

Suntech Infra Solutions Limited



IPO NOTE

June 24, 2025

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IPO Details:	Suntech Infra Solutions Limited IPO
Issue opens	Wednesday, June 25, 2025
Issue closes	Friday, June 27, 2025
Listing Date	Wednesday , July 2, 2025
Listing At	NSE SME platform
Issue size	₹44.39 Crore (Fresh Issue and Offer for Sale)
Type of issue	<i>Fresh issue of equity shares aggregating up to ₹34.18 Cr Offer for Sale shares aggregating upto ₹10.21 Cr</i>
Minimum Investment	₹1,29,600 (Lower price band)
	₹1,37,600 (Upper price band)
Face value	₹10 per share
Price band	₹81 – ₹86per Equity Share
Bid lot	1,600 Shares and bidding in multiples thereof

Category	No. of Shares	Amount @ Lower Price (₹81)	Amount @ Upper Price (₹86)
Market Maker Portion Reservation	Not more than 2,59,200	₹2.09 crore	₹2.23 crore
QIB	Not more than 24,49,600	₹19.84. crore	₹21.06 crore
A) ANCHOR	Not more than 14,68,800	₹11.89 crore	₹12.63 crore
B) Net QIB Portion	Not more than 9,80,800	₹7.94 crore	₹8.43 crore
NII	Not less than 7,36,000	₹5.96 crore	₹6.33 crore
RETAIL	Not less than 17,16,800	₹13.90 crore	₹14.76 crore

Company Overview

- Incorporated in April 2009, Suntech Infra Solutions Limited is a business-to-business (“ B2B”) construction company. The company is engaged into the business of Civil Construction Services such as Civil Foundation Works, Civil Structural Works; on direct contracting and sub-contracting basis and Renting of Construction Equipment.
- The company served public and private clients, providing solutions in Power, Oil & Gas, Steel, Cement, Renewable Energy, Refineries, Petrochemical, Fertilizer, and Process Plants. They also contribute to urban and rural infrastructure, including bridges and irrigation systems.
- As at May 31, 2025, the company has 08 ongoing projects worth approximately ₹ 31,710.56 Lakhs has been confirmed based on Letter of Allocation / Purchase Order and Order Book for Construction Equipment Renting worth approximately ₹ 476.55 Lakhs.
- The company’s expertise spans across a wide range of infrastructure projects, including piling and foundation work, superstructure, earthworks, bridges and flyovers, as well as industrial and commercial structures. The company also provides construction equipment rentals on a hire basis. Currently, the company is venturing into irrigation and port construction. Contracts are generally secured through one-to-one negotiation and tenders.

Objects of the Issue

- Funding working capital requirements of our company
- Funding of capital expenditure requirements of our company towards purchase of Construction Equipment for civil construction business
- General corporate purposes.
- The company will not receive any proceeds from the offer for sale by the Promoter Selling Shareholder.

Investment Highlights

•Experienced Leadership & Skilled Team:

Led by a seasoned management team with decades of industry expertise, Suntech Infra Solution employs over 576 professionals and on average 200-220 casual workers based on the requirements.

•Diverse Product Portfolio:

The company offers a wide range of civil construction services—including foundation works, piling, superstructures, and equipment rentals—serving both public and private sector clients across industries such as power, oil & gas, steel, cement, infrastructure, and more.

•Manufacturing & R&D:

The company owns a diverse fleet of advanced construction equipment, including hydraulic piling rigs, cranes, boom placers, batching plants, diaphragm wall grabs, and more

•Strong Financial Performance:

The company's revenue increased from ₹71.67 crore in FY22 to ₹85.67 crore in FY23 and further to ₹95.59 crore in FY24, while profit after tax rose from ₹3.02 crore in FY22 to ₹5.76 crore in FY23 and ₹9.25 crore in FY24.

•Quality & Compliance:

Suntech is certified under ISO 9001:2015 (Quality), ISO 14001:2015 (Environment), and ISO 45001:2018 (Health & Safety).

•Growth-Oriented Strategy:

IPO proceeds will fund new manufacturing capacity and support further expansion, positioning Suntech Infra Solution for continued growth in a rapidly expanding market.

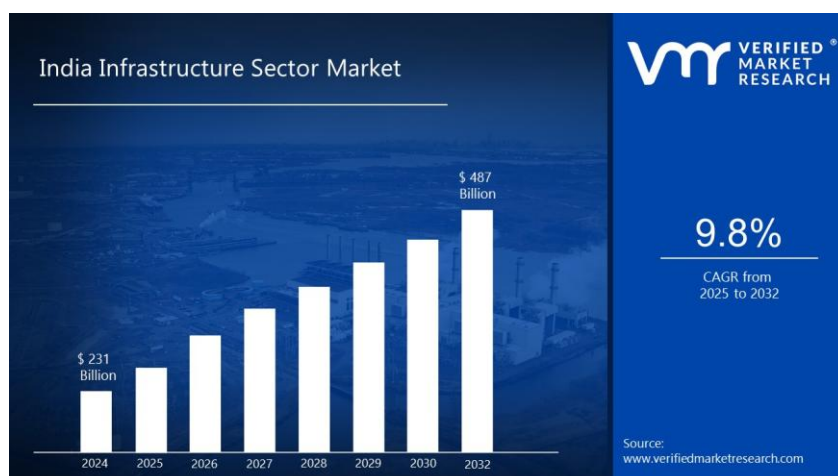
Industry Overview

Indian Infrastructure Industry: Key Highlights

- Infrastructure is crucial for India's goal of becoming a US\$ 26 trillion economy and achieving efficient, cost-effective growth.
- Government-led initiatives like Gati Shakti, Smart Cities Mission, and the National Infrastructure Pipeline are driving large-scale development.
- The Interim Budget 2024-25 raised infrastructure capital investment by 11.1% to Rs. 11.11 lakh crore (US\$ 133.86 billion).
- India's logistics market is growing rapidly and is expected to reach US\$ 484.43 billion by 2029, improving efficiency and reducing logistics costs.
- Foreign Direct Investment in construction and infrastructure sectors reached a combined US\$ 60.52 billion between April 2000 and March 2024.
- India needs US\$ 840 billion investment in urban infrastructure over the next 15 years, with strong private sector participation and international partnerships supporting future growth.

Indian Construction Industry: Key Highlights

- The Indian construction industry is projected to reach US\$ 1.4 trillion by 2025, supported by rapid urbanization and the demand for 25 million additional mid-end and affordable housing units by 2030.
- The National Infrastructure Pipeline allocates US\$ 1.4 trillion towards key sectors like renewable energy, roads, urban infrastructure, and railways, driving large-scale construction activity.
- Government initiatives like Sagarmala, Bharatmala Pariyojana, PM Gati Shakti, and the Smart Cities Mission are significantly enhancing national connectivity, logistics efficiency, and urban transformation.
- Since 2014, over INR 18 lakh crore has been invested in urban transformation, supported by flagship schemes like PMAY-U and sanitation advancements under SBM-U.
- The construction sector has attracted significant FDI totaling US\$ 60.52 billion from April 2000 to March 2024, indicating strong global investor confidence.
- Large-scale projects across highways, airports, solar power, and railways are actively underway, with major players like Larsen & Toubro, BHEL, and government agencies leading the development momentum.



Key Strengths & Growth Drivers

1. Proven Track Record:

The company has consistently delivered financial growth, with revenue increasing from ₹7,167.08 Lakhs in FY2022 to ₹8,567.57 Lakhs in FY2023 (up 19.5%), and further to ₹9,559.45 Lakhs in FY2024 (up 11.6%). Net profit grew from ₹302.45 Lakhs in FY2022 to ₹575.6 Lakhs in FY2023 (up 90.31%), and further to ₹924.52 Lakhs in FY2024 (up 60.62%).

2. Stringent Quality Control:

Company is committed to upholding stringent quality and environmental standards. Holding ISO 9001:2015, ISO 14001:2015, and ISO 45001:2018

2. Good relationship with the clients:

Over the years, the company has established strong relationships with customers across various industries, with a significant presence in Power, Oil & Gas, Steel, Cement, and Renewable Energy sectors.

3. Experienced Management:

Suntech Infra solutions is led by key personnels with experience of more than 15 years and good knowledge about the business. As of December 31, 2024, the company's work force consisted of approximately 576 full-time employees.

Strategic Priorities for Sustained Growth

1. Building Long-Term Government and Private Sector Partnerships:

Strengthening strategic relationships with government bodies, PSU clients, and private developers to secure repeat business and long-term project collaborations.

2. Geographic Diversification::

Targeting project acquisitions beyond current operational regions to build a more diversified and de-risked project portfolio across India, including potential expansion into high-growth urban, rural, and coastal areas.

3. Strong Order Book Pipeline:

Continuously securing new contracts across highways, urban infrastructure, and logistics to ensure a robust and sustainable order book that provides visibility for future revenue growth.

4. Technology-Driven Project Management:

Investment in modern construction equipment will enhance operational efficiency, reduce project timelines, optimize resource utilization, and strengthen the company's long-term asset base.

SWOT Analysis

Strengths	Weaknesses
<ul style="list-style-type: none"> -Strong revenue and profit growth and proven track record -Strong sectoral tailwinnds as infrastructure growing rapidly with strong government focus and rising private investments. - Experienced promoters and management team with decades of industry experience -Company is committed to upholding stringent quality and environmental standards. Holding ISO 9001:2015, ISO 14001:2015, and ISO 45001:2018 -High EBITDA and PAT provide financial strength to undertake large-scale projects 	<ul style="list-style-type: none"> -Limited Regional Reach -Huge capital requirement to cope up with the increased demand -Dependency on Weather Condition for operations
Opportunities	Threats
<ul style="list-style-type: none"> -Urbanization and Logistics Expansion: Rising urban populations, logistics parks, and expressway development create new revenue streams. -Adoption of Innovative Construction Technologies: The government's push for modern, technology-driven construction (like under PMAY-U) can provide first-mover advantages -Airport, Rail, and Highway Projects: Growing investments in greenfield airports, multimodal logistics parks, and expressways align with Suntech’s operational capabilities 	<ul style="list-style-type: none"> -Fluctuation in raw material prices -Economic recession can lead to reduced government spending on infrastructure impacting growth -Natural calamities can cause project delays, cost overruns, and damage to ongoing construction - Foreign exchange risks due to import/export activities

Brief Biographies of Directors

Name	Role	Age	Qualifications	Experience
Gaurav Gupta	Chairman and Managing Director	47	Bachelor's Degree in Commerce from Delhi University.	He has 15 years of experience in civil construction industry and high technical expertise.
Parveen Kumar Gupta	Whole – Time Director	70	Unable to trace educational Qualification Documents of Mr. Parveen Kumar Gupta	He has more than 15 years of experience in the construction field and oversees the company's operations.
Mrs. Shikha Gupta	Non-Executive Director	44	She completed two years of an undergraduate program in Commerce from Gauhati University.	With more than 5 years of experience at our company, She is responsible for managing human resources functions and plays a key role in supporting the organization's strategic objectives.
Varun Chugh	Independent Director	29	He is a Chartered Accountant with a B.Com from IGNOU and has completed a Certificate Course on Concurrent Audit of Banks from ICAI.	He is practicing as Chartered Accountant for the past 4 years in aspects of finance, accounting, audits and taxation.
Yogesh Kumar Singhal	Independent Director	62	He is a qualified Chartered Accountant and a Fellow Member of the Institute of Chartered Accountants of India.	Since 1990, he has been a Practicing Chartered Accountant with experience in the field of taxation and audit.

DETAILS OF COMPARISON OF KEY PERFORMANCE OF INDICATORS WITH THEIR LISTED INDUSTRY PEERS

Company	Financial year (On a consolidated basis)	Face Value	EPS Basic	EPS Diluted	NAV	P/E(x)	RoNW
Suntech Infra Solutions Limited	March 31, 2024	10	6.21	6.21	25.06	[●]	23.97%
Crown Lifters Limited	March 31, 2024	10	5.28	5.28	32.14	38.27	15.27%
ITD Cementation India Limited	March 31, 2024	1	15.93	15.93	86.95	48.33	18.36%

Key Financials

Particulars	For the Period Ended Dec 31, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Revenue from Operations (₹ in Lakhs)	8,972.48	9,559.45	8,567.57	7,167.08
Growth in Revenue (%)	-	11.58%	19.54%	-
Total Income (₹ in Lakhs)	9,124.77	9,625.45	8,619.37	7,231.76
EBITDA (₹ in Lakhs)	2,957.12	2,722.29	1,999.43	1,346.99
EBITDA Margin (%)	32.41%	28.28%	23.20%	18.63%
PAT (₹ in Lakhs)	1,027.73	924.52	575.6	302.45
PAT Margin (%)	11.45%	9.67%	6.72%	4.22%
RoE (%)	23.52%	28.50%	24.56%	15.48%
RoCE (%)	14.14%	17.28%	17.85%	11.90%
Debt-Equity Ratio	1.64	1.46	1.27	1.67

Profit & Loss Statement

(₹ in lakhs)

Particulars	Dec-24	Mar-24	Mar-23	Mar-22
Revenue				
Revenue from Operations	8,972.48	9,559.45	8,567.57	7,167.08
Other Income	152.29	66.00	51.80	64.68
Total Income	9,124.77	9,625.45	8,619.37	7,231.76
Expenses				
Cost of materials consumed	6,369.64	5,278.39	5,270.39	4,894.23
Changes in inventories of work-in-progress	-1,926.59	-	-	-
Employee benefits expense	1,402.53	1,151.60	984.26	767.28
Finance costs	462.52	409.50	318.53	230.98
Depreciation expense	1,136.58	1,082.07	933.72	694.65
Other expenses	283.12	448.15	305.78	211.30
Total Expenses	7,727.80	3,091.32	2,542.29	6,798.44
Profit Before Tax	1,396.97	1,255.74	806.69	433.32
VI Tax Expense:	369.24	331.22	231.09	130.87
Profit After Tax	1,027.73	924.52	575.60	302.45



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