# Fabtech Technologies Ltd.

# IPO Note




For any further query, please email us on research@venturasecurities.com

## Subscribe

## Capitalizing on Growth in Cleanroom and Pharma Infrastructure

**Fabtech Technologies Limited, founded in 2007 and based in Mumbai, India, is a leading turnkey engineering solutions provider specializing in the pharmaceutical, biotechnology, and healthcare sectors. The company's offerings encompass the complete spectrum of services, from designing and engineering to procurement, installation, testing, and project management, ensuring compliance with stringent international regulatory standards. Fabtech is renowned for its expertise in cleanroom infrastructure, process equipment, and water treatment solutions, positioning itself as a player in the pharmaceutical and healthcare project development space.**

**Fabtech operates through a robust integrated business model, which includes a combination of in-house capabilities and strategic partnerships, allowing it to manage the entire lifecycle of its projects efficiently. The company has expanded its geographic reach, executing projects in over 15 countries, including Saudi Arabia, Egypt, and South Africa. Moreover, it has adopted an asset-light strategy, focusing on strategic acquisitions in key global markets such as the UAE, Saudi Arabia, and Egypt, to strengthen its manufacturing capabilities while reducing capital expenditure.**

**In FY 2025, Fabtech reported a total revenue of INR 326.67 cr., with a profit after tax of INR 46.3 cr. The company's strong financial performance is driven by its diversified customer base and high-margin projects, bolstered by its long-standing relationships with top-tier pharmaceutical and biotechnology clients. Fabtech's commitment to technological innovation, including its proprietary project management software FabAssure, has enhanced its operational efficiency, enabling timely project execution and fostering long-term customer trust. The company continues to focus on diversifying its revenue streams by expanding into non-pharmaceutical sectors, thereby reducing dependency on the cyclical pharmaceutical industry.**

| Industry | EPC |
|---|---|

| Scrip Details | |
|---|---|
| Listing | BSE & NSE |
| Open Date | Sept 29, 2025 |
| Close Date | Oct 1, 2025 |
| Price Band | INR 181 -191 |
| Face Value | INR 10 |
| Market Lot | 75 Shares |
| Minimum Lot | 1 |

| Issue Structure | |
|---|---|
| Issue Size (INR cr) | INR 230.35 |
| Issue Size (Shares) | 1,20,60,000 |
| QIB Share (%) | ≤ 50% |
| Non-Inst Share (%) | ≥ 15% |
| Retail Share (%) | ≥ 35% |
| Pre-Issue sh. (in cr.) | 3.24 |
| Post Issue sh. (in cr.) | 4.45 |
| Post Issue Market Cap (in cr) | 850 |

| Shareholding (%) | Pre (%) | Post (%) |
|---|---|---|
| Promoter | 94.61 | 68.9 |
| Public | 5.39 | 31.1 |
| **TOTAL** | **100** | **100** |

### Key Consolidated Financial Data (INR Cr, unless specified):

| | Net Revenue | EBITDA | Adj. Net Profit | EBITDA (%) | Adj. Net (%) | EPS (₹) | BVPS (₹) | RoE (%) | RoIC (%) | P/E (X) | EV/EBITDA (X) |
|---|---|---|---|---|---|---|---|---|---|---|---|
| FY23 | 193.8 | 25.1 | 21.7 | 13.0 | 11.2 | 4.9 | 20.0 | 24.4 | 23.4 | 39.1 | 34.3 |
| FY24 | 226.1 | 34.8 | 27.2 | 15.4 | 12.0 | 6.1 | 29.6 | 20.6 | 43.9 | 31.2 | 22.7 |
| FY25 | 326.7 | 37.4 | 46.3 | 11.4 | 14.2 | 10.4 | 38.9 | 0.3 | 15.3 | 18.4 | 23.1 |

*Source: Ventura Research & Company update*

**Issue Structure and Offer Details:**

Fabtech Technologies IPO is a book build issue of INR 230.35 cr. The issue is entirely a fresh issue of 1.21 cr. shares of INR 230.35 cr.

| Issue Structure | |
|---|---|
| **Investor Category** | **Allocation** |
| **QIB** | **Not more than 50.00% of the Offer** |
| **NII (HNI)** | **Not less than 15.00% of the Net issue** |
| **Retail** | **Not less than 35.00% of the Offer** |

*Number of shares based on a higher price band of INR 191*
*Source: Company Reports*

**Objects of the Issue:**

**The Company proposes to utilize the Net Proceeds from the Issue towards funding the following objects:**

- **Funding working capital requirements of the Company – INR 127 cr.**
- **Pursuing inorganic growth initiatives through acquisitions – INR 30 cr.**
- **General Corporate Purposes**

## Financial Summary

| Fig in INR Cr (unless specified) | FY23 | FY24 | FY25 |
|---|---|---|---|
| Income Statement | | | |
| Revenue | 193.8 | 226.1 | 326.7 |
| *YoY Growth (%)* | *(24.6)* | *16.7* | *44.5* |
| Raw Material Cost | 91.6 | 121.5 | 182.2 |
| *RM Cost to Sales (%)* | *47.3* | *53.7* | *55.8* |
| Employee Cost | 19.1 | 19.8 | 34.3 |
| *Employee Cost to Sales (%)* | *9.9* | *8.7* | *10.5* |
| Other Expenses | 57.9 | 50.0 | 72.8 |
| *Other Exp to Sales (%)* | *29.9* | *22.1* | *22.3* |
| EBITDA | 25.1 | 34.8 | 37.4 |
| *Margin (%)* | *13.0* | *15.4* | *11.4* |
| *YoY Growth (%)* | *(21.9)* | *38.8* | *7.3* |
| Depreciation & Amortization | 1.9 | 2.1 | 2.6 |
| EBIT | 23.2 | 32.8 | 34.8 |
| *Margin (%)* | *12.0* | *14.5* | *10.7* |
| *YoY Growth (%)* | *(24.0)* | *41.2* | *6.2* |
| Other Income | 6.1 | 4.5 | 9.3 |
| Finance costs | 5.1 | 2.8 | 2.0 |
| Fin Charges Coverage (X) | 4.6 | 11.5 | 17.4 |
| Exceptional Item | 0.0 | 0.0 | 17.9 |
| PBT | 24.3 | 34.4 | 60.0 |
| *Margin (%)* | *12.5* | *15.2* | *18.4* |
| *YoY Growth (%)* | *(19.5)* | *41.7* | *74.5* |
| Tax Expense | 6.2 | 8.6 | 14.0 |
| *Tax Rate (%)* | *25.4* | *24.9* | *23.3* |
| PAT | 18.1 | 25.8 | 46.0 |
| *Margin (%)* | *9.3* | *11.4* | *14.1* |
| *YoY Growth (%)* | *(18.6)* | *42.8* | *78.0* |
| Min Int/Sh of Assoc | 3.6 | 1.4 | 0.3 |
| Net Profit | 21.7 | 27.2 | 46.3 |
| *Margin (%)* | *11.2* | *12.0* | *14.2* |
| *YoY Growth (%)* | *(7.4)* | *25.2* | *70.1* |
| | | | |
| Balance Sheet | | | |
| Share Capital | 2.8 | 2.9 | 32.4 |
| Total Reserves | 86.2 | 128.9 | 140.7 |
| Shareholders Fund | 89.0 | 131.9 | 173.1 |
| Long Term Borrowings | 0.9 | 0.3 | 0.5 |
| Deferred Tax Assets / Liabilities | (1.3) | (1.7) | (2.4) |
| Other Long Term Liabilities | 0.1 | 1.4 | 26.6 |
| Long Term Trade Payables | 0.0 | 0.0 | 0.0 |
| Long Term Provisions | 1.6 | 0.8 | 0.8 |
| Total Liabilities | 90.2 | 132.6 | 198.6 |
| Net Block | 3.6 | 22.1 | 93.5 |
| Capital Work in Progress | 0.0 | 0.0 | 0.0 |
| Intangible assets under development | 0.0 | 0.0 | 0.0 |
| Non Current Investments | 20.2 | 0.0 | 8.3 |
| Long Term Loans & Advances | 7.8 | 4.5 | 7.6 |
| Other Non Current Assets | 0.0 | 0.0 | 0.0 |
| Net Current Assets | 58.6 | 106.0 | 89.2 |
| Total Assets | 90.2 | 132.6 | 198.6 |

| Fig in INR Cr (unless specified) | FY23 | FY24 | FY25 |
|---|---|---|---|
| Per share data & Yields | | | |
| Adjusted EPS (INR) | 4.9 | 6.1 | 10.4 |
| Adjusted Cash EPS (INR) | 5.3 | 6.6 | 11.0 |
| Adjusted BVPS (INR) | 20.0 | 29.6 | 38.9 |
| Adjusted CFO per share (INR) | (3.1) | 13.8 | (8.1) |
| CFO Yield (%) | (1.6) | 7.2 | (4.3) |
| Adjusted FCF per share (INR) | (2.3) | 14.0 | (13.3) |
| FCF Yield (%) | (1.2) | 7.3 | (7.0) |
| | | | |
| Solvency Ratio (X) | | | |
| Total Debt to Equity | 0.4 | 0.1 | 0.3 |
| Net Debt to Equity | 0.1 | (0.4) | 0.1 |
| Net Debt to EBITDA | 0.4 | (1.6) | 0.3 |
| | | | |
| Return Ratios (%) | | | |
| Return on Equity | 24.4 | 20.6 | 0.3 |
| Return on Capital Employed | 14.0 | 17.4 | 11.7 |
| Return on Invested Capital | 23.4 | 43.9 | 15.3 |
| | | | |
| Working Capital Ratios | | | |
| Payable Days (Nos) | 102 | 105 | 110 |
| Inventory Days (Nos) | 32 | 47 | 66 |
| Receivable Days (Nos) | 187 | 156 | 168 |
| Net Working Capital Days (Nos) | 118 | 98 | 124 |
| Net Working Capital to Sales (%) | 32.3 | 26.9 | 34.1 |
| | | | |
| Valuation (X) | | | |
| P/E | 39.1 | 31.2 | 18.4 |
| P/BV | 9.6 | 6.4 | 4.9 |
| EV/EBITDA | 34.3 | 22.7 | 23.1 |
| EV/Sales | 4.4 | 3.5 | 2.6 |
| | | | |
| Cash Flow Statement | | | |
| PBT | 24.3 | 34.4 | 60.4 |
| Adjustments | (9.3) | 33.6 | (19.6) |
| Change in Working Capital | (22.7) | 1.8 | (67.3) |
| Less: Tax Paid | (6.2) | (8.6) | (9.7) |
| Cash Flow from Operations | (13.9) | 61.2 | (36.1) |
| Net Capital Expenditure | (0.3) | (1.2) | (24.7) |
| Change in Investments | 2.2 | (28.8) | 4.7 |
| Cash Flow from Investing | 1.9 | (30.0) | (20.0) |
| Change in Borrowings | 17.0 | (25.6) | 42.9 |
| Less: Finance Cost | (5.1) | (2.8) | (1.8) |
| Proceeds from Equity | 0.0 | 15.7 | 0.0 |
| Buyback of Shares | 0.0 | 0.0 | 0.0 |
| Dividend Paid | 0.0 | 0.0 | (4.9) |
| Cash flow from Financing | 12.0 | (12.7) | 36.2 |
| Net Cash Flow | (0.0) | 18.5 | (19.9) |
| Forex Effect | 0.0 | 0.0 | 0.0 |
| Opening Balance of Cash | 10.6 | 10.5 | 29.0 |
| Closing Balance of Cash | 10.5 | 29.0 | 9.1 |

*Source: Ventura Research*

**Disclosures and Disclaimer**

Ventura Securities Limited (VSL) is a SEBI registered intermediary offering broking, depository and portfolio management services to clients. VSL is member of BSE, NSE and MCX-SX. VSL is a depository participant of NSDL. VSL states that no disciplinary action whatsoever has been taken by SEBI against it in last five years except administrative warning issued in connection with technical and venial lapses observed while inspection of books of accounts and records. Ventura Commodities Limited, Ventura Guaranty Limited, Ventura Insurance Brokers Limited and Ventura Allied Services Private Limited are associates of VSL. Research Analyst (RA) involved in the preparation of this research report and VSL disclose that neither RA nor VSL nor its associates (i) have any financial interest in the company which is the subject matter of this research report (ii) holds ownership of one percent or more in the securities of subject company (iii) have any material conflict of interest at the time of publication of this research report (iv) have received any compensation from the subject company in the past twelve months (v) have managed or co-managed public offering of securities for the subject company in past twelve months (vi) have received any compensation for investment banking merchant banking or brokerage services from the subject company in the past twelve months (vii) have received any compensation for product or services from the subject company in the past twelve months (viii) have received any compensation or other benefits from the subject company or third party in connection with the research report. RA involved in the preparation of this research report discloses that he / she has not served as an officer, director or employee of the subject company. RA involved in the preparation of this research report and VSL discloses that they have not been engaged in the market making activity for the subject company. Our sales people, dealers, traders and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein. We may have earlier issued or may issue in future reports on the companies covered herein with recommendations/ information inconsistent or different those made in this report. In reviewing this document, you should be aware that any or all the foregoing, among other things, may give rise to or potential conflicts of interest. We may rely on information barriers, such as "Chinese Walls" to control the flow of information contained in one or more areas within us, or other areas, units, groups or affiliates of VSL. This report is for information purposes only and this document/material should not be construed as an offer to sell or the solicitation of an offer to buy, purchase or subscribe to any securities, and neither this document nor anything contained herein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This document does not solicit any action based on the material contained herein. It is for the general information of the clients / prospective clients of VSL. VSL will not treat recipients as clients by virtue of their receiving this report. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of clients / prospective clients. Similarly, this document does not have regard to the specific investment objectives, financial situation/circumstances and the needs of any specific person who may receive this document. The securities discussed in this report may not be suitable for all investors. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Persons who may receive this document should consider and independently evaluate whether it is suitable for his/ her/their particular circumstances and, if necessary, seek professional/financial advice. And such person shall be responsible for conducting his/her/their own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this document. The projections and forecasts described in this report were based upon a few estimates and assumptions and are inherently subject to significant uncertainties and contingencies. Projections and forecasts are necessarily speculative in nature, and it can be expected that one or more of the estimates on which the projections and forecasts were based will not materialize or will vary significantly from actual results, and such variances will likely increase over time. All projections and forecasts described in this report have been prepared solely by the authors of this report independently of the Company. These projections and forecasts were not prepared with a view toward compliance with published guidelines or generally accepted accounting principles. No independent accountants have expressed an opinion or any other form of assurance on these projections or forecasts. You should not regard the inclusion of the projections and forecasts described herein as a representation or warranty by VSL, its associates, the authors of this report or any other person that these projections or forecasts or their underlying assumptions will be achieved. For these reasons, you should only consider the projections and forecasts described in this report after carefully evaluating all of the information in this report, including the assumptions underlying such projections and forecasts. The price and value of the investments referred to in this document/material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance. Future returns are not guaranteed, and a loss of original capital may occur. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice. We do not provide tax advice to our clients, and all investors are strongly advised to consult regarding any potential investment. VSL, the RA involved in the preparation of this research report and its associates accept no liabilities for any loss or damage of any kind arising out of the use of this report. This report/document has been prepared by VSL, based upon information available to the public and sources, believed to be reliable. No representation or warranty, express or implied is made that it is accurate or complete. VSL has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed. The opinions expressed in this document/material are subject to change without notice and have no obligation to tell you when opinions or information in this report change. This report or recommendations or information contained herein do/does not constitute or purport to constitute investment advice in publicly accessible media and should not be reproduced, transmitted or published by the recipient. The report is for the use and consumption of the recipient only. This publication may not be distributed to the public used by the public media without the express written consent of VSL. This report or any portion hereof may not be printed, sold or distributed without the written consent of VSL. This document does not constitute an offer or invitation to subscribe for or purchase or deal in any securities and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. This document is strictly confidential and is being furnished to you solely for your information, may not be distributed to the press or other media and may not be reproduced or redistributed to any other person. The opinions and projections expressed herein are entirely those of the author and are given as part of the normal research activity of VSL and are given as of this date and are subject to change without notice. Any opinion estimates or projection herein constitutes a view as of the date of this report and there can be no assurance that future results or events will be consistent with any such opinions, estimate or projection. This document has not been prepared by or in conjunction with or on behalf of or at the instigation of, or by arrangement with the company or any of its directors or any other person. Information in this document must not be relied upon b c as having been authorized or approved by the company or its directors or any other person. Any opinions and projections contained herein are entirely those of the authors. None of the company or its directors or any other person accepts any liability whatsoever for any loss arising from any use of this document or its contents or otherwise arising in connection therewith. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Securities Market.

**Ventura Securities Limited - SEBI Registration No.: INH000001634**

*Corporate Office: I-Think Techno Campus, 8th Floor, 'B' Wing, Off Pokhran Road No 2, Eastern Express Highway, Thane (W) – 400608*