limited well within the dynamic landscape of the energy transition equipment, power technologies, and distribution sector in India, empowering the company to seize further growth opportunities in the sector.

Diversified Global Customer Base with Long-Lasting Relationships: Since its inception, Quality Power Electrical Equipments Limited has been committed to delivering high-quality, high-voltage electrical equipment and solutions for electrical grid connectivity and energy transition. As of September 30, 2024, the company serves 143 customers across various industries. These include power utilities, renewable energy providers, and sectors such as automobiles, oil and gas, cement, chemicals, steel, metals, locomotives, and more. The company's customers follow specific preapproval criteria, influenced by past experiences, product qualifications, and brand preferences. These factors play a crucial role in their purchasing decisions, ensuring they choose products and services that align with their high standards and expectations. Quality Power Electrical Equipments Limited's client base includes major global business conglomerates, many of which are listed in the Fortune 500. These customers prioritize technology, scale, reliability, and quality, particularly for energy-related projects. Over the years, Quality Power Electrical Equipments Limited has cultivated long-term relationships with its customers, built on a foundation of quality products and reliable service. By understanding the evolving needs of its clients, the company is able to offer customized solutions and expand order volumes. With a diverse product portfolio that spans both domestic and international markets, Quality Power Electrical Equipments Limited effectively serves customers across key regions, including Asia, the Middle East, North America, South America, Australia, and Europe. This global reach enhances the company's ability to meet the needs of its wide-ranging customer base.

Comprehensive Product Portfolio in the Energy Transition Equipment and Power Technologies Sector with High Trade Barriers: Quality Power Electrical Equipments Limited began its operations by manufacturing reactors and transformers and has steadily expanded its product portfolio in high-voltage electrical equipment and solutions for electrical grid connectivity and energy transition. With over two decades of expertise, the company now offers an extensive range of products, including reactors, transformers, line traps, composites, capacitor banks, harmonic filters, SVC systems, and reactive power compensation systems. Specializing in high-voltage electrical equipment, Quality Power Electrical Equipments Limited serves sectors such as power generation, transmission, distribution, and automation. The current product portfolio is divided into two primary categories: (i) power products and (ii) power quality equipment. Given the critical nature of its products' applications and the high precision required, Quality Power Electrical Equipments Limited's



solutions are subject to rigorous industry standards, approvals, and design specifications, creating significant entry barriers for new competitors. These products are customized, typically lasting over 15 years, and are integral to long-term energy projects. Any vendor change could result in substantial time and cost for the customer, reinforcing the long-term customer commitment and acting as an exit barrier. The power transmission sector, both domestically and internationally, presents formidable barriers to entry due to the capital-intensive nature of infrastructure development, stringent product specifications, and complex approval processes. Establishing a foothold requires substantial financial resources for land acquisition, equipment procurement, and skilled manpower deployment. Additionally, established players benefit from economies of scale and extensive networks, which further complicates competition for new entrants. The long gestation periods of transmission projects and associated risks deter potential investors from entering the sector. For example, establishing a manufacturing facility for STATCOMs requires significant upfront investment in equipment, technology, and infrastructure. The design and manufacture of STATCOMs demand advanced technical knowledge in power electronics, control systems, and grid integration. Companies with established expertise and intellectual property in these areas gain a competitive edge, making it difficult for newcomers to enter the market without comparable capabilities. Furthermore, meeting regulatory requirements, obtaining necessary certifications, and addressing raw material constraints further complicate the entry process.

Demonstrated Record of Strategic Acquisitions and Enhanced Order Book Contributing to Growth: Quality Power Electrical Equipments Limited has demonstrated a strong track record of strategic acquisitions aimed at enhancing its capabilities, asset base, customer reach, product offerings, and expanding its presence in key markets. These acquisitions have significantly strengthened its position in the energy transmission sector, enabling the company to offer more comprehensive solutions to its clients. As Quality Power Electrical Equipments Limited integrated these businesses and assets into its operations, they have contributed to the company's growth trajectory, bolstering its capabilities and solidifying its market presence. The company has successfully integrated acquired businesses and assets, improving its position in the energy transition value chain. Among its key acquisitions are:

- Nebeskie Labs Private Limited: Through its subsidiary, Quality Power Engineering Projects
  Private Limited, the company acquired a 15.45% stake in Nebeskie Labs, a Chennai-based
  company specializing in real-time monitoring, data analytics, and Industry 4.0 solutions for
  infrastructure, mobility, and utilities. This acquisition enhances its capabilities in Industry 4.0
  solutions.
- Endoks: In 2011, Quality Power Electrical Equipments Limited acquired 51% of Endoks, a
  company based in Turkey focused on the digital transformation of energy production,
  consumption, and distribution. This acquisition has strengthened the company's portfolio,
  particularly in developing technologies for renewable energy transition.
- S&S Transformers: In 2019, the company acquired S&S Transformers, located in Aluva, Kerala. This acquisition enabled the company to enter new product categories, such as cast resin transformers and medium voltage instrument transformers, and today, S&S Transformers operates as a wholly owned subsidiary.
- EPEC (Electrical Power Equipment Company): In 2022, Quality Power Electrical Equipments
   Limited acquired EPEC in Bengaluru, enhancing its ability to deliver end-user solutions for
   global power distribution. This acquisition strengthened its position in the high-voltage
   instrument transformer market, while the addition of advanced manufacturing equipment
   allowed the company to produce instrument transformers up to 145 kV.
- Plant and Machinery from Toshiba: In 2022, the company acquired key machinery and testing
  equipment from Toshiba Transmission & Distribution Systems (India) Private Limited,
  significantly enhancing its capacity to manufacture instrument transformers up to 400 kV,
  strengthening its position in the high-voltage transformer segment.

The company is also exploring further growth opportunities, including a share purchase agreement for acquiring stakes in Mehru Electrical and Mechanical Engineers Private Limited and establishing a



partnership with a U.S.-based company for mutual growth in the transformer market, particularly in North America. These strategic acquisitions have helped integrate the company across the value chain, boosting its capabilities and expanding its product offerings, which has in turn contributed to a stronger order book and improved value proposition.

Research and Development Capabilities for Future-Ready Solutions: The company's penetration into the energy transition equipment and power technologies sector is driven by over two decades of experience, infrastructure availability, and a strong commitment to research and development (R&D). Quality Power Electrical Equipments Limited has invested significantly in R&D, continuously enhancing its product offerings to meet the evolving demands of the energy sector. Apart from establishing operating facilities for HVDC (High Voltage Direct Current) and FACTS (Flexible AC Transmission Systems), the company provides a range of products including reactors, transformers, line traps, and power quality solutions, such as passive, hybrid, and active systems. Its testing infrastructure includes state-of-the-art equipment such as a 1600kV peak impulse generator, current transformers, potential transformers, and a capacitor voltage transformer unit, ensuring the efficient delivery of its products and the quality of its manufacturing operations. The global demand for electricity, driven by population growth, industrialization, and urbanization, has fueled the need for more efficient and advanced energy transition technologies. HVDC technology enables the longdistance transmission of power from renewable energy sources to demand centers, while FACTS devices improve grid stability and enhance power quality, supporting the integration of renewable energy sources into the power grid. The Indian power quality products market is poised for substantial growth, with an expected CAGR of 9% from 2023-2028. The market is projected to grow from USD 798 million in 2023 to USD 1,220 million by 2028, with capacitor banks contributing the largest share, followed by harmonic filters, SVCs, STATCOM, and others. The public utility market is anticipated to remain the largest segment, with industrial applications and other sectors also contributing significantly to market growth. Quality Power Electrical Equipments Limited's ongoing R&D efforts and robust product portfolio position it to capitalize on the growing demand for efficient, sustainable, and innovative solutions in the energy sector.

#### Strategy

Focus on Growth through Organic and Inorganic Acquisitions: Quality Power Electrical Equipments Limited's growth strategy is driven by both strategic acquisitions and expanding into new markets, both domestically and internationally. The company continues to actively seek acquisition opportunities that complement and enhance its product offerings, customer base, and market reach. These acquisitions have allowed Quality Power Electrical Equipments Limited to strengthen its control over the energy transition and power technologies value chain. By emphasizing inorganic growth, the company aims to add new capabilities, expand its value chain, broaden its product portfolio, and reduce risks associated with its business model. Recently, Quality Power Electrical Equipments Limited entered into a share purchase agreement with Mehru Electrical and Mechanical Engineers Private Limited to acquire a 51% stake. Mehru specializes in manufacturing high-voltage and extra-high-voltage specialty instrument transformers up to 400kV. Mehru's products, tested over decades and adhering to IEC/IS and ANSI standards, meet stringent seismic, fast transient, and internal arc test requirements. With eight NABL-accredited testing labs, Mehru serves clients in 53 countries as of September 2024. This acquisition will strengthen Quality Power Electrical Equipments Limited by enabling technology sharing, expanding its talent pool, growing its product portfolio, and broadening its market reach. The integration of Mehru's technologies will drive innovation and improve problem-solving and strategic execution. The acquisition increases market access, boosting revenue potential and operational efficiency, and diversifies the product portfolio, creating opportunities for cross-selling. Furthermore, the newly acquired manufacturing locations will optimize production and distribution, improving supply chain efficiency and responsiveness to market demands. By acquiring Mehru, Quality Power Electrical Equipments Limited enhances its instrument transformer offerings and bolsters its quality assurance capabilities through Mehru's advanced testing facilities. This acquisition expands its customer portfolio, leveraging Mehru's established international client base and aligning with the company's strategic goals of technological



advancement and global expansion. The company's strategic vision includes continued focus on organic and inorganic acquisitions that align with its core values and objectives, further enhancing technological capabilities, expanding global reach, and driving innovation in sectors such as smart industries and sustainable energy solutions. Quality Power Electrical Equipments Limited is also focused on fostering strategic partnerships and collaborations to accelerate growth and strengthen its position in the technology and energy sectors. With the growing demand for electricity generation and long-distance transmission, Quality Power Electrical Equipments Limited is expanding its footprint both domestically and internationally. The company plans to leverage its expertise in HVDC (High Voltage Direct Current) and FACTS (Flexible AC Transmission Systems) technologies to enter new markets and establish itself as a leader in innovative solutions. Its deep understanding of global energy needs positions it to address the evolving challenges in the energy sector worldwide.

Commitment to Research and Development and Engineering Capabilities: Quality Power Electrical Equipments Limited is committed to prioritizing research and development (R&D) alongside engineering capabilities to develop innovative systems and solutions while enhancing manufacturing efficiencies. This strategic focus is vital for delivering high-voltage electrical equipment and tailored solutions for grid connectivity and energy transition to customers. By investing in R&D, the company ensures ongoing innovation, enabling it to meet the specific demands of its clients. The emphasis on engineering allows Quality Power Electrical Equipments Limited to transform research insights into practical solutions, further enhancing its ability to deliver customized products. R&D remains central to the company's growth strategy. It has successfully integrated its power products into FACTS and HVDC systems. Improving manufacturing efficiencies is also key to the strategy. Streamlining production processes reduces costs and ensures the timely delivery of products to clients. Operational optimization is crucial for maintaining competitiveness and effectively responding to client needs. Additionally, manufacturing efficiencies allow the company to allocate resources more effectively, supporting continued investment in R&D and engineering capabilities.

Expansion of Operating Facilities and Capacity: Since its inception in 2001, Quality Power Electrical Equipments Limited has steadily expanded its operations. It began in Sangli, Maharashtra, and later acquired a manufacturing facility in Aluva, Kerala. The Sangli facility focuses on HVDC components, reactors, and transmitters, while the Aluva facility specializes in producing coils, strengthening the company's product range and operational capacities. To meet growing demand, the company is planning to establish a new facility for manufacturing high-voltage electrical equipment in Sangli, Maharashtra. The Board of Directors approved this initiative on April 3, 2023. The company has acquired land parcels in the MIDC area of Sangli, and the manufacturing facility is in the preliminary stages of development. The new factory is a strategic response to the increasing demand for products domestically and globally. With rising orders from Indian customers and growing global demand driven by renewable energy integration, the establishment of this factory will enable faster equipment delivery. The Sangli factory will also support the company's strategic expansion into the instrument transformer product line and leverage synergies between the Aluva facility and existing operations. This includes shared customers and export markets, which will extend the company's market reach. The consolidation of testing, R&D, design, and marketing facilities is expected to drive further efficiencies and foster sustainable growth.

Harnessing Industry Growth in the Energy Transition Sector: The HVDC transmission and energy transition sector has revolutionized the existing energy systems in India, as highlighted by the CARE Report. Similar trends are being observed in the U.S. and the Middle East, with growing investments in renewable energy projects such as solar and wind power. HVDC systems are essential for efficiently transmitting electricity generated from remote renewable energy sites, such as offshore wind farms, to population centers with high demand. The global HVDC and FACTS market is poised for significant growth. In India, the HVDC market is expected to grow at a CAGR of 18% from USD 877 million in 2024 to USD 1,700 million by 2028, driven by the increasing integration of renewable energy. The country's HVDC projects, estimated at ₹76,000 crore, along with additional projects worth ₹ 30,000 to ₹ 40,000 crore, will expand the market size over the medium to long term. High-voltage special power transformers alone account for 33.8% of the high-voltage products market, with the market for these transformers growing at a CAGR of 5%. Quality Power Electrical



Equipments Limited is well-positioned to capitalize on these opportunities, leveraging its expertise in HVDC and FACTS systems to transport power efficiently from remote renewable energy sources to high-demand areas. The company's ability to navigate the transition from traditional to renewable energy sources is bolstered by the establishment of the new factory in Sangli and its acquisition of Mehru. These developments will allow Quality Power Electrical Equipments Limited to strategically bundle products within its customer portfolios, streamline product development processes, and rapidly deliver cutting-edge solutions to the market.

#### **Risk factor**

- The company generates over 74% of its revenue from international markets and plans to expand further. However, it may face significant liabilities in new regions, potentially affecting its business and financial results.
- > The company relies on the HVDC and FACTS markets, which are influenced by social, economic, and regulatory factors beyond its control. Any negative trends in these markets could harm its business, financial condition, and cash flows.
- Shortages, delays, or disruptions in raw material supply, along with price volatility, could negatively impact the company's business, financial condition, and cash flows.
- The company lacks long-term agreements with customers and may need to offer favorable terms to retain them, potentially straining resources. Losing existing customers or failing to attract new ones could negatively affect its operations and financial condition.

## Peer comparison

Co_Name		Total Income	PAT	EPS	P/E	P/BV	BV	FV	Price	Мсар
Transformers & Rectifier	(India) Limited	1855.60	160.00	10.66	80.74	11.71	73.51	1.00	860.70	12917.64
Hitachi Energy India Ltd		6044.43	313.75	74.03	158.36	35.42	330.95	2.00	11723.50	49686.16
GE Vernova T&D India Lin	mited	4053.36	488.13	19.06	84.40	29.93	53.75	2.00	1608.70	41190.76
Quality Power Electrical	Equipments Ltd	300.60	55.47	7.69	59.33	7.10	59.87	10	425.00	3291.38

<sup>\*</sup>Peer companies financials are TTM based

## **Valuation**

Considering the P/E valuation, on the upper end of the price band of Rs.425, the stock is priced at pre issue P/E of 55.28x on FY 2024 EPS of Rs. 7.69. Post issue, the stock is priced at a P/E of 59.33x on its EPS of Rs. 7.16. Looking at the P/B ratio at Rs.401 pre issue, book value of Rs. 33.07 of P/Bvx 12.85x. Post issue, book value of Rs.59.87 of P/Bvx 7.10x.

Considering the P/E valuation, on the lower end of the price band of Rs.401, the stock is priced at pre issue P/E of 52.15x on FY 2024 EPS of Rs. 7.69. Post issue, the stock is priced at a P/E of 55.98x on its EPS of Rs. 7.16. Looking at the P/B ratio at Rs. 401 pre issue, book value of Rs. 33.07of P/Bvx 12.12x. Post issue, book value of Rs. 59.87 of P/Bvx 6.70x.

# **Industry Outlook**

The energy transition equipment and power technologies market is poised for significant growth in the coming decades. As governments and businesses around the world intensify their efforts to decarbonize the energy sector, the market for energy transition equipment will continue to expand, driven by technological advancements, supportive policies, and increasing public awareness of the need for climate action.

<sup>\*\*\*</sup> Quality Power Electrical Equipments Limited is based on FY-2024



### **Outlook**

Quality Power is a rising Indian player in critical energy transition equipment and power technologies. With manufacturing facilities in Sangli and Aluva, and a Turkish subsidiary, Endoks, the company boasts over 20 years of experience, serving 210 global customers, including power utilities and renewable energy firms. With a strong financial performance, the issue appears reasonably priced. Quality Power aims to become a global Indian leader in its niche segment, presenting a compelling growth opportunity. Its established presence, diversified product portfolio, and robust financials support its potential. While investors should consider the associated risks, Quality Power's long-term prospects and expansion plans make it an attractive opportunity for medium to long-term investment.

# An Indicative timetable in respect of the Issue is set out below:

EVENT	INDICATIVE DATE
	(On or about)
BID/ISSUE OPENS ON	14-February-25
BID/ISSUE CLOSES ON	18-February-25
Finalisation of Basis of Allotment with the Designated	19-February-25
Stock Exchange	
Initiation of refunds (if any, for Anchor Investors)/unblocking of	20-February-25
funds from ASBA Account	
Credit of Equity Shares to Demat Accounts of Allottees	20-February-25
Commencement of trading of the Equity Shares on the	21-February-25
Stock Exchanges	

# **Annexure**

#### **Consolidated Financials**

## Profit & Loss

Rs. in Cr.

Particulars	Period ended 30-Sep-24 (6 Months)	Period ended 31-Mar-24 (12 Months)	Period ended 31-Mar-23 (12 Months)
Revenue from operations	155.74	300.60	253.25
Total expenditure	124.10	262.76	221.09
Operating Profit	31.64	37.84	32.16
OPM%	2.03	1.26	1.27
Other Income	26.98	30.80	20.30
Total Net Income	58.62	68.65	52.46
Interest	1.72	2.29	2.67
PBDT	56.89	66.35	49.79
Depreciation	1.82	3.37	2.34
Profit before tax and Exceptional items (Gain)/Loss	55.08	62.99	47.46
Exceptional items (Gain)/Loss	0.24	-0.27	-0.19
Profit before tax	54.84	63.26	47.64
Tax	4.77	7.78	7.75
Profit & Loss	50.08	55.47	39.89

Balance sheet is on next page



Balance Sheet Rs. in Cr.

Balance Sneet			Rs. in Cr
Particulars	As on 30-Sep-24	As on 31-Mar-24	As on 31-Mar-23
Non-current assets			
Property, plant and equipment	71.65	65.40	38.78
Capital work-in-progress	1.73	1.73	0.69
Other intangible assets	0.61	0.56	0.67
Goodwill	0.04	0.04	0.04
Financial Assets			
Investments	1.63	1.61	1.48
Other financial assets	10.14	43.86	41.26
Deferred tax assets (net)	1.54	0.75	1.88
Other non-current assets	13.88	13.26	7.73
Total non-current assets	101.22	127.21	92.53
Current asset			
Financial Assets			
Inventories	14.01	23.46	47.87
Investments	49.37	45.91	29.19
Trade Receivables	83.89	79.48	65.00
Cash and Cash Equivalents	48.84	47.31	51.19
Bank balances other than (iii) above	28.59	0.36	0.61
Other Financial Assets	32.52	15.66	4.83
Current tax assets (net)	0.00	2.31	0.33
Other current assets	41.20	17.19	20.69
Total current assets	298.42	231.67	219.71
Total Assets	399.64	358.88	312.24
Non-current liabilities			
Financial liabilities			
Borrowings	0.00	1.30	0.20
Other financial liabilities	3.98	1.86	1.31
Deferred Tax Liability (net)	0.17	0.13	0.14
Total Non- Financial liabilities	4.14	3.28	1.65
Current liabilities			
Financial Liabilities			
Borrowings	25.55	36.98	10.41
Outstanding dues of MSME	2.24	1.90	1.34
Outstanding dues of creditors others			
than MSME	54.67	62.42	51.42
Other financial liabilities	42.21	43.51	47.54
Provisions	0.00	0.00	0.00
Current tax liabilities (net)	1.84	0.00	0.00
Other current liabilities	30.36	20.46	24.22
Total Financial liabilities	156.87	165.28	134.94
Total	161.02	168.56	136.58
Net worth represented by:			
Equity share capital	72.15	72.15	0.15
Other equity			
Equity Attributable to the Owners of			
the Company	113.35	81.04	111.95
Non-controlling interests	53.12	37.14	63.56
Net Worth	238.63	190.33	175.66



# RANKING METHODOLOGY

WEAK ★

NEUTRAL ★★

FAIR ★★★

GOOD ★★★★

EXCELLENT \*\*\*

E-mail: researchfeedback@smcindiaonline.com



#### Corporate Office:

11/6B, Shanti Chamber, Pusa Road, New Delhi - 110005 Tel: +91-11-30111000 www.smcindiaonline.com

# Mumbai Office:

Lotus Corporate Park , A Wing 401/402 , 4th Floor , Graham Firth Steel Compound, Off Western Express Highway, Jay Coach Signal, Goreagon (East) Mumbai - 400063 Tel: 91-22-67341600. Fax: 91-22-28805606

#### Kolkata Office:

18, Rabindra Sarani, Poddar Court, Gate No.-4, 5th Floor, Kolkata-700001 Tel: 91-33-39847000, Fax: 91-33-39847004

Investments in securities market are subject to market risks, read all the related documents carefully before investing. Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. The securities quoted are for illustration only and are not recommendatory. SMC is a SEBI registered Research Analyst having registration number INH100001849. CIN: L74899DL1994PLC063609.

SMC Global Securities Ltd. (hereinafter referred to as "SMC") is regulated by the Securities and Exchange Board of India ("SEBI") and is licensed to carry on the business of broking, depository services and related activities. SMC is a registered member of National Stock Exchange of India Ltd) and M/s SMC Comtrade Ltd is a registered member of National Observative Exchange Limited, MSEI (Metropolitan Stock Exchange of India Ltd) and M/s SMC Comtrade Ltd is a registered member of National Commodity and Derivative Exchange Limited and Multi Commodity Exchanges of India and other commodity exchanges in India. SMC is also registered as a Depository Participant with CDSL and NSDL. SMC's other associates are registered as Merchant Bankers, Portfolio Managers, NBFC with SEBI and Reserve Bank of India. It also has registration with AMF1 as a Mutual Fund Distributor.

SMC is a SEBI registered Research Analyst having registration number INH10001849. SMC or its associates has not been debarred/ suspended by SEBI or any other regulatory authority for accessing /dealing in securities market. SMC or its associates or its Research Analyst or his relatives do not hold any financial interest in the subject company interest at the time of publication of this Report. SMC or its associates or its Research Analyst or his relatives do not hold any actual/beneficial ownership of more than 1% (one percent) in the subject company, at the end of the month immediately preceding the date of publication of this Report. SMC or its associates its Research Analyst or his relatives does not have any material conflict of interest at the time of publication of this Report.

SMC or its associates/analyst has not received any compensation from the subject company covered by the Research Analyst during the past twelve months. The subject company has not been a client of SMC during the past twelve months. SMC or its associates has not received any compensation or other benefits from the subject company covered by analyst or third party in connection with the present Research Report. The Research Analyst has not served as an officer, director or employee of the subject company covered by him/her and SMC has not been engaged in the market making activity for the subject company covered by the Research Analyst in this report.

The views expressed by the Research Analyst in this Report are based solely on information available publicly available/internal data/ other reliable sources believed to be true. SMC does not represent/provide any warranty expressly or impliedly to the accuracy, contents or views expressed herein and investors are advised to independently evaluate the market conditions/risks involved before making any investment decision. The research analysts who have prepared this Report hereby certify that the views/opinions expressed in this Report are their personal independent views/opinions in respect of the subject company.

Disclaimer: This Research Report is for the personal information of the authorized recipient and doesn't construe to be any investment, legal or taxation advice to the investor. It is only for private circulation and use. The Research Report is based upon information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied upon as such. No action is solicited on the basis of the contents of this Research Report. The Research Report should not be reproduced or redistributed to any other person(s)in any form without prior written permission of the SMC. The contents of this material are general and are neither comprehensive nor inclusive. Neither SMC nor any of its affiliates, associates, representatives, directors or employees shall be responsible for any loss or damage that may arise to any person due to any action taken on the basis of this Research Report. It does not constitute personal recommendations or take into account the particular investment objectives, financial situations or needs of an individual client or a corporate/s or any entity/s. All investments involve risk and past performance doesn't guarantee future results. The value of, and income from investments may vary because of the changes in the macro and micro factors given at a certain period of time. The person should use his/her own judgment while taking investment decisions. Please note that SMC its affiliates, Research Analyst, officers, directors, and employees, including persons involved in the preparation or issuance if this Research Report: (a) from time to time, may have long or short positions in, and buy or sell the securities thereof, of the subject company(ies) mentioned here in; or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company(ies) of act as advisor or lender/borrower to such subject company(ies); or (c) may have any other potential conflict