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IPO REPORT

**“Subscribe for Long Term” to
Sona BLW Precision Forgings Ltd.**

Present in high growth EV market

Salient features of the IPO:

- Blackstone-backed **Sona BLW Precision Forgings Ltd.** (Sona BLW), is planning to raise up to Rs. 5,500cr through an IPO, which opens on 14th Jun. and closes on 16th Jun. 2021. The price band is Rs. 285 - 291 per share.
- The issue is a combination of fresh issue and OFS. The company will not receive any proceeds from the OFS portion. Of the net proceeds from the fresh issue, Rs. 241cr will be utilized to repay or prepayment of debt availed by the company. Residual funds will be used for general corporate purposes.

Key competitive strengths:

- One of the leading manufacturers and suppliers to global EV markets
- One of the leading global companies and gaining market share, diversified across key automotive geographies, products, vehicle segments and customers
- Strong research and development and technological capabilities in both hardware and software development
- Strong business development with customer centric approach
- Consistent financial performance with industry leading metrics
- Highly experienced board of directors and management team

Risk and concerns:

- Global slowdown in automotive sector
- Inability to adapt to the evolving EV technology
- Revenue concentration risk
- Delay in new product development plans
- Unfavorable forex movement
- Unfavorable movement in raw material prices
- Rise in interest rate
- Competition

Peer comparison and valuation: At higher price band of Rs. 291, Sona BLW is demanding a TTM P/E multiple of 78.9x, which is at premium to the peer average of 60.3x. However, if we compare with EV focused global peer, it is at discount.

Below are a few key observations of the issue: (continued in next page)

- Global light vehicle production has remained flat between 2015-19. In 2020, production declined by around 18% due to Covid-19 pandemic. Given the USA and most parts of Europe severely impacted by the pandemic, a V-shaped recovery is not anticipated, but a more gradual one. In 2021, growth will be primarily driven by the Chinese market. According to Ricardo Research, overall global volumes are likely to reach around 92mn by 2025 with China, Europe and North America accounting for approximately 70% of the global production volumes.
- As fuel economy norms become more stringent over time and countries introduce legislation to ban fossil fuel vehicles, production of internal combustion engine (ICE) vehicles will be dis-incentivized and the importance of battery electric vehicle (BEV) will gain prominence. According to Ricardo Research, BEV has been the fastest growing vehicle segment growing at 46% CAGR between 2015-20 and is expected to expand by 36% CAGR between 2020-25. Further by 2025, BEVs are likely to account for approximately 12% of the global production as against 3.3% in 2020.

Recommendation	Subscribe for Long Term
Price band	Rs. 285 - 291 per share
Face value	Rs. 10
Shares for fresh issue	1.03 - 1.05cr shares
Shares for OFS	18.04 - 18.42cr shares
Fresh issue size	Rs. 300cr
OFS issue size	Rs. 5,250cr
Total issue size	19.07 - 19.47cr shares (Rs. 5,550cr)
Bidding date	14 th Jun. - 16 th Jun. 2021
MCAP at higher price band	Rs. 16,974cr
Enterprise value at higher price band	Rs. 17,117cr
Book running lead manager	Kotak Mahindra Capital Company Ltd., Credit Suisse Securities (India) Pvt. Ltd., JM Financial Ltd., J.P. Morgan India Pvt. Ltd. and Nomura Financial Advisory and Securities (India) Pvt. Ltd.
Registrar	KFIN Technologies Pvt. Ltd.
Sector/Industry	Auto Parts & Equipment
Promoters	Mr. Sunjay Kapur, Sona Autocomp Holding Pvt. Ltd. and Singapore VII Topco III Pte. Ltd.

Issue breakup		
Category	Percent of issue (%)	Number of shares
QIB portion	75%	14.30 - 14.61cr shares
Non institutional portion	15%	2.86 - 2.92cr shares
Retail portion	10%	1.91 - 1.95cr shares

Indicative IPO process time line	
Finalization of basis of allotment	21 st Jun. 2021
Unblocking of ASBA account	22 nd Jun. 2021
Credit to demat accounts	23 rd Jun. 2021
Commencement of trading	24 th Jun. 2021

Pre and post - issue shareholding pattern		
	Pre-issue	Post-issue
Promoter & promoter group	100.00%	67.30%
Public	0.00%	32.70%
Total	100.00%	100.00%

Retail application money at higher cut-off price per lot	
Number of shares per lot	51
Application money	Rs. 14,841 per Lot

Analyst
Raj Nath Yadav
Research Analyst (022 - 6707 9999; Ext: 912)
Email: rajnath.yadav@choiceindia.com

Peer comparison and valuation (Contd...):

Company name	Face value (Rs.)	CMP (Rs.)	MCAP (Rs. cr)	EV (Rs. cr)	Stock return (%)				TTM operating revenue (Rs. cr)	TTM EBITDA (Rs. cr)	TTM PAT (Rs. cr)	TTM EBITDA margin (%)	TTM PAT margin (%)
					1 M	3 M	6 M	1 Y					
Sona BLW Precision Forgings Ltd.	10	291	16,974	17,117					1,566	441	215	28.2%	13.7%
Motherhood Sumi Systems Ltd.	1	247	77,922	80,842	11.9%	14.3%	56.8%	149.3%	57,370	4,359	1,039	7.6%	1.8%
Sundaram-Clayton Ltd.	5	3,642	7,369	15,516	17.7%	11.6%	84.5%	118.4%	20,299	2,388	324	11.8%	1.6%
Varroc Engineering Ltd.	1	380	5,799	6,812	-1.5%	-7.8%	-7.5%	128.0%	11,303	397	(632)	3.5%	-5.6%
Bosch Ltd.	10	15,790	46,570	42,392	16.2%	5.6%	16.9%	41.4%	9,716	1,161	482	11.9%	5.0%
Bharat Forge Ltd.	2	759	35,329	37,359	18.5%	23.2%	37.5%	108.5%	6,336	862	(126)	13.6%	-2.0%
Mahindra CIE Automotive Ltd.	10	218	8,250	9,434	19.6%	22.9%	39.0%	113.2%	6,050	502	106	8.3%	1.8%
Endurance Technologies Ltd.	10	1,500	21,104	20,571	11.5%	7.2%	27.5%	81.2%	6,547	1,040	520	15.9%	7.9%
Minda Industries Ltd.	2	583	15,855	16,525	9.3%	4.8%	44.2%	98.6%	5,023	530	78	10.6%	1.6%
Sundram Fasteners Ltd.	1	842	17,696	18,251	15.5%	16.1%	56.6%	159.1%	3,644	664	359	18.2%	9.9%
WABCO India Ltd.	5	6,818	12,932	11,835	-2.3%	6.1%	18.3%	-1.1%	1,864	206	104	11.0%	5.6%
Average												11.2%	2.7%

Company Name	TTM EPS (Rs.)	BVPS (Rs.)	DPS (Rs.)	Debt equity ratio	Total asset turnover ratio	RoE (%)	RoCE (%)	P / E (x)	P / B (x)	EV / Sales (x)	EV / EBITDA (x)	MCAP / Sales (x)	Earning yield (%)
Sona BLW Precision Forgings Ltd.	3.7	27.5	1.5	0.3	0.6	13.4%	16.7%	78.9	10.6	10.9	38.8	10.8	1.3%
Motherhood Sumi Systems Ltd.	3.3	39.8	0.5	0.7	1.2	8.3%	5.4%	75.0	6.2	1.4	18.5	1.4	1.3%
Sundaram-Clayton Ltd.	160.0	1,435.6	26.0	3.4	0.9	11.1%	14.9%	22.8	2.5	0.8	6.5	0.4	4.4%
Varroc Engineering Ltd.	(41.4)	198.2	0.0	0.6	1.0	-20.9%	-10.1%	(9.2)	1.9	0.6	17.2	0.5	-10.9%
Bosch Ltd.	163.4	3,327.1	115.0	0.0	0.7	4.9%	8.0%	96.6	4.7	4.4	36.5	4.8	1.0%
Bharat Forge Ltd.	(2.7)	116.3	2.0	0.8	0.5	-2.3%	3.0%	(279.5)	6.5	5.9	43.4	5.6	-0.4%
Mahindra CIE Automotive Ltd.	2.8	129.5	0.0	0.3	0.6	2.2%	2.9%	77.5	1.7	1.6	18.8	1.4	1.3%
Endurance Technologies Ltd.	36.9	253.2	6.0	0.1	1.1	14.6%	15.9%	40.6	5.9	3.1	19.8	3.2	2.5%
Minda Industries Ltd.	2.9	74.5	0.4	0.5	1.0	3.9%	6.2%	202.7	7.8	3.3	31.2	3.2	0.5%
Sundram Fasteners Ltd.	17.1	111.7	1.3	0.3	1.0	15.3%	18.2%	49.3	7.5	5.0	27.5	4.9	2.0%
WABCO India Ltd.	54.7	1,052.5	11.0	0.0	0.7	5.2%	5.7%	124.6	6.5	6.4	57.5	6.9	0.8%
Average			16.2	0.7	0.9	4.2%	7.0%	40.0	5.1	3.2	27.7	3.2	0.3%

Source: Choice Broking Research

- Sona BLW is one of India's leading automotive technology companies engaged into the designing, manufacturing and supplying highly engineered, mission critical automotive systems and components such as differential assemblies, differential gears, conventional & micro-hybrid starter motors, BSG systems, EV traction motors and motor control units for both electrified and non-electrified powertrains.
- The company is the global supplier and derived around 75% of the business from overseas markets. It gets 36.1%, 26.5% and 7.6% of the business from the North America, Europe and China, respectively. The company has long-standing relationships of 15 years and more with 13 of its top-20 customers. According to the management, the company has not lost any customer till date.
- Its products are sold to global automotive OEMs across the US, Europe, India and China. Some of its key OEM customers include global OEM of EVs, a North American OEM of PVs & CVs, Ampere Vehicles (an Indian OEM of PVs, CVs and EVs), Ashok Leyland, CNH, Daimler, Escorts, Escorts Kubota, Geely, Jaguar Land Rover, John Deere, Mahindra & Mahindra, Mahindra Electric, Maruti Suzuki, Renault Nissan, Revolt Intellicorp, TAFE, Volvo etc. The company also serves selected leading Tier-1 automotive system suppliers such as Carraro, Dana, Jing-Jin Electric, Linamar and Maschio.
- The company has nine manufacturing & assembly facilities, of which six are located in India and one each in China, Mexico and USA. Moreover, it has eight warehouses across India, USA, Germany and Belgium to serve and prioritize the customer's needs.
- Sona BLW is one of the two largest exporters of starter motors from India and amongst the top-10 global starter motor suppliers in 2020. The company has increased its global market share of differential gears and starter motors to 5% and 3%, respectively, in 2020 from 4.5% and 2.5%, respectively, in 2019. Its global market share in BEV differential assemblies was at 8.7% in 2020. In the domestic market, Sona BLW is the largest manufacturer of differential gears for PV, CV and tractor OEMs in India with an estimated market share of approximately 55-60%, 80-90% and 75-85%, respectively.
- The company's product offerings span across all types of electrified powertrains. It currently supplies differential assemblies, differential gears, EV traction motors to customers in US, China and India, for use in hybrid and BEVs. Its business to the EV market has increased by 153.2% CAGR, from Rs. 12.7cr in FY18 to Rs. 205.7cr in FY21. The company's business contribution from the BEVs and hybrid vehicles stood at 40.5% in FY21 as compared to 11.4% in FY18.

Peer comparison and valuation (Contd...):

- According to the Crisil Report, Sona BLW's total operating income has increased by 10.9% CAGR over FY16-20, which is higher as compared to 8.1% CAGR growth reported by the top-ten listed auto-component manufacturers in India.
- Despite global automotive slowdown in 2020, Sona BLW has reported a robust financial performance over FY18-20. On the back of rapid growth in the hybrid and BEVs, the company has reported a 36% CAGR rise in consolidated operating revenue to Rs. 1,566.3mn in FY21. Total operating expenditure increased by 35.5% CAGR, thereby leading to a 37.2% CAGR rise in consolidated EBITDA to Rs. 441cr in FY20. EBITDA margin expanded by 76bps over the period. Reported PAT increased by 40.6% CAGR to Rs. 215.2cr in FY20 with 131bps expansion in the margin. The company reported a positive operating cash flow over FY18-20, with an average flow of Rs. 175cr. Consolidated debt declined by 11.7% CAGR, leading to a net-debt to EBITDA ratio of 1x in FY20 as compared to 3.9x in FY18. Average RoIC during the period stood at 20.6%.

At higher price band of Rs. 291, Sona BLW is demanding a TTM P/E multiple of 78.9x, which is at premium to the peer average of 60.3x. However, if we compare with EV focused global peer, it is at discount. Thus considering the growth potential in the EV segment and the company's product portfolio spanning over all types of electrified power trains, we assign "**Subscribe for Long Term**" rating for the issue.

About the issue:

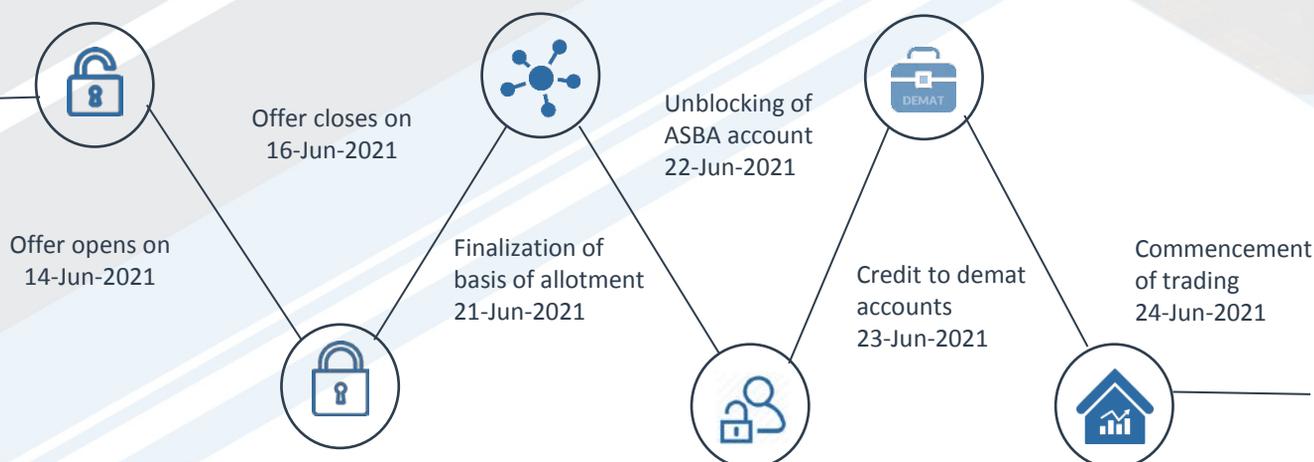
- Sona BLW is coming up with an initial public offering (IPO) with 19.07 - 19.47cr shares (fresh issue: 1.03 - 1.05cr shares; OFS shares: 18.04 - 18.42cr shares) in offering. The offer represents around 32.70% of its post issue paid-up equity shares of the company. Total IPO size is Rs. 5,550cr.
- The issue will open on 14th Jun. 2021 and close on 16th Jun. 2021.
- The issue is through book building process with a price band of Rs. 285 - 291 per share.
- The issue is a combination of fresh issue and OFS. The company will not receive any proceeds from the OFS portion. Of the net proceeds from the fresh issue, Rs. 241cr will be utilized to repay or prepayment of debt availed by the company. Residual funds will be used for general corporate purposes.
- 75% of the net issue shall be allocated on a proportionate basis to qualified institutional buyers, while rest 15% and 10% is reserved for non-institutional bidders and retail investors, respectively.
- Promoter holds 100.00% stake in the company and post-IPO this will come down to 67.30%. Public holding will increase from current nil to 32.70%.

Pre and post issue shareholding pattern (%)

	Pre-issue	Post-issue (at higher price band)
Promoter & Promoter Group (%)	100.00%	67.30%
Public (%)	00.00%	32.70%

Source: Choice Equity Broking

Indicative IPO process time line:



Financial performance:

Performance over FY18-21: Despite global automotive slowdown in 2020, Sona BLW has reported a robust financial performance over FY18-20. On the back of rapid growth in the hybrid and BEVs, the company has reported a 36% CAGR rise in consolidated operating revenue to Rs. 1,566.3mn in FY21.

Total operating expenditure increased by 35.5% CAGR, thereby leading to a 37.2% CAGR rise in consolidated EBITDA to Rs. 441cr in FY20. EBITDA margin expanded by 76bps over the period.

Depreciation charge increased by 60.8% CAGR, while finance cost increased by 19.5% CAGR over FY18-20. Effective tax rate declined by around 6ppts, which led to a 35.7% CAGR rise in profit from the continuing operations. Reported PAT increased by 40.6% CAGR to Rs. 215.2cr in FY20. PAT margin expanded by 131bps over the period.

Sona BLW reported a positive operating cash flow over FY18-20, with an average flow of Rs. 175cr. Consolidated debt declined by 11.7% CAGR, leading to a net-debt to EBITDA ratio of 1x in FY20 as compared to 3.9x in FY18. Average RoIC during the period stood at 20.6%.

Consolidated financial snapshot (Rs. cr)	FY18	FY19	FY20	FY21	CAGR (%)	Y-o-Y (% Annual)
Revenue from operations	623.1	699.2	1,038.0	1,566.3	36.0%	50.9%
EBITDA	170.7	200.0	242.3	441.0	37.2%	82.0%
Reported PAT	77.4	173.0	360.3	215.2		
Adjusted PAT	77.4	173.0	128.3	229.1	43.6%	78.6%
Restated adjusted EPS	1.3	3.0	2.2	3.9	43.6%	78.6%
Cash flow from operating activities	148.9	154.6	253.3	142.7	-1.4%	-43.7%
NOPLAT	99.7	117.5	158.6	267.7	39.0%	68.7%
FCF		114.4	(342.3)	86.3		-125.2%
RoIC (%)	13.2%	39.7%	12.0%	17.5%	428 bps	553 bps
Revenue growth rate (%)		12.2%	48.4%	50.9%		
EBITDA growth rate (%)		17.2%	21.1%	82.0%		
EBITDA margin (%)	27.4%	28.6%	23.3%	28.2%	76 bps	482 bps
EBIT growth rate (%)		14.7%	3.6%	96.4%		
EBIT margin (%)	23.7%	24.2%	16.9%	22.0%	(168) bps	509 bps
Restated reported PAT growth rate (%)		123.4%	-25.8%	78.6%		
Restated reported PAT margin (%)	12.4%	24.7%	12.4%	14.6%	220 bps	227 bps
Inventory days	618.8	313.0	108.1	141.9	-38.8%	31.2%
Debtor days	164.6	113.0	67.8	75.8	-22.8%	11.8%
Payable days	(718.8)	(355.1)	(76.0)	(96.2)	-48.8%	26.7%
Cash conversion cycle	64.5	70.9	100.0	121.5	23.5%	21.5%
Fixed asset turnover ratio (x)	0.9	2.3	1.1	1.4	13.6%	31.4%
Total asset turnover ratio (x)	0.4	0.4	0.6	0.7	19.7%	28.4%
Current ratio (x)	1.2	1.0	2.2	2.0	18.8%	-10.8%
Debt to equity (x)		1.3	0.4	0.4		2.7%
Net debt to EBITDA (x)	3.9	1.0	1.0	1.0		-1.4%
RoE (%)		99.5%	10.9%	17.6%		668 bps
RoA (%)	5.2%	10.6%	6.9%	10.5%	531 bps	360 bps
RoCE (%)	15.6%	54.2%	11.2%	19.5%	391 bps	836 bps

Source: Choice Equity Broking



Competitive strengths:

- One of the leading manufacturers and suppliers to global EV markets
- One of the leading global companies and gaining market share, diversified across key automotive geographies, products, vehicle segments and customers
- Strong research and development and technological capabilities in both hardware and software development
- Strong business development with customer centric approach
- Consistent financial performance with industry leading metrics
- Highly experienced board of directors and management team

Business strategy:

- “Electrification” - Capturing market opportunity in the growing EV space
- Increasing market share globally
- Continue to focus on R&D to develop new and innovative systems and components



Risk and concerns:

- Global slowdown in automotive sector
- Inability to adapt to the evolving EV technology
- Revenue concentration risk
- Delay in new product development plans
- Unfavorable forex movement
- Unfavorable movement in raw material prices
- Rise in interest rate
- Competition

Financial statements:

Consolidated profit and loss statement (Rs. cr)

	FY18	FY19	FY20	FY21	CAGR over FY18 - 21 (%)	Annual growth over FY20 (%)
Revenue from operations	623.1	699.2	1,038.0	1,566.3	36.0%	50.9%
Cost of materials consumed	(175.9)	(192.8)	(442.4)	(709.5)	59.2%	60.4%
Changes in inventories of finished goods and work-in-progress	8.5	(12.2)	(3.2)	64.2	96.4%	-2119.1%
Gross profit	455.7	494.2	592.4	921.0	26.4%	55.5%
Excise duty	(11.1)					
Employee benefits expense	(41.8)	(49.0)	(102.7)	(147.4)	52.3%	43.5%
Other expenses	(232.1)	(245.2)	(247.4)	(332.5)	12.7%	34.4%
EBITDA	170.7	200.0	242.3	441.0	37.2%	82.0%
Depreciation and amortization expense	(23.3)	(31.0)	(67.1)	(96.9)	60.8%	44.4%
EBIT	147.4	169.0	175.2	344.1	32.7%	96.4%
Finance costs	(19.1)	(17.8)	(26.0)	(32.5)	19.5%	25.2%
Other income	2.8	3.3	5.8	2.3	-5.8%	-59.5%
Share of profit / (loss) of associates	(0.2)	0.2				
Exceptional items			232.1	(13.9)		-106.0%
PBT	130.9	154.8	387.0	300.0	31.8%	-22.5%
Tax expenses	(44.8)	(54.6)	(26.7)	(84.8)	23.7%	218.0%
PAT from continuing operations	86.1	100.1	360.3	215.2	35.7%	-40.3%
Net profit from discontinued operations	(8.6)	73.1				
PAT before minority interest	77.6	173.2	360.3	215.2	40.5%	-40.3%
Minority interest	(0.1)	(0.2)				
Reported PAT	77.4	173.0	360.3	215.2		
Adjusted PAT	77.4	173.0	128.3	229.1	43.6%	78.6%

Consolidated balance sheet statement (Rs. cr)

	FY18	FY19	FY20	FY21	CAGR over FY18 - 21 (%)	Annual growth over FY20 (%)
Equity share capital	27.7	27.7	47.2	573.0	174.4%	1115.1%
Other equity	(27.5)	146.1	1,130.8	730.9	-398.3%	-35.4%
Non controlling interest	2.5	2.4				
Non current borrowings	452.8	106.4	220.9	250.2	-17.9%	13.3%
Non current lease liabilities	92.8	15.7	53.2	72.0	-8.1%	35.3%
Other non current financial liabilities	0.1	0.1	0.1	0.1	0.0%	0.0%
Non current provisions	394.1	2.4	6.7	8.7	-72.0%	29.9%
Non current net deferred tax liabilities	0.0	11.1	107.7	126.0		17.0%
Current borrowings	35.0	38.9	84.6	114.5	48.5%	35.3%
Current lease liabilities	33.6	2.4	7.2	10.5	-32.1%	46.8%
Other current financial liabilities	70.0	69.7	48.2	23.4	-30.6%	-51.4%
Trade payables	329.8	69.2	116.2	224.1	-12.1%	92.8%
Current provisions	37.7	1.6	5.1	7.3	-42.2%	42.4%
Current net tax liabilities	5.5	0.1	11.8	17.0	45.9%	44.3%
Other current liabilities	29.6	12.1	11.0	17.1	-16.8%	54.8%
Liabilities of disposal group classified as held for sale		1,126.8				
Total liabilities	1,483.8	1,632.6	1,850.7	2,174.8	13.6%	17.5%
Property, plant and equipment	527.0	178.4	284.5	344.9	-13.2%	21.2%
Intangible assets	10.5	72.4	462.9	536.6	271.0%	15.9%
Capital work-in-progress	18.0	13.2	58.1	82.1	66.0%	41.3%
Intangible assets under development			31.5	1.1		-96.6%
Right-of-use assets	100.5	40.5	141.9	159.3	16.6%	12.2%
Goodwill on consolidation	155.2		175.8	175.8	4.2%	0.0%
Non current investments			1.9			
Other non current financial assets	2.7	3.8	0.1			
Non current loans	1.7	2.3	5.1	5.8	51.4%	13.7%
Non current net income tax assets	1.4	1.1	29.1	18.7	139.1%	-35.9%
Non current net deferred tax assets	17.2					
Other non current assets	9.2	8.4	27.8	29.6	47.9%	6.4%
Inventories	283.9	67.8	196.2	305.6	2.5%	55.7%
Trade receivables	281.0	152.1	233.6	417.0	14.1%	78.5%
Cash and cash equivalents	26.4	25.6	167.3	27.6	1.5%	-83.5%
Other current financial assets	3.8	3.2	0.5	15.2	59.2%	2761.3%
Current loans	14.9	0.0	0.5	1.5	-53.4%	206.3%
Current net income tax assets	1.0					
Other current assets	29.5	13.0	33.6	54.2	22.4%	61.0%
Assets of disposal group classified as held for sale		1,050.7				
Total assets	1,483.8	1,632.6	1,850.7	2,174.8	13.6%	17.5%

Financial statements:

Consolidated cash flow statement (Rs. cr)

Particulars (Rs. mn)	FY18	FY19	FY20	FY21	CAGR over FY18 - 21 (%)	Annual growth over FY20 (%)
Cash flow before working capital changes	172.8	200.9	264.8	402.6	32.6%	52.1%
Change in working capital	(10.0)	43.7	16.4	(315.5)	216.3%	
Cash flow from operating activities	148.9	154.6	253.3	142.7	-1.4%	-43.7%
Purchase of property, plant & equipment	(87.8)	(141.8)	(212.1)	(218.9)	35.6%	3.2%
Cash flow from investing activities	(137.9)	204.1	(954.2)	(156.1)	4.2%	-83.6%
Cash flow from financing activities	(12.8)	(346.1)	766.8	(66.7)	73.2%	-108.7%
Net cash flow	(1.9)	12.6	66.0	(80.0)	247.6%	
Effect of foreign exchange fluctuation	28.3	26.4	39.0	105.0	54.8%	169.0%
Opening balance of cash	26.4	39.0	105.0	24.9	-1.9%	-76.2%
Closing balance of cash	8.1	9.9	29.7	21.9	91.2%	200.1%

Consolidated financial ratios

Particulars (Rs. mn)	FY18	FY19	FY20	FY21
Revenue growth rate (%)		12.2%	48.4%	50.9%
EBITDA growth rate (%)		17.2%	21.1%	82.0%
EBITDA margin (%)	27.4%	28.6%	23.3%	28.2%
EBIT growth rate (%)		14.7%	3.6%	96.4%
EBIT margin (%)	23.7%	24.2%	16.9%	22.0%
PAT growth rate (%)		123.4%	-25.8%	78.6%
PAT margin (%)	12.4%	24.7%	12.4%	14.6%

Turnover ratios

Inventories turnover ratio (x)	2.2	4.0	7.9	6.2
Trade receivable turnover ratio (x)	2.2	3.2	5.4	4.8
Accounts payable turnover ratio (x)	1.9	3.5	11.2	9.2
Fixed asset turnover ratio (x)	0.9	2.3	1.1	1.4
Total asset turnover ratio (x)	0.4	0.4	0.6	0.7

Return ratios

RoE (%)		99.5%	10.9%	17.6%
RoA (%)	5.2%	10.6%	6.9%	10.5%
RoCE (%)	15.6%	54.2%	11.2%	19.5%

Per share data

Restated reported EPS (Rs.)	1.3	3.0	2.2	3.9
Restated DPS (Rs.)	0.0	0.0	1.7	1.5
Restated BVPS (Rs.)	0.0	3.0	20.2	22.4
Restated operating cash flow per share (Rs.)	2.6	2.7	4.3	2.4
Restated free cash flow per share (Rs.)		2.0	(5.9)	1.5
Dividend payout ratio	0.0%	0.0%	75.5%	39.5%

Note: Ratios calculated on pre-issue data; Source: Choice Equity Broking

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+91-022-6707 9999



www.choicebroking.in



+91-022-6707 9959

Choice Equity Broking Pvt. Ltd.

Choice House, Shree Shakambhari Corporate Park, Plot No: -156-158,
J.B. Nagar, Andheri (East), Mumbai - 400 099.